

FREE UNIVERSITY OF BOZEN-BOLZANO

SELECTION PROCEDURES for the conferral of

6

fixed-time RESEARCH ASSISTANT CONTRACT for COLLABORATION at RESEARCH ACTIVITY

Rector's Decree
of 08.10.2018
no. 544/2018

FREE UNIVERSITY OF BOZEN-BOLZANO

RECTOR'S DECREE

no. 544/2018

Selection procedures for the awarding of 6 fixed-time research assistant contract for collaboration at research activity

THE RECTOR

IN VIEW OF the Statute of the Free University of Bozen-Bolzano;

IN VIEW OF the law 30th December 2010, no. 240, stating "Provisions concerning the organization of universities, academic personnel and recruitment, as well as the delegation of the Government for providing incentives for the quality and efficiency of the university system", and in particular its art. 22 concerning the awarding of research assistant contracts for the performance of research activity;

IN VIEW OF the Ministerial Decree 9th March 2011, no. 102, determining the gross minimum amount of the research assistant contract advertised according to Art. 22 of the law 30th December 2010, no. 240;

IN VIEW OF the 'Regulation of the research assistant contracts according to Art. 22 of the law 240/2010, in force;

IN VIEW OF the 'Regulation concerning the remuneration of researcher and holder of research assistant contracts, in force;

IN VIEW OF the deliberation of the Faculty Council of the Faculty of Economics and Management from 28.09.2018, no. 106/2018, requesting the awarding of 1 fixed-time research assistant contract for collaboration at research activity in the disciplinary-scientific sector SECS-P/03 (Public Economics);

IN VIEW OF the emergency order of the Dean of the Faculty of Economics and Management from 27.03.2018, no. 19/2018, requesting the awarding of one fixed-time research assistant contract for collaboration at research activity in the disciplinary-scientific sector SECS-P/08 (Economics and Business Management);

IN VIEW OF the deliberation of the Faculty Council of the Faculty of Economics and Management from 28.09.2018, no. 110/2018, requesting the awarding of 1 fixed-time research assistant contract for collaboration at research activity in the disciplinary-scientific sector SECS-P/09 (Corporate Finance);

IN VIEW OF the deliberation of the Faculty Council of the Faculty of Economics and Management from 28.09.2018, no. 107/2018, requesting the awarding of 1 fixed-time research assistant contract for collaboration at research activity in the disciplinary-scientific sector SPS/04 (Political Science);

IN VIEW OF the deliberation of the Faculty Council of the Faculty of Economics and Management from 18.05.2018, no. 67/2018, requesting the awarding of one fixed-time research assistant contract for collaboration at research activity in the disciplinary-scientific sector SECS-P/08 (Economics and Business Management);

IN VIEW OF the deliberation of the Faculty Council of the Faculty of Economics and Management from 28.09.2018, no. 111/2018, requesting the awarding of 1 fixed-time research assistant contract for collaboration at research activity in the disciplinary-scientific sector SECS-P/08 (Economics and Business Management), SECS-P/10 (Organization and HR Management), SECS-P/11 (Economics of financial intermediaries);

VERIFIED that the fixed-time research assistant contracts for collaboration at research activity requested by the Faculty enjoy the necessary financial backing;

DECREES

Art. 1

Object of the selection procedure

The Free University of Bolzano, hereinafter referred to as University, announces 6 selection procedures for the awarding of 6 fixed-time research assistant contract for collaboration at research activity for the faculty and disciplinary-scientific sector hereafter indicated.

1. Faculty of Economics and Management

Session: V 2018

Number of places: 1

PIS: 138893

CUP: I56C18000970005

Supervisor: Prof. Steven Stillman

Disciplinary-scientific sector: SECS-P/03 (Public Economics)

Competition sector: 13/A3 (Public Economics)

Title of research project: The Option Agreement in South Tyrol. The economic consequences of a political choice

Description of the research activity: In 1939, the German population of Italy had the option to leave their homeland and to emigrate to the German Empire. This so-called "South Tyrol Option Agreement" between Mussolini and Hitler, deeply divide the population of South Tyrol leaving wounds that have not fully healed until today. Some decided to stay in their homeland and accept the inevitable Italianization, while others preferred to emigrate and preserve their cultural identity. This unique policy created a large-scale real-world emigration choice experiment with a strong role of cultural identity. This research project aims to digitalize and analyze unique micro data that document the whole emigration process from the initial application in 1939 to the unexpected return option for actual emigrants after 1948. We plan to study a number of fundamental research questions that go far beyond the existing evidence on the economics of migration.

The research requires strong empirical skills, with the ability to work with relatively complex datasets and run an empirical analysis using state of the art econometric techniques.

Minimum curricular requirements necessary in order to carry out the research with details of the scientific and professional profile required for the research activity:

- Master's Degree (or final degree following the study conditions valid before the M.D. 509/99 or equivalent qualification), in Economics, Statistics or related fields.
- Ability to perform empirical analysis, as witnessed by the educational background, working papers or publications.
- Research experience in economics;
- Computer skills and knowledge of econometric/statistical softwares like STATA
- Proficiency in English, German and Italian.

Preferential title: PhD or equivalent foreign study title.

Type of selection: According to qualifications and oral exam

The assessment criteria (max. 60 points):

Titles (max. 30 points):

- to the Masters (postgraduate certificates of a one/two years course program), postgraduate specialization courses, scholarships and research grants and awards up to a maximum of **10 points**;

- Doctoral research, especially in fields related to the research topics of the advertised position, up to a maximum of **20 points** with the following partial limits: 10 points for those who have completed their first two years;

Publications and working papers (max. 20 points):

The evaluation will consider the overall production, accounting for the number of years in academia. In particular, the relevance of the issues tackled as well as the soundness of the methods will be evaluated.

Research and Practical Experience (max. 10 points):

research experience acquired through contracts and assignments in domestic corporations, international or foreign corporations or at private institutions or companionships which perform attested research activity, as long as the beginning and the duration of the collaboration is evidenced as well as other entitlements that attest the evidenced professionalism of the candidate.

Criteria for determining the part of the candidate in publications with more than one author:

The Selection Committee will also evaluate analytically the contribution of the candidate in collaborative work. To single out the individual contribution of the candidate, the Commission will take into account the objective possibility of identifying the personal contribution of the candidate on the basis of unequivocal indications contained in the publications. If there are no such indications, the contribution will be considered equal among the various authors.

Criteria for the evaluation for the interview (max. 40 points):

The Commission evaluates:

- The ability of the candidate to motivate and justify the choices and the contents of the arguments of research he/she will explain;
- the methodological accuracy;
- the exposition clarity;
- the degree of knowledge in the field of the research project.

During the oral exam the language proficiency in English, Italian and German of the candidate will be evaluated based on comprehension, speaking skills, fluency of the presentation and knowledge of specialized terminology.

Language of the exam: English, Italian and German

Duration of the exam: 30 minutes

Object of the exam:

The exam will be on:

- a) candidates previous career, especially with regard to courses taken, research conducted and titles awarded;
- b) discussion of the scientific and professional experience achieved by the candidate that is of relevance for the offered position.
- c) knowledge of empirical research methods in the economic analysis;
- d) additional skills that can prove useful in the research project.

Total minimum score necessary for admission to the oral exams: 30

Total minimum score in order to declare the candidate suitable for the position: 60

Place of work: Bolzano-Bozen

The gross annual remuneration: 26.900 Euro

Duration of the contract: 24 months

2. Faculty of Economics and Management

Session: V 2018

Number of places: 1

PIS: 133168

CUP: I52F16000760005

Supervisor: Prof. Christian Lechner

Disciplinary-scientific sector: SECS-P/08 (Economics and Business Management)

Competition Sector: 13/B2 (Management)

Title of research project: Family business and new market opportunities

Description of the research activity: The project deals with the identification and exploitation of new market opportunities especially in the context of family firms and is thus strongly related to questions of entrepreneurship, innovation management, and international management, carried out through quantitative methods.

The objectives of the project are:

- understanding the development of new market opportunities especially for family firms
- understanding the development of family brands and the exploitation for new market opportunities.

Carrying out these research, requires the collection, organization and management of primary data and statistical analysis of the data. The research consists of analysis, development and testing of theoretical models from the economic literature and integrates with an empirical analysis.

It is in any case possible that the research activity is carried out also on similar research projects

Minimum curricular requirements necessary in order to carry out the research with details of the Scientific and professional profile required for the research activity:

- Master Degree in Economics and/or Management;
- Capability to apply quantitative research methods as documented in the curriculum vitae by reporting specific experiences and quantitative research projects;
- Computer skills and knowledge of quantitative research software as Stata or SPSS;
- High proficiency in English

Preferential title: Ph.D. or equivalent

Type of selection: According to qualifications and oral exam

Criteria for the evaluation of the qualifications, the publications and the possible exams (max. 100 points):

Titles (max. 35 points):

- to the Master's Degree in Economics and/or Management (or final degree following the study conditions valid before the M.D. 509/99 or equivalent qualification) a maximum of **10 points**;
- to the Masters (postgraduate certificates of a one/two years course program), postgraduate specialization courses, scholarships and research grants and awards up to a maximum of **5 points**;
- Doctoral research, especially with a thesis focused on research topics related to internationalization, up to a maximum of **15 points** with the following partial limits: 4 points for each year of the PhD and ended up 3 points for those who completed the thesis;
- for research stays or visiting periods abroad (for at least 6 months): a maximum of **5 points**

Approved use of quantitative methodologies and software of quantitative research (max. 20 points):

- Skills in the use of quantitative research software up to **10 points**;

- to more specialized skills in quantitative research methodologies and their implementation in empirical investigation up to **10 points**;

Publications (max. 5 points):

The evaluation will consider the total production accounting for the number of years in academia and quality of publications, especially in relation to the specific topic of the research project.

Research and Practical Experience (max. 10 points):

research experience acquired on the specific topic of the research project through contracts, scholarships and assignments in domestic corporations, international or foreign corporations or at private institutions or companionships which perform attested research activity, as long as the beginning and the duration of the collaboration is evidenced as well as other entitlements that attest the evidenced professionalism of the candidate.

Oral Exam (max 30 points):

The Commission evaluates:

- The ability of the candidate to motivate and justify the choices and the contents of the arguments of research he/she will explain;
- the methodological accuracy;
- the exposition clarity;
- the degree of knowledge of the topics of the exam
- the degree of competence of the research topics related to the specific research project
- The necessary social skills required for successfully collaborating in this research project

During the oral exam the language proficiency in English of the candidate will be evaluated based on comprehension, speaking skills, fluency of the presentation and knowledge of specialized terminology.

Criteria for determining the part of the candidate in publications with more than one author:

The Selection Committee will also evaluate analytically the contribution of the candidate in collaborative work. To single out the individual contribution of the candidate, the Commission will take into account the objective possibility of identifying the personal contribution of the candidate on the basis of unequivocal indications contained in the publications. If there are no such indications, the contribution will be considered equal among the various authors.

Language of the exams: English

Duration of the exams: 45 minutes

Object of the exams:

The exam will be on:

- a) candidates previous occupational development especially with regard to courses taken, research conducted and titles awarded;
- b) discussion of the scientific and professional experience gained by the candidate in the specific topic of the research project that are of relevance for the offered position.
- c) knowledge of research concepts and methods

Total minimum score necessary for admission to the oral exams: 50 points

Total minimum score in order to declare the candidate suitable for the position: 75 points

Place of work: Bozen/Bolzano

The gross annual remuneration: Euro 24.500,-

Duration of the contract: 18 months

3. Faculty of Economics and Management

Session: V 2018

Number of places: 1

PIS: 139323

CUP: I56C18000960005

Supervisor: Prof. Maurizio Murgia

Disciplinary-scientific sector: SECS-P/09 (Corporate Finance)

Competition sector: 13/B4 (Economics of financial intermediaries and corporate finance)

Title of research project: Analysis of Historical Italian Stock Market data

Description of the research activity: The research cluster in Financial Markets and Regulation has a relational database on the Italian stock market, which is currently the most complete, accurate and time-extended source of data on Italian stock market, having data from 1973 to 2016 on prices, volumes, number of shares, dividends, corporate actions, mergers and takeovers, industry sector, balance statement data, main shareholders.

Task of the candidate is to cooperate with the researchers to design and evaluate an intelligent data analysis platform for time series data in the stock market domain. More specifically:

- pre-processing raw financial time series data to improve data quality,
- advanced analyses of time-series data in order to identify clusters and interesting financial features
- test algorithms developed by other researchers, through statistical analysis of market data compared to current financial literature.

Minimum curricular requirements necessary in order to carry out the research with details of the scientific and professional profile required for the research activity:

ACADEMIC QUALIFICATIONS

Master's Degree (or final degree following the study conditions valid before the M.D. 509/99 or equivalent qualification) in Finance;

RESEARCH METHODS - CAPABILITIES / ABILITIES

Experience with quantitative research methods as documented in the curriculum vitae (e.g. education, certificates, reports and publications, participation to projects)

RESEARCH EXPERIENCE

Research experience in the area of quantitative finance as documented in the curriculum vitae by publications, working papers and participation in international conferences;

SOFTWARE SKILLS

Experience with the following softwares for research: Python, Matlab.

LANGUAGE SKILLS

High proficiency in the English language, Good proficiency in the Italian language

Preferential title: PhD, or equivalent foreign study title, in Finance or in related fields.

Type of selection: According to qualifications and oral exam

The assessment criteria (max. 70 points):

Candidate will be evaluated by considering:

- Education
- Research methods skills
- Research experience
- Practical experience
- Publications
- language proficiency

EDUCATION (DEGREES) AND CV (max. 28 points)

- to a Master's Degree (120 ECTS) in Finance (or final degree following the study conditions valid before the M.D. 509/99 or equivalent qualification): a maximum of **5** points;
- to the Masters (postgraduate certificates of a one/two years course program), postgraduate specialization courses, scholarships, research grants and awards especially in fields related to the research topics of the advertised position: up to a maximum of **3** points.
- to the Doctoral research, especially in fields related to the research topics of the advertised position, up to a maximum of **20** points with the following partial limits: 5 points for each completed year of the PhD and 5 points for those who completed the thesis.

COMPETENCES IN METHODS AND RESEARCH SOFTWARE (max. 13 points):

- Experience with quantitative research methods as documented in the curriculum vitae (e.g. education, certificates, reports and publications, participation to projects): up to a maximum of **8** points;
- Skills in the use of quantitative research software: up to a maximum of **5** points.

RESEARCH EXPERIENCE (max. 8 points):

- Research experience documented by contracts, scholarships, work experience in corporate research units, membership to research centers, etc.: up to a maximum of **5** points;
- Responsibility of coordination of a group of research or of a scientific Journal: up to a maximum of **3** points.

PROFESSIONAL SKILLS AND SPECIFIC FIELD EXPERTISE (max. 10 points):

Experience in specific professional or business fields as documented by the activities listed in the CV:

PUBLICATIONS AND WORKING PAPERS (max. 8 points)

The evaluation will consider the total production considering the productivity and quality of publications, especially in relation to the specific topic of the research project.

LANGUAGE PROFICIENCY (max. 3 points)

Language proficiency in the languages required for the advertised position documented by certificates, scientific assignments or presentations/ speeches at national or international conferences.

Criteria for determining the part of the candidate in publications with more than one author:

The Selection Committee will also evaluate analytically the contribution of the candidate in collaborative work. To single out the individual contribution of the candidate, the Commission will take into account the objective possibility of identifying the personal contribution of the candidate on the basis of unequivocal indications contained in the publications. If there are no such indications, the contribution will be considered equal among the various authors.

Criteria for the evaluation for the interview:**Oral Exam (max 30 points):**

The Commission evaluates:

- the degree of mastery in the discussion of one's own scientific output;
- candidate's knowledge of research methods connected to the research project of the call;
- the methodological accuracy;
- the exposition clarity

During the oral exam the language proficiency in English as well as in Italian of the candidate will be evaluated based on comprehension, speaking skills, fluency of the presentation and knowledge of specialized terminology.

Language of the exam: English and Italian

Duration of the exam: 45 minutes

Content of the exam:

The exam will be on:

- a) candidate's previous research experience and careers;
- b) candidate's scientific and professional experience with respect to the subjects connected to the research project of the call;
- c) candidate's knowledge of research methods connected to the research project of the call;

Total minimum score necessary for admission to the oral exams: 40

Total minimum score in order to declare the candidate suitable for the position: 60

Place of work: Bolzano-Bozen

The gross annual remuneration: 29.000 euro

Duration of the contract: 15 months

4. Faculty of Economics and Management

Session: V 2018

Number of places: 1

PIS: 139176 - WW200M

CUP: I56C18001040005

Supervisor: Prof. Roberto Farneti

Disciplinary-scientific sector: 14/A2 (Political Science)

Competition sector: SPS/04 (Political Science)

Title of research project: The Uses of Art in the Public Domain and the Politics of Heritage (Pollitage)

Description of the research activity: The aim of the project is to study the effects of art in general on monumental and exclusive uses of the past and demonstrate that recent attempts at restructuring "heritage communities" through artistic expression may lead to social inclusion and "de-segregation."

In detail, the most relevant activities entail:

- Creation of a cross-border advisory board of expert;
- Theoretical contribution to the definition of an heritage community;
- Support in organizing a conference and workshops.

Minimum curricular requirements necessary in order to carry out the research with details of the scientific and professional profile required for the research activity:

ACADEMIC QUALIFICATIONS

Master's Degree (or final degree following the study conditions valid before the M.D. 509/99 or equivalent qualification), in economics and/or Political Science and/or International Relations;

RESEARCH METHODS - CAPABILITIES / ABILITIES

Experience with quantitative and/or qualitative research methods as documented in the curriculum vitae (e.g. education, certificates, reports and publications, participation to projects)

RESEARCH EXPERIENCE

research experience in the area of the politics of culture and cultural and diplomatic heritage, as documented in the curriculum vitae by publications, working papers and participation in international conferences;

LANGUAGE SKILLS

High proficiency in the English language

Preferential title: PhD in the area of Political science or International relations or equivalent foreign study title.

Type of selection: According to qualifications and oral exam

The assessment criteria (max. 70 points):

Candidate will be evaluated by considering:

- Education
- Research experience
- Publications
- language proficiency

EDUCATION (DEGREES) AND CV (max. 25 points)

- to a Master's Degree (120 ECTS) (or final degree following the study conditions valid before the M.D. 509/99 or equivalent qualification) a maximum of **10 points**;
- to the Masters (postgraduate certificates of a one/two years course program), postgraduate specialization courses, scholarships and research grants especially in fields related to the research topics of the advertised position and awards up to a maximum of **5 points**.
- to the Doctoral research, especially in fields related to the research topics of the advertised position, up to a maximum of **10 points** with the following partial limits: **2 points** for each completed year of the PhD and **2 points** for those who completed the thesis.

RESEARCH EXPERIENCE (max. 20 points):

- Research experience documented by contracts, scholarships, work experience in corporate research units, membership to research centers, etc.: up to a maximum of **15 points**;
- Responsibility of coordination of a group of research or of a scientific Journal: up to a maximum of **5 points**.

PUBLICATIONS AND WORKING PAPERS (max. 15 points)

The evaluation will consider the total production considering the productivity and quality of publications, especially in relation to the specific topic of the research project.

The Selection Committee will evaluate analytically the contribution of the candidate in collaborative work. To single out the individual contribution of the candidate, the Commission will take into account the objective possibility of identifying the personal contribution of the candidate on the basis of unequivocal indications contained in the publications. If there are no such indications, the contribution will be considered equal among the various authors.

LANGUAGE PROFICIENCY (max. 10 points)

Language proficiency in the languages required for the advertised position documented by certificates, scientific assignments or presentations/ speeches at national or international conferences.

Criteria for determining the part of the candidate in publications with more than one author:

The Selection Committee will also evaluate analytically the contribution of the candidate in collaborative work. To single out the individual contribution of the candidate, the Commission will take into account the objective possibility of identifying the personal contribution of the candidate on the basis of unequivocal indications contained in the publications. If there are no such indications, the contribution will be considered equal among the various authors.

Criteria for the evaluation for the interview:**Oral Exam (max 30 points):**

The Commission evaluates:

- the degree of mastery in the discussion of one's own scientific output;
- candidate's knowledge of research methods connected to the research project of the call;
- the methodological accuracy;
- the exposition clarity

During the oral exam the language proficiency in English of the candidate will be evaluated based on comprehension, speaking skills, fluency of the presentation and knowledge of specialized terminology.

Language of the exam: English

Duration of the exam: 45 minutes

Content of the exam:

The exam will be on:

- a. candidate's previous research experience and careers;
- b. candidate's scientific and professional experience with respect to the subjects connected to the research project of the call;
- c. candidate's knowledge of research methods connected to the research project of the call;

Total minimum score necessary for admission to the oral exams: 50

Total minimum score in order to declare the candidate suitable for the position: 70

Place of work: Bolzano-Bozen

The gross annual remuneration: Euro 29.000

Duration of the contract: 18 months

5. Faculty of Economics and Management

Session: V 2018

Number of places: 1

PIS: 134673

CUP: I52F16000500005

Supervisor: Prof. Linda Osti

Disciplinary-scientific sector: SECS-P/08 (Management)

Competition sector: 13/B2 (Management)

Title of research project: Accommodation Services: From Green to Wellbeing (GreenTom)

Description of the research activity: The main objective of this research is to conduct a managerial and market analysis of the implications in the adoption of the concept of green management in Alpine tourism. The specific objectives of this research are to identify the typical LOHAS tourist and to identify its characteristics. In addition, the research project aims to identify the ecological management practices used in the Alpine tourism context and determine the driving factors of such managerial behavior, identifying which activities of green management most influence the competitive advantage.

Minimum curricular requirements necessary in order to carry out the research with details of the scientific and professional profile required for the research activity:

- Bachelor degree
- Capability to apply quantitative and/or qualitative research methods as documented in the curriculum vitae by reporting specific experiences and quantitative and/or qualitative research projects;
- Experience of research in the area of tourism and hospitality
- Computer skills and knowledge of quantitative and/or qualitative research software as Stata, SPSS, NVivo, MaxQDA
- High proficiency in English

Preferential title: PhD in in the area Economics, Management, Mathematics or Statistics or equivalent foreign study title.

Type of selection: According to qualifications and oral exam

The assessment criteria (max. 60 points):

- Master degree in economics and/or management (or final degree following the study conditions valid before the M.D. 509/99 or equivalent qualification); maximum **10 points**
- PhD in the area of the research project: maximum **15 points**; with the following partial points: 4 for each year of PhD and 3 for the completed thesis);
- Knowledge in the use of quantitative research software: maximum **10 points**
- Knowledge in the use of qualitative research software: maximum **10 points**;
- Research and practical experience acquired through contracts and scholarships at private and public companies: maximum **10 points**;
- Certified knowledge of the German language: maximum **5 points**;

Criteria for determining the part of the candidate in publications with more than one author:

To determine the individual contribution of the candidate in publications with more than one author, the commission will take into consideration what is explicitly indicated in the publication. In case there is no indication the contribution is equally divided among authors.

Criteria for the evaluation for the interview (maximum 40 points):

- The ability of the candidate to motivate and justify the choices and the contents of the discussed research topics
- Knowledge in the area of the research project
- Methodological rigour
- Explanation clarity
- The necessary social skills to successfully cooperate in the research team.

During the oral exam the language knowledge in English will be evaluated.

Language of the exam: English

Duration of the exam: 45 minutes

Object of the exam:

- a) candidates' previous occupational development especially with regard to courses taken, research conducted and titles awarded;
- b) discussion of the scientific and professional experience gained by the candidate in the specific topic of the research project that are of relevance for the offered position.
- c) Knowledge of the literature on consumer behaviour and tourism
- d) knowledge of research concepts and methods

Total minimum score necessary for admission to the oral exams: 35

Total minimum score in order to declare the candidate suitable for the position: 60

Place of work: Bruneck/Brunico

The gross annual remuneration: 24.500 Euro

Duration of the contract: 12 months

6. Faculty of Economics and Management

Session: V 2018

Number of places: 1

PIS: PIS 133941 - WW2083

CUP: CUP I52F16000520005

Supervisor: Prof. Michael Nippa

Disciplinary-scientific sector: SECS-P/08 (Economics and Business Management), (SECS-P/10) Organization and HR Management, SECS-P/11 (Economics of financial intermediaries)

Competition sector: 13/B2 (Economics and Business Management), 13/B3 (Organization and HR Management), 13/B4 (Economics of financial intermediaries and Corporate finance)

Title of research project: Improving the Management of internationalization of small and medium-sized enterprises (SMEs)

Description of the research activity: SMEs are still underrepresented in internationalization research due to various conceptual and methodological reasons. Yet, not only in South-Tyrol, but also in neighboring regions and big economies such as Germany or Italy, SMEs are the 'backbone' of the economy. SMEs are confronted with challenges and problems such as formulating and implementing effective internationalization strategies. Especially, operative efficiency, which is frequently the source for competitive advantages of SMEs, is at risk as structures and processes have to be adapted to international requirements.

Hence, the main objective of the research project is to identify and analyze success factors of the internationalization management of SMEs in order to provide the management of these firms with a better foundation of decisions as well as to elaborate into interesting future research areas.

The research project addresses inter-nationalization motives and strategies, issues of efficiently organizing, coordinating and monitoring international operations, adaptation to international markets (marketing mix, customization, R&D), the impact of advanced ICT as well as HRM issues and challenges of international financing and capital markets.

Minimum curricular requirements necessary in order to carry out the research with details of the scientific and professional profile required for the research activity:

ACADEMIC QUALIFICATIONS

- University degree (Bachelor level) in Management (Economics and Business Management, Business Computer Science, Business Engineering or Business Mathematics);

RESEARCH METHODS - CAPABILITIES / ABILITIES

- Documented knowledge of quantitative and qualitative research methods (e.g., university courses successfully passed)

SPECIFIC FIELD EXPERTISE

- Documented knowledge in the field of International Management and/or SME (e.g., course specialization, internships; thesis)

LANGUAGE SKILLS

- Very good proficiency in English and good proficiency in German

Preferential title: PhD, or equivalent foreign study title, in international business / management.

Type of selection: According to qualifications and oral exam

The assessment criteria (max. 60 points):

Candidate will be evaluated by considering:

- Education
- specific expertise in the topic of the project
- Research methods skills
- subject specific publications in the advertised field of research
- language proficiency

EDUCATION (DEGREES) AND CV (max. 20 points):

- Bachelor/Master Degree (or 4-year final degree following the study conditions valid before the M.D. 509/99 or equivalent qualification) in Management (Economics and Business Management, Business Computer Science, Business Engineering or Business Mathematics): max. **15 points**;

- Master's Degree (postgraduate certificates of a one/two years course programs), specialization courses, scholarships and research grants and awards in fields related to the research topics of the advertised position: **max. 2 points**;
- Doctoral studies/degree, in fields related to the research topics of the advertised position: **max. 3 points**;

Proven practical and scholarly knowledge in the field of International Management a/or SME (max. 10 points):

- Times and kind of practical activities within SME: **max: 5 points**
- Specialized subjects during the university studies or training courses: **max: 5 points**

Proven use of applied research methods and knowledge (max. 10 points):

- for approved know-how in empirical research methods (quant. and qual.) acquired by courses, workshops, and/or professional/research experience: **max. 8 points**;
- for approved know-how re: major statistical software programs: **max. 2 points**.

Publications (total max. 5 points):

For each publication in the advertised field of research

- in a peer reviewed journal listed in www.harzing.com : **up to 2 points each (max. 4 points)**;
- in other citable sources: **up to 1 point each (max. 3 points)**

Language proficiency (max. 15 points):

Very good proficiency in English and German as documented by certificates (e.g., CAE), reports, scientific assignments or presentations/ speeches at national and international conferences.

Criteria for determining the part of the candidate in publications with more than one author:

The Selection Committee will also evaluate analytically the contribution of the candidate in collaborative work. To single out the individual contribution of the candidate, the Commission will take into account the objective possibility of identifying the personal contribution of the candidate on the basis of unequivocal indications contained in the publications. If there are no such indications, the contribution will be considered equal among the various authors.

Criteria for the evaluation for the interview:

Oral Exam (max 40 points):

The Commission evaluates:

The required language skills according to the posting (**up to 10 points**);

- The professional expertise especially in the posted research field (**up to 20 points**);
- The necessary social skills required for successfully collaborating in this research project (**up to 10 points**)

During the oral exam the language proficiency in English as well as in Italian of the candidate will be evaluated based on comprehension, speaking skills, fluency of the presentation and knowledge of specialized terminology.

Language of the exam: English and German

Duration of the exam: 60 minutes

Content of the exam:

The exam will cover the following topics:

- a) candidates previous occupational development especially with regard to courses taken, research conducted and titles awarded;
- b) discussion of the scientific and professional experience gained by the candidate that are of relevance for the offered position;
- c) knowledge of research concepts and methods, as well as appropriate theories;
- d) knowledge of methods for data collection and presentation of research results.
- e) project management processes and tools.

During the talk required language skills according to the posting will be evaluated.

Total minimum score necessary for admission to the oral exams: 35

Total minimum score in order to declare the candidate suitable for the position: 70

Place of work: Bolzano-Bozen

The gross annual remuneration: 29.000 euro

Duration of the contract: 12 months

Art. 2

Requirements for admission

- 1) Candidates must have completed the requirements at the expiry date for submission of the applications for admission to the selection procedure.

The Commission of selection, for the sole purpose of the aims of the present selection procedure, will evaluate the equipollence of the candidate's qualification title conferred abroad.

Italian citizenship is not required.

Art. 3

Accumulation prohibition

- 1) The research assistant contract may not be combined with awarded study grants, except those awarded by national or foreign institutions to integrate the research activity for stays abroad, and with other research assistant contracts awarded by other institutions.

Art. 4

Incompatibility and compatibility

- 1) The following cannot be holder of research assistant contracts:
 - a) the personnel of the University, of public research and experimentation institutions and bodies, of the Agency for the New Technologies, Energy and Sustainable Economic Development (ENEA) and of the Italian Space Agency (ASI), as well as of institutions whose degree of scientific specialization has been recognized as equipollent to the qualification of research doctor following Art. 74, paragraph 4, of the DPR no. 382/1980;
 - b) the personnel in service by public administrations other than those indicated in letter a), except in case of unpaid leave by that administration, for the period of length of the research assistant contract;
 - c) those having family or kinship relation, up to the fourth degree, with a professor of the Department awarding the research assistant contract, with the Rector, the General Director or with a member of the University Council;
 - d) those attending university courses (triennial university degree or university degree pre-reform regime), a specialist or magister degree, a research doctorate with grant or medical specialization, in Italy or abroad.
- 2) The research assistant contract is furthermore incompatible with other didactic contracts with Universities and institutes in Italy or abroad, except as provided in Art. 5, paragraph 3 of the 'Regulation of the research assistant contracts according to Art. 22 of the law 240/2010', and with other contracts for research activities conferred by the Free University of Bozen-Bolzano.
- 3) The conferral of a research assistant contract is compatible with a collaboration contract or an intellectual work contract for research activities awarded by other universities and institutes in Italy and abroad, by approval of the person responsible of the research project.

Art. 5

Conditions for presenting the application for participation and publications

- 1) To participate in the present selection procedure candidates must fill in an application form in unstamped paper, according to the model of attachment 'A' and available on the web page of the University:
<https://www.unibz.it/en/home/position-calls/positions-for-academic-staff/?group=18&year=2018>

within the **09.11.2018.**

To participate in the selection procedure for the disciplinary-scientific sector **SECS-P/08 (Management)**, supervisor **Prof. Linda Osti**, candidates must fill in an application form in unstamped paper, according to the model of attachment 'A' and available on the web page of the University

<https://www.unibz.it/en/home/position-calls/positions-for-academic-staff/?group=18&year=2018>

within the **26.11.2018.**

- 2) The application, duly dated and handwritten signed at the last page, must be addressed to:

Free University of Bozen – Bolzano
Personnel Office Academic Staff (call)
Piazza Università, 1 - C. P. 276
39100 Bozen-Bolzano

The application for participation in the selection procedures may also be directly handed in (opening hours: from Monday to Friday from 8:30 a.m. to 12:30 a.m. and on Monday, Tuesday and Thursday from 2 p.m. to 5 p.m.) or sent by post with registered letter with notification of reception or any other form appropriate to certify the reception (**personnel_academic@pec.unibz.it, only if sent from a pec - posta elettronica certificata - account**) within the above mentioned final date. Therefore shall be considered proof the date stamp of the accepting post office according to the D.P.R. 28th December 1970, no. 1077. Applications sent by e-mail won't be considered.

The candidate is obligated to add to the application in paper form, a data carrier (memory-stick or cd) which contains a digital copy of all documents produced (the same holds true for the publications).

The University disclaims liability for possible postal mis-deliveries.

- 3) On the package the candidate, in addition to the requirements mentioned in paragraph 2, must affix the inscription: "Application: selection procedure for the awarding of two fixed-time research assistant contracts for collaboration at research activity" and accurately indicate the faculty, the initials and the denomination of the disciplinary-scientific sector, the title of the research project and the candidate's name, surname and address for the present selection procedure (the address for the present selection procedure is the candidate's elected domicile for the receipt of the communications relating to this procedure).
- 4) On the application (see attachment 'A') the candidate must clearly indicate her/his name and surname and must declare, under own responsibility:
- a) the date and place of birth;
 - b) the code of personal identification (fiscal code);
 - c) the residence, with the indication of the street, the street number, the town, the province, the postcode;
 - d) the possessed citizenship;
 - e) the municipality on whose electoral lists she/he is registered or the reasons for the non-registration or cancellation from such lists.
Foreign nationals must declare to enjoy civil and political rights in the country on which they belong;
 - f) not having been convicted of criminal offences;
 - g) not having pending criminal suits or received criminal sentences and not currently undergoing

criminal proceedings (otherwise to indicate);

- h) to have viewed the advertisement to which this selection procedure refers and accepts all its provisions;
 - i) that the content of the digital copies of all documents produced correspond to the content of the copies produced on paper;
 - j) that the publications on the data carrier conform to the original
 - k) not to be a university professor of the first and second rank or a researcher employed with open-ended contract, even if ceased from service in Italy;
 - l) to be employee at the following public administration....
 - m) that everything in the curriculum vitae (CV) that has been attached to this application is true and s/he gives the person in charge of the selection procedure the permission to undertake any checks on any substitute declarations that have been presented by the undersigned for the purposes of this selection procedure;
 - n) not to exceed the superior limit of twelve years, also non continuous periods, therefore considering the total duration of the contracts under Art. 22 (Research grants) and Art. 24 (Fixed-time researchers) of the law 30th December 2010, no. 240, also between different universities, public, non public or telematic ones, and with bodies as provided in Art. 22, paragraph 1 of the law no. 240/2010, as well as the duration of the contract according to the present call;
 - o) not to exceed the total duration of 6 years of the contracts under Art. 22 of the law 30th December 2010, no. 240 as amended (Research assistant contracts) including renewals and contracts between different universities/bodies, as well as the duration of the contract of the present call (the period of a Research assistant contract during a PhD study place with grant does not count within the regular study period);
 - p) not having family or kinship relation, up to the fourth degree, with a professor of the Department making the proposal of the activation of the contract, with the Rector, the General Director or with a member of the University Council;
 - q) not having been dispensed or dismissed from the employment by a Public Administration for persistent insufficient performance, not having been declared lost from other public employment according to art. 127, paragraph 1, letter d) of the T.U. regarding provisions concerning the charter of civil servants, approved with D.P.R. 10th January 1957, no. 3, not having gained the employment through production of faked documents or vitiated by not amendable invalidity, and not having had an employment relationship by a Public Administration which has been terminated for disciplinary reasons, included those provided in art. 21 of the legislative decree 29/1993;
 - r) the position concerning the fulfillment of the military duties;
 - s) the address chosen for the receipt of communications relating to the selection procedure she/he has applied for (address with postcode, telephone number, possible e-mail-address or fax number) and the commitment to inform the University in case of possible subsequent variations of those data;
 - t) to have received the data protection instructions as per art. 13 GDPR (2016/679) and to know that the supplied data, as well special categories of data (sensitive and judicial data) will be used exclusively for this selection procedure and the possible conclusion of the contract as per GDPR.
- 5) Candidates with recognized disabilities must expressly specify in their application any aid needed in relation to their handicap and the possible necessity of further time for the performance of the exams, according to art. 20 of the law 5th February 1992, no. 104.
- 6) Any variation of the candidate's data according to paragraph 4 of the present article must be immediately communicated in writing to this Administration.
- 7) The University accepts no responsibility for cases in which candidates are untraceable or when the communications are undeliverable due to imprecise indication of the address, or belated or lack of notification on the part of the candidate regarding a change of the address declared in the application. The University also disclaims liability for mail going astray, whether third parties are to blame, or whether it is attributable to mishaps, or to *force majeure* and which, in any case, is in no wise ascribable to the University. It accepts no blame when the return delivery slip indicating receipt of the application, of documents or of communications relating to the selection procedures fails to arrive. If the candidate's

address differs from that of her/his place of residence, again the University is exempt from responsibility should a registered letter with notification of receipt arriving at the place which the candidate had specified as his address during the period of selection, fail to reach her/him.

Art. 6

Presentation of qualifications

- 1) Considered that, in accordance to the present call, by 'qualifications' are intended those scientific, didactic and artistic ones and the publications, and for 'certificates' any document proving the possession of a certain qualification, the candidate must enclose at the application for participation in the selection procedure in unstamped paper:
 - a) 1 copy of a valid identity document and the fiscal code;
 - b) 1 photocopy of the curriculum vitae regarding the didactic and scientific activity and drawn up according to the model of attachment 'C';
 - c) didactic and scientific qualifications believed useful for the comparative assessment;
 - d) 1 photocopy of the numbered list of the publications believed useful for the comparative assessment and drawn up in accordance with article 7 paragraph 3 of this call;
 - e) 1 photocopy of the list of all documents enclosed at the application [generic list of those materially inserted in the envelope, or the documents required by letters a), b), c) and d) of the present paragraph].
- 2) The qualifications indicated in paragraph 1, letter c), of the present article, if issued by Italian Public Administration, must be produced in one of the following forms:
 - a) in copy corresponding to the original as certified by substitutive declaration of the deed of notoriety according to art. 47 of the D.P.R. 28th December 2000, no. 445. In that case the candidate must produce:
 - 1 copy of each qualification;
 - 1 declaration drawn up according to the model of attachment 'B', signed and dated at the last page, where the candidate, under own responsibility, declares that the copies of the enclosed qualifications, exactly described, and in particular with regard to the date of attainment, place and Administration issuing the qualification, correspond to the original. That declaration at the same time serves as list of the qualifications, in which case the latter ones do not have to be produced;
 - 1 copy of an identity document;
 - b) in form of a self-declaration according to the model of attachment 'B' (substitutive declaration of certification according to art. 46 of the D.P.R. 28th December 2000, no. 445), where the candidate, under own responsibility, declares to possess the qualifications, exactly described, in particular with regard to the date of issue, place and Administration issuing the qualification. In that case the candidate must produce:
 - 1 copy of the attachment 'B', signed and dated at the last page, which at the same time serves as list of the qualifications, in which case the latter ones must not be produced;
 - 1 copy of an identity document.

The University cannot request nor accept certificates issued by other Italian public offices.

If the above-mentioned certificates should be enclosed at the application for participation in the selection procedure, they will not be considered by the Commission of selection.

The qualifications issued by private corporation or abroad can be produced in one of the following forms:

- a) in original;
- b) in certified copy;
- c) in copy corresponding to the original as certified by substitutive declaration of the deed of notoriety or in form of a self-declaration according to the above-mentioned model of attachment 'B'.

The above mentioned declarations drawn up according to the model of attachment 'B' may be used by Italian citizens and also by citizens of the EU.

The declarations according to the above-mentioned articles of the D.P.R. 28th December 2000, no. 445, may be used by non-EU citizens, if it is necessary to proof conditions, facts and personal qualities certifiable or attestable by public or private Italian bodies or bodies of the EU, without prejudice of special provisions in laws and regulations concerning immigration matters and the condition of foreigners. If the declarations according to the above-mentioned articles of the D.P.R. 28th December 2000, no. 445 are used in other cases than the above mentioned, the winner of the procedure has to submit, before the employment, the certificates as per paragraph 7.

- 3) The curricula and the lists mentioned in letters d) and e) of paragraph 1 of the present article must be signed and dated in the last page.
- 4) No qualification sent to this Administration will be returned.
- 5) The sending of the publications does not enable to correct the missed or late submission or mailing of the application for participation in the selection.
- 6) Without prejudice to the exceptions expressly provided by law, the above-mentioned attachment 'B' may further be used by the candidate to declare standings, facts and personal qualities of her/his direct knowledge, not expressly indicated in art. 46 of the D.P.R. 28th December 2000, no. 445.
- 7) With regard to non-EU citizens, the certificates issued by the competent Authorities of the country the person belongs to, must be in accordance with the provisions in force in those countries and must also be legalized by the competent Italian consular authorities.
- 8) With regard to conditions, facts and personal qualities self-certificated by the candidates for the present selection procedures the University has the possibility to exercise appropriate checks, also random ones, regarding their truthfulness.

In case of mendacious declaration the candidate, further than being excluded from the selection procedure, will be denounced according to the Criminal Code and the special laws regarding the matter, according to the provisions cited in art. 76 of the D.P.R. 28th December 2000, no. 445.

- 9) The qualifications may be produced in their original language if it is one of the following: Italian, French, English, German and Spanish.

It is in the authority of the Commission of selection to request the candidates integrations of the qualifications submitted in French, English, German or Spanish language, by forwarding the correspondent translation in Italian.

The translation in Italian language must be accompanied by a substitutive declaration of the deed of notoriety where the candidate, according to art. 47 of the D.P.R. 28th December 2000, no. 445, certifies the conformity of the translated text with the original (see attachment 'B').

- 10) Any certificate or diploma drawn up in a language different than Italian, French, English, German and Spanish, submitted by Italian, EU or non-EU citizens, must be enclosed, according to paragraph 3 of Art. 33 of the D.P.R. 28th December 2000, no. 445, the correspondent Italian translation, which is certified conform to the original text by the competent diplomatic or consular representation or by a official translator. The certificates or diplomas drawn up in a different language than those above mentioned, in case of lacking translation, will not be assessed by the Commission of selection.

Art. 7

Sending of the publications

- 1) The publications must be submitted together with the application.
- 2) Publications will only be evaluated when they can be traced in public catalogues as publications.
- 3) Together with the publications, there must be enclosed a correspondent numbered list, signed and

dated at the last page. The Publications must be mentioned in chronological order within each category following the International Standard for bibliographic references with DOI whenever possible. With multiple authorship, if one is the main author, that author's name appears in *Italics*. In addition, in the left-hand margin please star (*) what you consider were especially significant publications. Where relevant, citation index and impact of journal.

- 4) Publications handed in or sent after the final term as indicated in paragraph 1 of the present article cannot be considered by the Commission of selection.
- 5) For the present selection procedure are considered assessable the print extracts and the works which, at the moment of the deadline of the call, have been subject to legal deposit according to the provisions of the law 15th April 2004, no. 106, put into effect with D.P.R. 3rd May 2006, no. 252.
- 6) The publications, with 1 copy of the correspondent list attached, may be sent:
 - a) in original;
 - b) in certified copy;
 - c) in photocopy or digital copy. In that case a substitutive declaration of the deed of notoriety (to be drawn up according to the model of attachment 'B' and signed at the last page, with the production of a photocopy of an ID) must be attached, where the candidate, according to art. 47 of the D.P.R. 28th December 2000, no. 445, certifies the conformity of those produced with the original and indicates the author, the title of the work, the place and date of publication and the number of the work.
- 7) In case the candidate produces copies or digital copies of the publications they must be declared conform to the originals:
 - a) for works printed in Italy it is also necessary to attest the date of deposit of the printing according to the law 15th April 2004, no. 106, put into effect with D.P.R. 3rd May 2006, no. 252;
 - b) for works printed abroad the date and place of publication must be indicated.
- 8) The publications may be produced in their original language if it is one of the following: Italian, French, English, German and Spanish.

It is in the authority of the Commission of selection to request the candidates integrations of the publications submitted in French, English, German or Spanish language, by forwarding the correspondent translation in Italian.

The translated texts must be produced in typewritten copies with the text printed in the original language and must be accompanied by a substitutive declaration of the deed of notoriety where the candidate, according to art. 47 of the D.P.R. 28th December 2000, no. 445, certifies the conformity of the translated text with the original (see attachment 'B').
- 9) The publications whose original language is different than Italian, French, English, German and Spanish must be translated in one of the above-mentioned languages.

It is in the authority of the Commission of selection to request the candidates integrations of the translations submitted in another language than Italian, by forwarding of a translation in Italian of the text already translated.

The translated texts must be produced in typewritten copies with the text printed in the original language and must be accompanied by a substitutive declaration of the deed of notoriety where the candidate, according to art. 47 of the D.P.R. 28th December 2000, no. 445, certifies the conformity of the translated text with the original (see attachment 'B').
- 10) For selection procedures concerning linguistic matters publications may be produced in the language or languages the selection procedure relates, even if different of those indicated in paragraph 9 of the present article.
- 11) The publication must be produced in any case, even in case they have already been submitted by this or other Administrations for participation at other selection procedures.

- 12) The missed sending of the publications within the provided date is not considered as renunciation of participating in the selection procedure. Nevertheless, the Commission of selection assesses the candidate only on the basis of the curricula and can therefore not assess the scientific works even if they are personally known by its members.

The Commission of selection does not take into consideration publications not conforming to the required format or in different edition as those indicated in the application for participation in the selection procedure.

- 13) No scientific work sent to this Administration will be returned. Nevertheless, the candidates may require its possess, except in case of pending controversy and according to the provision of the subsequent article 22, by going, personally or on behalf of a delegate, to the Personnel Office Academic Staff within the term of six months starting from the date of the Rectoral decree of confirmation of the regularity of the records. After this term has passed it is in the power of the University to dispose freely of the material not withdrawn.

Art. 8

Exclusion from participation at the selection procedure

- 1) The candidates are admitted conditionally at the selection procedures. Therefore exclusion through failing to meet the prescribed requirements is provided for with due decree of the Rector of the University at whatever stage of the procedure.
- 2) In particular, are excluded those:
 - a) presenting an application which is not signed;
 - b) presenting applications which, for any reasons, are not sent by post or consigned by the final deadline indicated in art. 5, paragraph 1 of the present call.

Art. 9

Renunciation of participation

- 1) The renunciation of participation at the selection procedure (to be drawn up according to the model of attachment 'C') must be sent to the President of the Commission of selection and, for information, to the person in charge of the procedure (e-mail: personnel_academic@unibz.it).
Renunciations preceding the formation of the Commission of selection must be subsequently sent to the person in charge of the procedure (e-mail: personnel_academic@unibz.it).
- 2) Renunciation takes effect from the Commission's first meeting following the date of its receipt.
- 3) The absence of the candidate at the interview is considered implied renunciation to the selection procedure.

Art. 10

Commission of Selection

- 1) The assessment is to be carried out by a Commission of selection, to be constituted of three members belonging to university staff from Italy or abroad.
The members of the Commission of selection must be active in the relevant research area or in the disciplinary area the research project or the research activity refers.
- 2) The members of the Commissions of selection are appointed by the Department requesting the selection procedure.
- 3) The Commission of selection is appointed by special provision to be published also on the University's web page.
- 4) The Commission of selection remains in charge for six months and may be renewed only once and for not more than four months.

In case the work has not been completed within the extended period, the Rector, with due provision,

will start procedure for the replacement of the Commission or the members responsible for the delay, establishing at the same time a new term for the conclusion of the work.

- 5) In case of selection procedures based on only qualifications the Commission of selection, for carrying out its meetings, may make use of telematics tools for collective work, on condition that all documentation submitted for the selection procedure is available in digital form.

Art. 11

Selection of the candidates

- 1) The comparative assessment is based on qualifications and, if provided by the call, examination/s.
- 2) The interview may be performed also by videoconference, if the commission of selection approves it.
- 3) In case one or more examinations are provided, the dates will be notified to the candidates not less than 10 days before taking place, with indication of the time and place they are being held.

To sit the examination/s, the candidate must be equipped, with the exclusion of others, of one of the following currently valid documents of recognition provided in art. 35, paragraph 2 of the D.P.R. 28th December 2000, no. 445: identity card, passport, driving licence, railway record-book, postal card, firearms licence. The mentioned documents must contain a recent photograph of the candidate and her/his signature be authenticated by a mayor or a public notary.

- 4) At the end of its work, the Commission of selection, on the basis of the scores assigned for the qualifications, publications and the examinations, if provided, compiles the merit ranking of the suitable candidates. Minority positions should be recorded, indicating, in relation to the number of research assistant contracts to confer, the candidates which the research contracts are conferred.

Art. 12

Publicity and transparency of the selection procedure

- 1) The Commission of selection gives communication of the record containing the final merit ranking to the person in charge of the procedure for the subsequent measures.
- 2) In case procedural errors are discovered, the records are returned with due provision to the Commission of selection for regularization within the term indicated in the provision.
- 3) The results of the assessment will be published also on the University's web page.

Art. 13

Validity of the ranking according to merits

- 1) The merit ranking lasts up to 14 months before the conclusion of the research project.
- 2) In case of withdrawal from the contract, the same will be conferred to the next suitable candidate in the concerned ranking list.

Art. 14

Formalization of the relationship

- 1) The University stipulates with the first candidate in the merit ranking a contract, regulating the forms and modalities of the collaboration activity and the allotment of the research assistant contract.
- 2) The contract may be renewed within the maximum term of 3 months after its expiry.
- 3) The research assistant contracts are in no way considered a dependent employment relationship and do not confer rights for access to the University staff.
- 4) The winner of the present selection procedure must fulfill the duties provided by the University regulation for the conferral of research assistant contracts.

A copy of the regulation is delivered to the holder of the research assistant contract at the stipulation of the contract.

- 5) The research activity the winner has to complete must have the following features:
 - a) temporally defined;
 - b) connected with the fulfillment of a research program or a stage of it;
 - c) autonomous performance, under the direction of the scientific responsible, of the program, without predetermination of working hours.

Art. 15

Rights and duties of the assistant researchers

- 1) The holder of the research assistant contract undertakes research activities provided by the research programs adopted by the related Department. He/she may collaborate with students in research activities relating to his/her degree thesis, participate at examination commissions and perform formal and informal didactic exercises.
- 2) The holder of the research assistant contracts may participate at groups and at research projects of the University/the Departments. The performance of those research activities does not confer a right of payment of a separate compensation.
- 3) The holder of the research assistant contract may be allowed a limited teacher-centered didactic activity (lessons, exercises, laboratories) for a maximum of 60 hours per academic year, provided that this activity does not interfere with the research activities. The hours of teacher-centered didactic are separately remunerated according to the "*Regolamento tariffario per i docenti a contratto, i supervisori e responsabili di tirocinio e i collaboratori linguistic*" in force.
Teacher-centered didactic activity may be decided by the Department, upon consent of the research assistant contract holder and upon authorization of the person responsible of the research project.
- 4) The research assistant contract holder, in order to carry out the research activity, may use the facilities of the Department he/she belongs and make use of the services available to the researchers according to the regulations in force.
- 5) The research activity is performed at the Faculty concerned or elsewhere, if expressly authorized by the person responsible for the scientific activity the research assistant contract holder belongs. If the research assistant contract holder authorized to perform research activity externally must undertake duties in connection with the research, he/she has the right of refund of expenses according to the rules and conditions set out by the "Regulation concerning service missions of teaching and research staff".

Art. 16

Person Responsible of the research activities of the research assistant contract holder and entrusted tasks

- 1) The Department the research assistant contract holder belongs nominates a professor or researcher or a fixed-time researcher as scientific responsible for the research activities, guiding and directing the research activities undertaken by the research assistant contract holder.
- 2) The person responsible of the research project must collect and assess the concise and the final relation. He/she further must report to the Responsible of the Department and to the Personnel Office Academic Staff the defaults of the contract holder, also in relation to possible suspensions of payments, except in case of grave default constituting cause of resolution by law of the contract.
- 3) The Department the research assistant contract holder belongs, at the conferral of the research contract and periodically, determines, on proposal of the scientific responsible and after having heard the interested person, the research programs and his/her relevant tasks.

Art. 17

Control modalities, assessment of the activity performed by the research assistant contract holders and causes of resolution of the contract

- 1) The holder of the research assistant contract must annually present a short paper about the research activity performed and the results attained, which, with the assessment of the person responsible of the research project attached, is sent to the presidency of the Department concerned.
- 2) The research assistant contract holder must also produce a detailed final relation explaining the performed activity and the results attained, which, with the assessment of the responsible of the project, is submitted, within 45 days preceding the end of the contract, to the presidency of the Department concerned.
- 3) The non-presentation of the reports within the provided terms causes the suspension of payment of the following installments.
- 4) In case the research assistant contract holder, after having started the research activity, does not continue it, regularly and continually, for the whole duration of the research assistant contract without justified reason or is responsible for grave and repeated misdemeanor, the procedure for resolution of the contract will be started.
- 5) The contract will be terminated in the cases provided by paragraph 6 with deliberation of the concerned Department.
- 6) The contract will be terminated in the following cases:
 - grave and proven misdemeanor of the research assistant contract holder, reported by the person responsible of the research project or by the responsible of the concerned Department;
 - unjustified missed beginning or unjustified delay of the activity;
 - unjustified suspension of the research activity for a period which is prejudicial to the research program;
 - grave violation of the incompatibility rules provided by the present Regulation.

Art. 18

Loss and withdrawal

- 1) Those not initiating the activity within the indicated terms lose the right for the research assistant contract.
- 2) Only delays due to grave health reasons or to *force majeure* duly proved are justified and admitted.
- 3) The holder of the research assistant contract may withdraw from the contract by observing a 30 (thirty) day notice. In case of written consent by the person responsible of the research project, the notice may not be considered.
- 4) Possible postponements of the date of beginning of the period of enjoyment of the research assistant contract may be awarded to winners proving to have to fulfill the military duties and to working mothers (legislative decree. no. 151/2001).

Art. 19

Attendance of research doctorate courses

- 1) The holder of the research assistant contract may attend research doctorate courses without scholarships even in supernumerary, without prejudice of getting through the admission tests.
- 2) The University Council, before the beginning of the academic year, after having heard the departments, determines, for each doctorate course, the maximum number of research assistant contract holders admitted to attend doctorate courses in supernumerary.

Art. 20

Economic and fiscal treatment, social security

- 1) The amount of the remuneration is determined by the University Council, in respect of the minimum limits determined with Ministerial Decree.
- 2) The remuneration is paid in monthly installments. The monthly gross amount is determined by dividing the annual gross remuneration with the number of months of the contract's duration plus one.
- 3) Mission expenses will be taken from the fund of the person responsible of the research project.
- 4) The research assistant contract for collaboration at research activities under the present call is free of income tax. In relation to fiscal matters the provisions of Art. 4 of the law 13th August 1984, no. 476 with subsequent modifications and integrations are applied.
- 5) The University provides for the insurance covering in relation to risks of accidents at work and civil responsibility, applying the fiscal and social security disciplines provided by Art. 22, paragraph 6, of the law no. 240/2010.

Art. 21

Return of publications

- 1) Candidates declared not eligible may withdraw, at their own expense, the publications submitted to this University within six months from the date of the Rector's decree of confirmation of the regularity of records. Once the term has passed the University keeps the material for its own necessities, disclaiming liability towards the candidates.

Art. 22

Protection of personal data

- 1) With reference to the provisions of the European Regulation 2016/679, the Free University of Bozen-Bolzano, as data controller of this selection procedure, informs that the data contained in the application documents will be used exclusively for the implementation of this selection procedure and the possible conclusion of the contract (see enclosed data protection instructions). The winner of the selection procedure will be appointed as an external data processing manager at the time of the appointment.

Art. 23

Person in charge of the procedure

- 1) In accordance with the law 7th August 1990, no. 241, the person in charge of the procedure of the present selection is Dr. Paola Paolini – Head of the Personnel Office Academic Staff – Piazza Università, 1 - C.P. 276 – 39100 Bozen-Bolzano – tel. +39 0471 011310, e-mail: personnel_academic@unibz.it.
- 2) On the web page <https://www.unibz.it/en/home/position-calls/positions-for-academic-staff/?group=18&year=2018> expressly dedicated to the selection procedures are available all relating information about the progress report of the Commission of selection's works as well as the relating deadlines.

Art. 24

Referring provisions

- 1) For anything that is not expressly considered in the present announcement, reference shall be made, where applicable, to the norms cited in the preamble of the present decree and any related laws in force.

Bozen-Bolzano, 08.10.2018

Decree no. 544/2018

The Rector

Prof. Paolo Lugli


