

## CURRICULUM VITAE

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### EDUCATION

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- 2018 **Professorial Qualification ('habilitation') in Business Administration**  
University of Duisburg-Essen, Essen, Germany  
Faculty of Economics and Business Administration
- Thesis: *"Towards a better understanding of the entrepreneurship phenomenon: Theory and empirics on entrepreneurial behavior at the individual, team, and organizational level of analysis in early and later stages of the organizational life cycle"*
- 2009 **Doctorate in Economics and Business Administration**  
(Ph.D. equivalent, Doctor rerum politicarum)  
University of Duisburg-Essen, Essen, Germany  
Faculty of Economics and Business Administration
- Thesis [in German]: *"Exploration and exploitation in adolescent companies – a causal-analytic examination of their roles in the entrepreneurial orientation-performance link"*

### ACADEMIC POSITIONS

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- 2022/09 - **Professor of Management (Specialization: Entrepreneurship, Innovation, and Digital Transformation)**  
Free University of Bozen-Bolzano, Bolzano, Italy  
Faculty of Economics and Management
- 2018/03 - 2022/08 **Full professor of innovation & entrepreneurship (Specialization: Digital Business) & Rector of the University (2019 - 2022)**  
Seeburg Castle University, Seekirchen/Salzburg, Austria  
Faculty of Management
- 2005/12 - 2018/02 **(Post-) Doctoral Researcher**  
University of Duisburg-Essen, Essen, Germany  
Faculty of Economics and Business Administration

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**LIST OF PUBLICATIONS**

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**BOOKS AUTHORED**

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- 2016 T. Kollmann, A. Kuckertz, & C. Stöckmann  
*Das 1 x 1 des Wissenschaftlichen Arbeitens: Von der Idee bis zur Abgabe*, SpringerGabler, 2nd edition
- 2010 C. Stöckmann  
*Exploration und Exploitation in adoleszenten Unternehmen: Eine kausalanalytische Untersuchung ihrer Relevanz für die Beziehung zwischen entrepreneurialer Orientierung und Performance*, Gabler 2010 (withal Dissertation, 2009).

**BOOKS EDITED**

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- 2021 T. Kollmann, A. Kuckertz, & C. Stöckmann  
*Gabler Kompakt-Lexikon Unternehmensgründung*, SpringerGabler, 3rd edition
- 2010 T. Kollmann, A. Kuckertz, & C. Stöckmann  
*E-Entrepreneurship and ICT Ventures: Strategy, Organization and Technology*, IGI Global

**JOURNAL PUBLICATIONS (DOUBLE-BLIND REVIEW)**

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- 2021 W. J. Wales, S. Kraus, M. Filser, C. Stöckmann, & J. G. Covin  
*The status quo of research on entrepreneurial orientation: Conversational landmarks and theoretical scaffolding*  
**Journal of Business Research**, 128, 564-577.
- 2021 J. Kensbock & C. Stöckmann  
*“Big brother is watching you”:* *Surveillance via technology undermines employees’ learning and voice behavior during digital transformation*  
**Journal of Business Economics**, 91 (4), 565-594.
- 2021 T. Kollmann, C. Stöckmann, T. Niemand, S. Hensellek, & K. de Cruppe  
*A configurational approach to entrepreneurial orientation and cooperation explaining product/service innovations in digital and non-digital startups*  
**Journal of Business Research**, 125, 508-519.
- 2021 T. Kollmann, C. Stöckmann, J. Linstaedt, & J. Kensbock  
*Personality composition and performance in entrepreneurial teams: understanding the impact of stability and plasticity traits in a relative contribution model*  
**International Journal of Entrepreneurial Venturing**, 13 (3), 262-287.

- 2020 T. Kollmann, S. Hensellek, C. Stöckmann, J. Kensbock, & A. Peschl  
*How management teams foster the transactive memory system—entrepreneurial orientation link: A domino effect model of positive team processes*  
**Strategic Entrepreneurship Journal**, 14 (4), 683-710.
- 2020 T. Kollmann, C. Stöckmann, J. Kensbock, & A. Peschl  
*What satisfies younger versus older employees, and why? An aging perspective on equity theory to explain interactive effects of employee age, monetary rewards, and task contributions on job satisfaction*  
**Human Resource Management**, 59 (1), 101-115.
- 2019 T. Kollmann, C. Stöckmann, & J. Linstaedt  
*Task conflict, narcissism and entrepreneurial capability in teams planning a business: A moderated moderation approach to explaining business planning performance*  
**Journal of Small Business Management**, 57 (4), 1399-1423.
- 2019 T. Kollmann, C. Stöckmann, & J. Kensbock  
*I can't get no sleep—The differential impact of entrepreneurial stressors on work-home interference and insomnia among experienced versus novice entrepreneurs*  
**Journal of Business Venturing**, 34 (4), 692-708.
- 2019 C. Palmer, T. Niemand, C. Stöckmann, S. Kraus, & N. Kailer  
*The interplay of entrepreneurial orientation and psychological traits in explaining firm performance*  
**Journal of Business Research**, 94, 183-194.
- 2017 C. Lomberg, D. Urbig, C. Stöckmann, L. Marino, & P. H. Dickson  
*Entrepreneurial orientation: The dimensions' shared effects in explaining firm performance*  
**Entrepreneurship Theory and Practice**, 41 (6), 973-998.
- 2017 T. Kollmann, C. Stöckmann, & J. Kensbock  
*Fear of failure as a mediator of the relationship between obstacles and nascent entrepreneurial activity—An experimental approach*  
**Journal of Business Venturing**, 32, (3), 280-301.
- 2017 T. Kollmann, C. Stöckmann, Y. Meves, & J. Kensbock  
*When members of entrepreneurial teams differ: Linking diversity in individual-level entrepreneurial orientation to team performance*  
**Small Business Economics**, 48, (4), 843-859.
- 2017 C. Lomberg, T. Kollmann, & C. Stöckmann  
*Different styles for different needs: The effect of cognitive styles on idea generation*  
**Creativity and Innovation Management**, 26 (1), 49-59.
- 2017 A. Kuckertz, T. Kollmann, P. Krell, & C. Stöckmann  
*Understanding, differentiating, and measuring opportunity recognition and opportunity exploitation*  
**International Journal of Entrepreneurial Behaviour & Research**, 23 (1), 78-97.

- 2016 T. Kollmann, C. Stöckmann, A. Peschl, & S. Hensellek  
*How management teams foster the transactive memory system-entrepreneurial orientation link*  
**Best Paper Proceedings of the 2016 Academy of Management Meeting, Anaheim, CA**
- 2015 T. Kollmann, I. Kayser, & C. Stöckmann  
*What matters most? Investigating the role of perceived risk and trust in the acceptance of social networks for political communication*  
**Electronic Government, an International Journal**, 11 (4), 306-321.
- 2015 C. Stöckmann, T. Kollmann, J. Linstaedt, & A. Peschl  
*Linking narcissism and business planning via self-efficacy and entrepreneurial orientation*  
**Best Paper Proceedings of the 2015 Academy of Management Meeting, Vancouver, Canada**
- 2014 T. Kollmann & C. Stöckmann  
*Filling the entrepreneurial orientation-performance gap: The mediating role of exploratory and exploitative innovations*  
**Entrepreneurship Theory and Practice**, 38 (5), 1001-1026.
- 2013 T. Kollmann, C. Stöckmann, P. Krell, A. Peschl, & S. Buchwald  
*Integrating dependency on the leader and empowerment into the transformational leadership-creative performance relationship*  
**Central European Business Review**, 2 (1), 7-14.
- 2013 T. Kollmann, I. Kayser, & C. Stöckmann  
*Understanding political participation on Facebook: The moderating role of intrinsic motivation*  
**Electronic Government, an International Journal**, 10, (3/4), 310-323.
- 2012 T. Kollmann, A. Kuckertz, P. Krell, & C. Stöckmann  
*Die Entrepreneurshipforschung an wissenschaftlichen Institutionen in Deutschland, Österreich und der Schweiz – Eine Resonanzanalyse*  
**Zeitschrift für KMU und Entrepreneurship**, 60, (1), 53-76.
- 2012 T. Kollmann, I. Kayser, & C. Stöckmann  
*Acceptance of electronic democracy: An empirically validated approach*  
**Electronic Government, an International Journal**, 9, (4), 370-387
- 2010 T. Kollmann & C. Stöckmann  
*Antecedents of strategic ambidexterity: Effects of entrepreneurial orientation on exploratory and exploitative innovation in adolescent organizations*  
**International Journal of Technology Management**, 52, (1/2), 153-174.
- 2009 T. Kollmann, A. Kuckertz, & C. Stöckmann  
*Continuous innovation in entrepreneurial growth companies: Exploring the ambidextrous strategy*  
**Journal of Enterprising Culture**, 17, (3), 297-322.

**JOURNAL PUBLICATIONS IN PROFESSIONAL JOURNALS)**

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- 2019 J. Kensbock & C. Stöckmann  
*Führung in Zeiten digitaler Transformation – Jung und Jung gesellt sich gern?*  
**PERSONALquarterly** (4), 2019.
- 2012 T. Kollmann, C. Stöckmann, & S. Skowronek  
*E-Marketing: Herausforderungen an die Absatzpolitik in der Net Economy*  
**Wirtschaftswissenschaftliches Studium** (WiSt), Nr. 4, S. 189-194

**CONTRIBUTIONS TO EDITED BOOKS**

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- 2010 (2. Edition)/  
2007 T. Kollmann & C. Stöckmann  
*Diffusion von Web 2.0-Plattformen*  
in: **Hass, B. H./Walsh, G./Kilian, T. (Eds.): Web 2.0: Neue Perspektiven für Marketing und Medien**, Springer, 39-57
- 2009 T. Kollmann, C. Stöckmann, & C. Schröer  
*Diffusion and oscillation of telecommunications services: The case of web 2.0 platforms*  
in: **Lee, I. (Ed.): Handbook of Research on Telecommunications Planning and Management for Business**, Information Science Reference, 557-570
- 2009 T. Kollmann, C. Stöckmann, & C. Schröer  
*The diffusion of web 2.0 platforms: The problem of oscillating degrees of utilization*  
in: **Xu, J./Quaddus, M. (Eds.): E-Business in the 21st Century: Realities, Challenges, and Outlook**, World Scientific Publishing, 255-273
- 2008 T. Kollmann & C. Stöckmann  
*Corporate Entrepreneurship*  
in: **Wankel, C. (Ed.): 21st Century Management: A Reference Handbook**, Sage, 11-21
- 2007 A. Kuckertz & C. Stöckmann  
*Innovatoren, Arbeitsplatzgeneratoren und Hoffnungsträger*  
in: **Fink, M./Kraus, S./Almer-Jarz, D. (Eds.): Sozialwissenschaftliche Aspekte des Gründungsmanagements - Die Entstehung und Entwicklung junger Unternehmen im gesellschaftlichen Kontext**, ibidem, 223-248
- 2007 T. Kollmann, M. Häsel, & C. Stöckmann  
*Change Management in der Net Economy – Teamkompetenzen im oszillierenden Spannungsfeld von Markt und Technologie*  
in: **Keuper, F./Groten, H. (Eds.): Nachhaltiges Change Management: Interdisziplinäre Fallbeispiele und Perspektiven**, Gabler, 381-412

- 2007 T. Kollmann & C. Stöckmann  
*Oszillationseffekte für Web 2.0-Plattformen – Kritische-Masse-Probleme im virtuellen Wettbewerb*  
in: **Kollmann, T./ Häsel, M. (Eds.): Web 2.0 – Trends und Technologien im Kontext der Net Economy**, Gabler, 207-224
- 2007 T. Kollmann & C. Stöckmann  
*Oszillationen bei der Diffusion von elektronischen Marktplätzen – Implikationen für den Wettbewerb jenseits der kritischen Masse*  
in: **Schuckel, M./Toporowski, W. (Eds.), Theoretische Fundierung und praktische Relevanz der Handelsforschung**, Wiesbaden, 579-594

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**REPORTS, STUDIES, AND OTHER PUBLICATIONS**

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- 2018 T. Kollmann, C. Stöckmann, K. de Cruppe, S. Hensellek, & L. Kleine-Stegemann  
*Female Founders Monitor 2018*
- 2018 T. Kollmann, C. Stöckmann, K. de Cruppe, S. Hensellek, & P. Jung  
*Berlin Startup Monitor*
- 2017 T. Kollmann, C. Stöckmann, S. Hensellek, & J. Kensbock  
*Deutscher Startup Monitor 2017*, KPMG (Hrsg.), Berlin.
- 2017 T. Kollmann, C. Stöckmann, S. Hensellek, & J. Kensbock  
*Startups in Niedersachsen – Eine Regionalstudie*
- 2016 T. Kollmann, C. Stöckmann, S. Hensellek, & J. Kensbock  
*European Startup Monitor 2016*
- 2016 T. Kollmann, C. Stöckmann, S. Hensellek, & J. Kensbock  
*Deutscher Startup Monitor 2016*, KPMG (Hrsg.), Berlin
- 2016 T. Kollmann, C. Stöckmann, J. Linstaedt, & J. Kensbock  
*European Startup Monitor 2015*