

# University Academic Curriculum Vitae

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## Personal information

Name Paolo Roberti  
Place and date of birth: Castelfranco Veneto 15/02/1985  
Nationality: Italian  
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## Education since leaving school

- 2007 Laurea triennale in Matematica (Università di Trento) 110/110 with honors
  - 2009 Laurea specialistica in Matematica (Università di Padova) 110/110 with honors
  - 2013 Dottorato di ricerca in economia e management (applied theory) (Università di Padova)

## Present appointment

- Postdoctoral research fellow (assegnista di ricerca)
- 01/11/2017
- University of Bergamo, department of economics
- writing of independent research on themes of applied theory and industrial organization, participation to joint research projects with the tutor of the position (Salvatore Piccolo), participation and organization of department activities (seminars and workshops)

Chronological list of all previous employments (each with job title, starting and finishing dates, level, employer, responsibilities)

## Professional experience

From / to	Job title	Name of academic Institution	Academic level	responsibilities
20/10/2013-20/10/2017	Postdoctoral research fellow (assegnista di ricerca)	Università di Bologna	Postdoctoral research fellow (assegnista di ricerca)	writing of independent research on themes of applied theory and political economy, participation

				and organization of department activities (seminars and workshops)
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**Experience in academic teaching**

- Economia Politica (Microeconomics and Macroeconomics), Academic years 2013/2014 & 2014/2015 & 2015/2016 & 2016/2017, Università di Padova, undergraduate course: cultural mediation (mediazione culturale).
- Advanced Microeconomics (Game theory) Academic year 2015/2016, Università di Bologna, master course: laurea magistralis in economics (LMEC). Teaching assistant
- Economia Politica (Microeconomics and Macroeconomics) Academic year 2017/2018 2018/2019, Università di Bergamo, undergraduate course: laurea triennale in economia. Teaching assistant

After the PhD I have taught for 4 years (2013-2016) microeconomics and macroeconomics at the University of Padova, department of humanities. This was a compulsory course for students in their bachelor degree in cultural mediation. It was challenging to teach to students with no mathematical background, because no formulas, proofs or equations were going to be properly understood. In the years teaching this course I learnt how to pass the knowledge and concepts of economics without relying heavily on their analytical foundation through the use of examples, graphics and their daily-life experiences. In the microeconomic part I also made use of online experiments to simulate a competitive market and show how the convergence to the competitive equilibrium works. By the end of my experience in this course my students gave me very high marks in their teaching evaluations. Moreover the students learnt properly the basic concepts ranging from consumer theory, production, game theory and IS-LM, AS-AD.

I was also a teaching assistant (2015) to Giacomo Calzolari (U. Bologna, EUI) for an advanced course in microeconomics, that was mostly advanced game theory, at the University of Bologna, Laurea Magistralis in Economics, which is the top master course in economics offered by the University of Bologna. Moreover I have been teaching assistant (2017 and 2018) to Salvatore Piccolo (U. Bergamo) for a bachelor course in microeconomics and macroeconomics. Both experiences

have helped understand how to address the students' needs when doing exercises, and how to interact efficiently with the course coordinator to provide a complete educational experience to students.

### **Other academic responsibilities**

- *Scheduled: April 2020. Co-organizer of the 25th Spring Meeting of Young Economists (Bologna)*
- *October 2018- present. Co-organizer of internal and external seminars of the department of economics University of Bergamo*
- *October 2014- October 2017 Co-organizer of internal seminars of the department of economics University of Bologna*
- *May 11-12 2017. Co-organizer of the Italian leg of the Restud Tour (Bologna)*

### **Memberships**

Member of the European Economic Association, Member of the Econometric Society, Member of the European Public Choice Society, Member of Società Italiana di Economia Pubblica.

### **Research and scholarships**

- My research interests are in Political Economy, Public Economics, Development Economics, Industrial Organization. My research focuses on the incentives that drive the implementation of different policies by politicians, legislators and autocrats, and how citizens and special interest groups can influence those incentives. The recent history of modern democracies in western societies shows that it is not possible to propose models and policies that target economic efficiency without understanding how these policies interact with the political environment, which can in principle subvert the proposed objective. Through the use of theory and innovative empirical identification techniques, my work aims at shedding light in the black box that takes in economic variables and produces political outcomes, and the other way around. I have a number of open projects, some of them already in revise and resubmit status, others submitted or ready to be submitted, finally others that are less developed. I realized the following working papers, ordered by decreasing finalization:
  - *Optimal leniency and the organization design of group delinquency (with G. Immordino, S. Piccolo) under revision at Rand*
  - *Who is in for a party (and for what)? Party ideology, policies and politicians (with M. Cervellati and G. Gulino)*
  - *Separated under the same roof: political fragmentation and public policies (with M. Cervellati and G. Gulino)*
  - *Optimal delegation to biased regulators (with M.*

Pagnozzi, S. Piccolo)

- Precise lobbying (with U. Matter, M. Slotwinski)
- The demand for simplistic policies (with M. Morelli, A. Nicolò)
- **Slacking-off or Just Tired? Work Shift and Productivity in the Emergency Department (with Elena Lucchese)**

In the previous five years I completed the papers of my PhD thesis. I started a number of collaborations with coauthors, both in Italy and abroad. I published recently “Citizens or lobbies: who controls policy?” in *Games and Economic Behavior* and “Populism and Institutional Capture” with Nicholas Chesterley in the *European Journal of Political Economy*. I attended a number of conferences and invited seminars, listed below.

- Summary of significant achievements in research and scholarship: I have published and I am working on cutting-edge projects that are relevant on lobbying, the role of parties, state capacity, populism, leniency programs in criminal organizations, the role of biased regulators and strategic government debt.
- Research grants and contracts

Date granted	Award Holder(s)	Funding Body	Title	Amount received
01/01/2010	Paolo Roberti	Uni. Of Padova	Ph.D scholarship	36000 euro
05/03/2013	Paolo Roberti	Uni. Of Padova	Research project Voting behavior	2304 euro
03/07/2013	Paolo Roberti	Uni. Of Padova	Research project Media and lobbying	4000 euro
20/10/2013	Paolo Roberti	Uni. Of Bologna	Postdoc scholarship	67200 euro
1/11/2017	Paolo Roberti	Uni. Of Bergamo	Postdoc scholarship	36000 euro

## Publications

- A goodwill model with predatory advertising (L. Grosset, *P. Roberti*, B. Viscolani) *Operations Research Letters* 39 (2011) 419–422 DOI <https://doi.org/10.1016/j.orl.2011.10.001> CiteScore: 0.82 Impact Factor: 0.643 5-Year Impact Factor: 0.930 Source Normalized Impact per Paper (SNIP): 0.767 SCImago Journal Rank (SJR): 0.669. Contributo personale al lavoro 50%: ho risolto il modello trovando gli equilibri.

- L'articolo è stato sviluppato dalla mia tesi magistrale.
- Equal opportunity equivalence in land division (A. Nicolò, A. Perea, *P. Roberti*) *SERIEs Journal of the Spanish Economic Association* March 2012, Volume 3, Issue 1-2, pp 133-142, Berlino, Germania. Print ISSN 1869-4187 DOI <https://doi.org/10.1007/s13209-011-0069-0> Impact Factor: 0.594. Contributo al lavoro: 50%. Ho risolto il modello trovando l'equilibrio.
  - Ph.D thesis. 11/09/2013. Padova (Italia)
  - Politicians' coherence and government debt (G. Bellettini, *P. Roberti*) *Quaderni - Working Paper DSE N°1087* (2016) ISSN 2282-6483 DOI [10.6092/unibo/amsacta/5456](https://doi.org/10.6092/unibo/amsacta/5456). Contributo: 60%. Sono stato responsabile dell'idea e del suo sviluppo modellistico.
  - Populism and institutional capture (N. Chesterley, *P. Roberti*) *European Journal of Political Economy* (2018) 53, 1-12 DOI <http://dx.doi.org/10.1016/j.ejpoleco.2017.06.004> CiteScore: 1.65 Impact Factor: 1.246 5-Year Impact Factor: 1.752 Source Normalized Impact per Paper (SNIP): 1.304 SCImago Journal Rank (SJR): 1.176. Contributo: 70%. Sono stato responsabile dell'idea e del suo sviluppo modellistico.
  - \* Citizens or lobbies: who controls policy? (*P. Roberti*) *Games and Economic Behavior* (2019) 113, 497-514. DOI: [10.1016/j.geb.2018.10.009](https://doi.org/10.1016/j.geb.2018.10.009) CiteScore: 1.13 Impact Factor: 0.878 5-Year Impact Factor: 1.449 Source Normalized Impact per Paper (SNIP): 1.241 SCImago Journal Rank (SJR): 1.823
  - **State capacity and repression (*P. Roberti*) *European Economic Review* (2019) 113, 247-264. <https://doi.org/10.1016/j.euroecorev.2019.01.007> Citescore 1.83 Impact Factor: 1.540 5-Year Impact Factor: 2.053 Source Normalized Impact per Paper (SNIP) 1.558 SCImago Journal Rank (SJR): 2.277**
  - **Politicians' coherence and government debt (with G. Bellettini). *Public Choice* 2019. DOI: [10.1007/s11127-019-00669-5](https://doi.org/10.1007/s11127-019-00669-5) Contributo: 60%. Sono stato responsabile dell'idea e del suo sviluppo modellistico.**
  - **Criminal Networks, market externalities and optimal Leniency (G. Immordino, S. Piccolo, *P. Roberti*) CSEF Working paper 519 ISSN: 2240-9696 50%. Sono stato responsabile dello sviluppo modellistico.**
  - Optimal Leniency and the Organization Design of Group Delinquency (G. Immordino, S. Piccolo, *P. Roberti*). CSEF Working paper 503 ISSN: 2240-9696 50%. Sono stato responsabile dello sviluppo modellistico.

Further data

INVITED SEMINARS

University of Navarra, January 24 2019, University of

**Orléans, October 2 2018**, University of Mannheim, February 27 2017, Università di Modena e Reggio Emilia, October 13 2015, University of Padova, February 10 2015, Boğaziçi University department of economics, April 05 2013, Centre de recherche en économie du développement (CRED) seminar, Namur University, March 12 2013

#### CONFERENCES

**European Public Choice Society Conference, April 1-4 2019**, 71st European Meeting of the Econometric Society, Cologne, August 27-31 2018, Petralia Applied Economics Workshop July 19-24 2018, European Public Choice Society Conference, April 11-14 2018, Royal Economic Society conference, March 26-28 2018, internal seminar University of Bergamo, November 9 2017, XXIX Conferenza annuale Società di Economia Pubblica (SIEP), September 21-22 2017, European Public Choice Society Conference, April 20-22 2017, Royal Economic Society Junior Conference, April 13-14 2017, 15th Brucchi Luchino Labor Economic Workshop, December 15-16 2016, GRASS decimo convegno annuale del Gruppo di ricerca per l'analisi delle scelte sociali, September 20-21 2016, 69th European Public Choice Society Conference, April 1-4 2019, European Public Choice Society Conference, April 1-4 2019, Meeting of the Econometric Society, Ginevra, August 22-26 2016, VII workshop on institutions, individual behavior and economic outcomes. Alghero (Italy), June 11 2016, 24th Silvapiana workshop in Political Economy, July 25-29 2015, VI workshop on institutions, individual behavior and economic outcomes. Alghero (Italy), June 25-29 2015, internal seminar DSE University of Bologna, December 03 2014, ASSET conference. Aix En Provence (FR). November 6-8 2014, internal seminar DSE University of Bologna, October 15 2014, internal seminar DSE University of Bologna, June 18 2014, CSAE (Centre for the Study of African Economies) Conference 2014. Oxford (UK). March 23-25 2014, GRASS settimo convegno annuale del Gruppo di ricerca per l'analisi delle scelte sociali, September 19-20 2013, IV workshop on institutions, individual behavior and economic outcomes. Alghero (Italy), June 23-July 1 2013, 13th Jan Tinbergen European Peace Science Conference. Milano June 24-26 2013, BoMoPaV Economics Meetings joint workshop by the Departments of Economics of Bologna, Modena-Reggio Emilia, Padova, and Venice. Venice, April 19 2013, Society for Advancement of Economic Theory (SAET) Conference. Faro (Portugal), June 26th to July 1st 2011, 2nd Workshop on Dynamic Games (Rimini Centre of Economic Analysis). Rimini (Italy), December 13-14 2010

**Prizes** Ph.D. Thesis award: top 5 Ph.D. dissertations in Italy in 2013/2014 (Italian Economic Association-Società Italiana degli Economisti)

**Statement of interest** My knowledge and experience in tools and the literature on economic theory, political economy and development economics can help me contribute significantly to this project. My solo publications and working papers on the topic suggest that I am able to give independent contributions to these issues. Moreover during the postdoc at the University of Bergamo I worked closely with Salvatore Piccolo, a recognized scholar in Industrial Organization, and I had the chance of sharpening my tools in Industrial Organization. Finally my mathematical background helps me learn very fast new methods. When I started working on empirical projects I was able to master empirical analysis in a relatively little time. Hence I am confident on being able to help develop structural models in this project. My experience in teaching will help me also deliver high quality education to the students of my courses.

**Language competence** Italian: mother tongue, written and spoken C2  
English: excellent, written and spoken C1  
**TOEFL iBT TEST April 13 2019: 108/120**  
Spanish: intermediate, written B2 and spoken C1

**Driving license** B  
**Computing skills** Matlab, Stata, Maple, Gams, R, C, Fortran, Latex  
**Visiting periods** **May 2019**  
**visiting researcher at Napoli University**  
**February 2019**  
**visiting researcher at Warwick University**  
January 2018- December 2018  
visiting researcher at the University of Bologna  
November 2010- April 2011  
visiting Ph.D student at the Universidad Autonoma de Barcelona (UAB)  
January 2012- May 2012  
visiting Ph.D student at the University of Pennsylvania  
**Google Scholar profile** <https://scholar.google.it/citations?user=NI1OMW4AAAAJ&hl=it&oi=ao>  
**Personal webpage** <https://sites.google.com/site/paoloroberti42/>

Date

Signature

**13/05/2019**

