

University Academic Curriculum Vitae

Personal information

Name Paolo Roberti

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Education since leaving school

- 2007 Laurea triennale in Matematica (Università di Trento) 110/110 with honors
- 2009 Laurea specialistica in Matematica (Università di Padova) 110/110 with honors
- 2013 Dottorato di ricerca in economia e management (Applied theory in public finance and political economy) (Università di Padova)
- Abilitazione Scientifica Nazionale, Seconda Fascia in 13/A3 (Scienza delle Finanze), validity: 12/11/2020 to 12/11/2029
- Abilitazione Scientifica Nazionale, Seconda Fascia in 13/A2 (Scienza delle Finanze), validity: 04/06/2021 to 04/06/2030

Present appointment

- Ricercatore a Tempo Determinato di tipo A (RTDA)
- 01/06/2019
- Assistant professor (non tenured)
- Bozen-Bolzano University (Faculty of Economics)
- writing independent research on themes of applied theory, public finance and political economy, participation, and organization of department activities (seminars and workshops), teaching at all levels (bachelor, master, phd)

Professional experience

Chronological list of all previous employments (each with job title, starting and finishing dates, level, employer, responsibilities)

From / to	Job title	Name of academic Institution	Academic level	responsibilities
01/11/2017 to 30/05/2019	Postdoctoral research fellow (assegnista di ricerca)	Università di Bergamo	Postdoctoral research fellow (assegnista di ricerca)	writing independent research on themes of applied theory and industrial organization, participation to joint research projects with the tutor of the position (Salvatore Piccolo),

				participation and organization of department activities (seminars and workshops)
20/10/2013-20/10/2017	Postdoctoral research fellow (assegnista di ricerca)	Università di Bologna	Postdoctoral research fellow (assegnista di ricerca)	writing independent research on themes of applied theory and political economy, participation and organization of department activities (seminars and workshops)

Experience in academic teaching

- Economia Politica (Microeconomics and Macroeconomics), Academic years 2013/2014 & 2014/2015 & 2015/2016 & 2016/2017, Università di Padova, undergraduate course: cultural mediation (mediazione culturale). 5/68 in the ranking of teachers in the bachelor by valuation of students
- Advanced Microeconomics (Game theory) Academic year 2015/2016, Università di Bologna, master course: laurea magistralis in economics (LMEC). Teaching assistant
- Economia Politica (Microeconomics and Macroeconomics) Academic year 2017/2018 2018/2019, Università di Bergamo, undergraduate course: laurea triennale in economia. Teaching assistant
- Principles of Economics, Academic years 2019/2020 & 2020/2021, Bozen-Bolzano University, PhD Economics. Subject area: Game theory (microeconomics)
- Economics 1 for PPE, Academic years 2019/2020 & 2020/2021, Bozen-Bolzano University, Bachelor L-33 Economics and Social Sciences. Positive student evaluations (attached). Subject area: microeconomics
- Industrial Economics, Academic years 2019/2020 & 2020/2021, Bozen-Bolzano University Master LM-77 Accounting and Finance. Subject area: microeconomics, industrial organization.

After the PhD I taught for 4 years (2013-2016) microeconomics and macroeconomics at the University of Padova, department of humanities. This was a compulsory course for students in their bachelor degree in cultural mediation. It was challenging to teach to students with no mathematical background, because no formulas, proofs or equations were going to be

properly understood. In the years teaching this course I learnt how to pass the knowledge and concepts of economics without relying heavily on their analytical foundation through the use of examples, graphics and their daily-life experiences. In the microeconomic part I also made use of online experiments to simulate a competitive market and show how the convergence to the competitive equilibrium works. By the end of my experience in this course my students gave me very high marks in their teaching evaluations. Moreover the students learnt properly the basic concepts ranging from consumer theory, production, game theory and IS-LM, AS-AD.

I was also a teaching assistant (2015) to Giacomo Calzolari (U. Bologna, EUI) for an advanced course in microeconomics, that was mostly advanced game theory, at the University of Bologna, Laurea Magistralis in Economics, which is the top master course in economics offered by the University of Bologna. Moreover I have been teaching assistant (2017 and 2018) to Salvatore Piccolo (U. Bergamo) for a bachelor course in microeconomics and macroeconomics. Both experiences have helped understand how to address the students' needs when doing exercises, and how to interact efficiently with the course coordinator to provide a complete educational experience to students.

I taught courses of microeconomics, industrial organization and game theory at the bachelor, master and phd level at Bozen-Bolzano University, mainly during the COVID pandemic. I learnt techniques to teach to students with different educational and linguistic backgrounds, and I developed methods to interact actively during online lessons. Student evaluations have been positive.

Other academic responsibilities

- November 2021: member of the scientific committee of the Workshop in political economy, Bruneck, organized by Bozen-Bolzano University
- September 2021- present: co-organizer of the external seminars of the Cluster of Quantitative methods and economic modeling, Faculty of economics Bozen-Bolzano University.
- September 2021-present: Second grader for Bachelor Theses at the Faculty of Economics, Bozen-Bolzano University
- June 2021: co-organizer of the internal workshop of the Cluster of Quantitative methods and economic modeling, Faculty of economics Bozen-Bolzano University.
- June 2021. Co-organizer of the 25th Spring Meeting of Young Economists (Bologna)
- February 2021-present: member of PERICLES research unit at Baffi Carefin Research Center, Bocconi University (Political Economics of Reforms, Institutional Complexity, and Legislative Evaluation Studies)
- April 2020 -present: Member of the research group unit at the University of Bergamo, for the project "Information and conditional contracts in vertical relationships: theory and competition policy" (PRIN 2017)
- September 2019- present: Reference lecturer of the degree program council, Degree program in Economics and Social sciences Bozen-Bolzano University
- September 2019- present: Tutor for first year Bachelor and Master students at the faculty of economics, Bozen-Bolzano University
- October 2018- May 2019. Co-organizer of internal and external seminars of the department of economics University of Bergamo
- October 2014- October 2017 Co-organizer of internal seminars of the department of economics University of Bologna
- May 11-12 2017. Co-organizer of the Italian leg of the Restud Tour (Bologna)
- January 2014-present: Referee for Scandinavian Journal of Economics,

European Economic Review, Journal of Economic Behavior and Organization, European Journal of Political Economy, Mathematical Social Sciences, Journal of Industrial Economics, Journal of Politics, Journal of Public Economic Theory.

Memberships Member of the European Economic Association, Member of the Econometric Society, Member of the European Public Choice Society, Member of Società Italiana di Economia Pubblica

Research and scholarships

- My research interests are in Political Economy, Public Finance, Public Economics, Development Economics, Industrial Organization. My research focuses on the incentives that drive the implementation of different policies by politicians, legislators and autocrats, and how citizens and special interest groups can influence those incentives. The recent history of modern democracies in western societies shows that it is not possible to propose models and policies that target economic efficiency without understanding how these policies interact with the political environment, which can in principle subvert the proposed objective. Through the use of theory and causal empirical identification techniques, my work aims at shedding light in the black box that takes in economic variables and produces political outcomes, and the other way around. I have a number of open projects, some of them in revise and resubmit status, others submitted or ready to be submitted, finally others that are less developed. I realized the following working papers, ordered by decreasing finalization:
 - Misvoting in the Ballot: Random Power to Parties and its Effect on Politicians and Policies (with M. Cervellati, G. Gulino) (**REVISE AND RESUBMIT to ECONOMETRICA**)
 - A commitment theory of populism (with M. Morelli, A. Nicolò) (submitted to Quarterly Journal of Economics)
 - Vote buying in the US Congress (with U. Matter, M. Slotwinski) (submitted to Quarterly Journal of Political Science)
 - Optimal delegation to biased regulators (with M. Pagnozzi, S. Piccolo)
 - Separated under the same roof: political fragmentation and public policies (with M. Cervellati, G. Gulino)
 - Optimal delegation to biased regulators (with M. Pagnozzi, S. Piccolo)
 - Slacking-off or Just Tired? Work Shift and Productivity in the Emergency Department (with E. Lucchese)
 - The political economy of light Cannabis legalization (with V. Carrieri, L. Madio, F. Principe)
 - Policy deception for the common good (with G. Immordino)
- In the previous five years I completed the papers of my postdoctoral research period and I published five papers in top field journals. I started a number of collaborations with coauthors, both in Italy and abroad. I attended a number of conferences and invited seminars, listed below.
- Summary of significant achievements in research and scholarship: I have published and I am working on cutting-edge projects that are relevant on lobbying, the role of parties, state capacity, populism, leniency programs in criminal organizations, the role of biased regulators and strategic government debt.

- Research grants and contracts

Date granted	Award Holder(s)	Funding Body	Title	Amount received
01/01/2010	Paolo Roberti	Uni. Of Padova	Ph.D scholarship	36000 euros
05/03/2013	Paolo Roberti	Uni. Of Padova	Research project Voting behavior	2304 euros
03/07/2013	Paolo Roberti	Uni. Of Padova	Research project Media and lobbying	4000 euros
20/10/2013	Paolo Roberti	Uni. Of Bologna	Postdoc scholarship	67200 euros
1/11/2017	Paolo Roberti	Uni. Of Bergamo	Postdoc scholarship	36000 euros
10/02/2019	Paolo Roberti	Uni. Of Bergamo	Visiting scholarship to Warwick U.	2000 euros
01/10/2019	Paolo Roberti	Uni. Bozen	Research project party politics	10000 euros
01/11/2020	Paolo Roberti	Uni. Bozen	Research project populism	8650 euros

Publications

Publications over the last 15 years in chronological order within each category following the International Standard for bibliographic references with DOI whenever possible. With multiple authorship the main author's name appears in *Italics*. In addition, in the left-hand margin please star (*) what you consider were especially significant publications. For accepted but not yet published works please indicate expected publication date. PUBLICATIONS WILL ONLY BE EVALUATED WHEN THEY CAN BE TRACED IN PUBLIC CATALOGUES.

- Books – Authored
 - Books – Edited
 - Chapters in books
 - Conference papers
 - Journal articles in refereed academic journals (with DOI whenever possible)
 - Journal articles in professional journals
 - Official reports (whole or part)
 - Other publications
 - Exhibitions
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- A goodwill model with predatory advertising (L. Grosset, *P. Roberti*, B. Viscolani) Operations Research Letters 39 (2011) 419–422 DOI <https://doi.org/10.1016/j.orl.2011.10.001> CiteScore: 0.82 Impact Factor: 0.643 5-Year Impact Factor: 0.930 Source Normalized Impact per Paper

- (SNIP): 0.767 SCImago Journal Rank (SJR): 0.669.
- Equal opportunity equivalence in land division (A. Nicolò, A. Perea, *P. Roberti*) *SERIEs Journal of the Spanish Economic Association* March 2012, Volume 3, Issue 1-2, pp 133-142, Berlino, Germania. Print ISSN 1869-4187 DOI <https://doi.org/10.1007/s13209-011-0069-0> Impact Factor: 0.594.
 - Ph.D thesis. 11/09/2013. Padova (Italia).
 - Populism and institutional capture (N. Chesterley, *P. Roberti*) *European Journal of Political Economy* (2018) 53, 1-12 DOI <http://dx.doi.org/10.1016/j.ejpoleco.2017.06.004> CiteScore: 1.65 Impact Factor: 1.246 5-Year Impact Factor: 1.752 Source Normalized Impact per Paper (SNIP): 1.304 SCImago Journal Rank (SJR): 1.176.
 - * Citizens or lobbies: who controls policy? (*P. Roberti*) **Games and Economic Behavior** (2019) 113, 497-514. DOI: 10.1016/j.geb.2018.10.009 CiteScore: 1.13 Impact Factor: 0.878 5-Year Impact Factor: 1.449 Source Normalized Impact per Paper (SNIP): 1.241 SCImago Journal Rank (SJR): 1.823
 - *State capacity and repression (*P. Roberti*) **European Economic Review** (2019) 113, 247-264. <https://doi.org/10.1016/j.euroecorev.2019.01.007> Citescore 1.83 Impact Factor: 1.540 5-Year Impact Factor: 2.053 Source Normalized Impact per Paper (SNIP) 1.558 SCImago Journal Rank (SJR): 2.277
 - Politicians' coherence and government debt (G. Bellettini, *P. Roberti*). *Public Choice* 2019. DOI: 10.1007/s11127-019-00669-5
 - *Optimal leniency and the organization design of group delinquency (G. Immordino, S. Piccolo, *P. Roberti*) **Journal of Public Economics** November 2020, 191 <https://doi.org/10.1016/j.jpubeco.2020.104262>
 - Vote buying in the US Congress (U. Matter, *P. Roberti*, M. Slotwinski) CESIFO Working paper 7841 2019
 - Misvoting in the Ballot: Random Power to Parties and its Effect on Politicians and Policies (M. Cervellati, G. Gulino, *P. Roberti*), CEPR working paper DP14906 ISSN 0265-8003 2021
 - A commitment theory of populism (M. Morelli, A. Nicolò, *P. Roberti*) CEPR working paper DP16051 ISSN 0265-8003

Articles published by others in magazines, etc. about the applicant or his/her projects

- 28/11/2019 Interview about the paper 'Vote buying in the US Congress' on Der Spiegel <https://www.spiegel.de/wirtschaft/soziales/usa-wie-industriespenden-abgeordnete-beeinussen-a-1298646.html>

Further data

Presentations at scientific conferences over past 3 years (invited or selected, keynote, nature and status of conference). Given the COVID pandemic, during the last 2 years I participated to few conferences and workshops. I therefore include all previous participations.

INVITED SEMINARS

Invited Speaker to workshop Elections, Institutional Reforms, and Public Policy September 9- 11, 2021, Bochum Germany from 09-09-2021 to 11-09-2021, University of Navarra, January 24 2019, University of Orléans, October 2 2018, University of Mannheim, February 27 2017, Università di Modena e Reggio Emilia, October 13 2015, University of Padova, February 10 2015, Boğaziçi University department of economics, April 05 2013, Centre de recherche en économie du développement (CRED) seminar, Namur University, March 12 2013

CONFERENCES

Political Economy workshop Bruneck 26-27 November 2021, Padua Meetings on Economic Design and Institutions II, Padova, September 27-28 2019, Padua Meetings on Economic Design and Institutions I, Padova, July 5-6 2019, International Association for Applied Econometrics Annual Conference, Nicosia, June 25-28 2019, European Public Choice Society Conference, Jerusalem, April 1- 4 2019,, 71st European Meeting of the Econometric Society, Cologne, August 27-31 2018, Petralia Applied Economics Workshop July 19-24 2018, European Public Choice Society Conference, April 11-14 2018, Royal Economic Society conference, March 26-28 2018, internal seminar University of Bergamo, November 9 2017, XXIX Conferenza annual Società di Economia Pubblica (SIEP), September 21-22 2017, European Public Choice Society Conference, April 20-22 2017, Royal Economic Society Junior Conference, April 13-14 2017, 15th Brucchi Luchino Labor Economic Workshop, December 15-16 2016, GRASS decimo convegno annuale del Gruppo di ricerca per l'analisi delle scelte sociali, September 20-21 2016, 69th European Public Choice Society Conference, April 1-4 2019, European Public Choice Society Conference, April 1-4 2019, Meeting of the Econometric Society, Ginevra, August 22-26 2016, VII workshop on institutions, individual behavior and economic outcomes. Alghero (Italy), June 11 2016, 24th Silvaplana workshop in Political Economy, July 25-29 2015, VI workshop on institutions, individual behavior and economic outcomes. Alghero (Italy), June 25-29 2015, internal seminar DSE University of Bologna, December 03 2014, ASSET conference. Aix En Provence (FR). November 6-8 2014, internal seminar DSE University of Bologna, October 15 2014, internal seminar DSE University of Bologna, June 18 2014, CSAE (Centre for the Study of African Economies) Conference 2014. Oxford (UK). March 23-25 2014, GRASS settimo convegno annuale del Gruppo di ricerca per l'analisi delle scelte sociali, September 19-20 2013, IV workshop on institutions, individual behavior and economic outcomes. Alghero (Italy), June 23-July 1 2013, 13th Jan Tinbergen European Peace Science Conference. Milano June 24-26 2013, BoMoPaV Economics Meetings joint workshop by the Departments of Economics of Bologna, Modena-Reggio Emilia, Padova, and Venice. Venice, April 19 2013, Society for Advancement of Economic Theory (SAET) Conference. Faro (Portugal), June 26th to July 1st 2011, 2nd Workshop on Dynamic Games (Rimini Centre of Economic Analysis). Rimini (Italy), December 13-14 2010

PRIZES: Ph.D. Thesis award: top 5 Ph.D. dissertations in Italy in 2013/2014 (Italian Economic Association-Società Italiana degli Economisti)

Statement of interest

My knowledge and experience in the literature on economic theory, political economy and public economics can help me contribute significantly to this advertised position. My solo publications and working papers on the topic suggest that I can give novel and well-published contributions to the issues of public economics and public finance. My most promising papers are being submitted in this period, hence they will likely be published in top journals in the next three years, during my permanence at Bozen-Bolzano University, if I get the position. I have a good network of scholars, as shown by the list of my coauthors.

I have a wide knowledge of the tools of economic theory and empirical economics. Roughly half of my most promising works are theoretical, and half are empirical. During the postdoc at the University of Bergamo I worked closely with Salvatore Piccolo, a recognized scholar in Industrial Organization, and I had the chance of sharpening my tools in Industrial Organization that are

relevant for models of public finance. Moreover, my mathematical background helps me learning new methods with a little cognitive cost. Finally, my experience in teaching will help me also deliver high quality education to the students of my courses. Having already worked as assistant professor at Bozen-Bolzano University, I have experience with the teaching and structure of the bachelor, master and phd courses offered by the university.

Language competence

Italian: mother tongue, written and spoken C2
English: excellent, written and spoken C1 TOEFL iBT TEST April 13 2019: 108/120
German: Goethe certification A2
Spanish: intermediate, written B2 and spoken C1

Driving license

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Visiting periods

- May 2019, February 2020, December 2021 visiting researcher at Napoli University
- February 2019 visiting researcher at Warwick University
- January 2018- December 2018 visiting researcher at the University of Bologna
- November 2010- April 2011 visiting Ph.D student at the Universidad Autonoma de Barcelona (UAB)
- January 2012- May 2012 visiting Ph.D student at the University of Pennsylvania

Google Scholar Profile

<https://scholar.google.it/citations?user=NI1OMW4AAAAJ&hl=it&oi=ao>

Personal Webpage

<https://sites.google.com/site/paoloroberti42>

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