

# University Academic Curriculum Vitae

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## Personal information

Guido Orzes  
Place and date of birth: Feltre, 09.01.1988  
Nationality: Italian  
Address: via Brennero 6/B (int. 11), Bolzano (BZ), Italy  
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## Education since leaving school

- 2017, Scientific Habilitation as Associate Professor in Management Engineering (sector 09/B3 Ingegneria Economico Gestionale)
- 2015, Doctor of Philosophy in Industrial Sciences and Information Technologies (Excellent), Università degli Studi di Udine
- 2013, Cultore della Materia (Expert) in the field of Management Engineering (2013 - present), Università degli Studi di Udine
- 2013, Visiting PhD Student at the University of Exeter Business School (UK)
- 2012, Abilitazione all'esercizio della professione di Ingegnere Industriale (Engineering License), Università degli Studi di Udine
- 2011, Master's Degree in Management Engineering (Magna Cum Laude), Università degli Studi di Udine
- 2009, Bachelor's Degree in Industrial Management Engineering (Magna Cum Laude), Università degli Studi di Udine

## Present appointment

- Assistant Professor in Management Engineering ("Ricercatore a tempo determinato L.240/10 tipo A nel settore ING-IND/35")
- Starting date: 01.10.2016
- Free University of Bozen-Bolzano (Italy)
- Activities and responsibilities:
  - Research in the Business Strategy and Operations management fields
  - Responsibility and lecturing of the following courses: "Introduction to Business Management" (Bachelor Degree in Industrial Mechanical Engineering) and "Industrial Accounting and Management" (Master Degree in Industrial Mechanical Engineering)
  - Participation to examination commissions
  - Organizational and administrative activities in support to the Faculty (e.g., committee for recruiting contract professors, committee for student admission)
- Honorary Research Fellow
- Starting date: 01.06.2016
- University of Exeter Business School
- Activities and responsibilities: The position is offered after a significant contribution to research in collaboration with one or more professors at the University of Exeter. Such a collaboration began through a period such as Visiting PhD Student of the Candidate at the University of Exeter (collaboration with Prof. Richard Lamming and Dr. Fu Jia) and continued over the years through various researches.

**Professional  
experience**

From / to	Job title	Name of academic Institution	Academic level	Responsibilities
Feb. 2016 – Sept. 2016	Post-doctoral Research Fellow and Teaching Assistant	Università degli Studi di Udine	Undergraduate and post-graduate	Research in the International Sourcing and Manufacturing field Presentation of articles in national and international conferences Lectures in the courses of "Business Management", "Business Strategy" and "Quality Management" of the Bachelor and Master in Engineering Management Participation to examinations Supervision of Bachelor and Master theses
Apr. 2016 – Sept. 2016	Contract professor	Free University of Bozen	Master degree	Teaching of the course "Economics and Management for Energy Systems"
May 2016	Contract professor	Consorzio Friuli Formazione	Post-graduate	Teaching of the module "Process Management" within the course "Formazione manageriale interna per dipendenti delle tre università del Friuli Venezia Giulia" (11 edizione)
Jan. 2016	Contract professor	Consorzio Friuli Formazione	Post-graduate	Teaching of the module "Process Management" within the course "Formazione manageriale interna per dipendenti delle tre università del Friuli Venezia Giulia" (1 edizione)
Jan. 2015 - Dec. 2015	Post-doctoral Research Fellow and Teaching Assistant	Università degli Studi di Udine	Undergraduate and post-graduate	Research in the International Sourcing and Manufacturing field Presentation of articles in national and international conferences Lectures in the courses of "Business Management", "Business Strategy" and "Quality Management" of the Bachelor and Master in Engineering Management Participation to examinations Supervision of Bachelor and Master theses
Jan. 2015	External Researcher	LUCMAR DI GIROTTI M.A. & C. S.	Consultancy and research	Interviews with footwear companies located in the Triveneto area and subsequent completion of the questionnaire (within a research project for ASSOCALZATURIFICI).
Jan. 2012 - Dec. 2014	Doctoral Student and Teaching Assistant	Università degli Studi di Udine	Undergraduate and post-graduate	Research in the International Sourcing and Manufacturing field Presentation of papers at national and international conferences Lectures in the following courses: "Economia Aziendale" (Fundamentals of Economics), "Strategia Aziendale" (Business Strategy) and "Gestione della qualità" (Quality Management) of the Bachelor and Master Degree in Management Engineering Participation to examinations commissions

				Supervision of Bachelor and Master theses
Oct. 2013	Contract professor	IAL Innovazione Apprendimento Lavoro Friuli Venezia Giulia	Post-graduate	Teaching of some lectures of the module "La gestione strategica degli approvvigionamenti" (AF2012/C04)
Apr. 2013	Contract professor	IAL Innovazione Apprendimento Lavoro Friuli Venezia Giulia	Post-graduate	Teaching of some lectures of the module "La gestione strategica degli approvvigionamenti" (AF2012/A04)
Jan. 2013 - Mar. 2013	Visiting Doctoral Student	University of Exeter Business School	Undergraduate and post-graduate	Research in the International Sourcing and Manufacturing field, in particular on the "International Purchasing Offices", in cooperation with Dr. Fu Jia and Prof. Richard Lamming
Feb. 2013 - Nov. 2016	Vice president	Associazione dei Laureati in Ingegneria Gestionale (ALIG)	Post-graduate/ Alumni	Vice president Organization of placement activities Participation in the organization of annual scientific meetings held by the association (Fiera del Lavoro e Convegno ALIG)
Feb. 2011	External collaborator	Università degli Studi di Udine	Undergraduate and post-graduate	Conceptual and graphic editing for a publication in the Innovation Management field (in English) Revision of the drafts of the text

### Experience academic teaching

#### in Courses, modules, and lectures taught during the last 5 years

- Responsible and lecturer of the course 'Industrial Accounting and Management' (in English, 60 hours – master degree level) at the Faculty of Science and Technology, Free University of Bozen (academic year 2016-2017 and 2017-2018) – evaluation by students: high / very-high.
- Responsible and lecturer of the course 'Introduction to Business Management' (in English, 60 hours – bachelor degree level) at the Faculty of Science and Technology, Free University of Bozen (academic year 2016-2017 and 2017-2018) – evaluation by students: high / very-high.
- Member of the PhD Council of the PhD "Sustainable Energy and Technologies" (since XXXIII cycle) of the Free University of Bozen.
- Responsible and contract professor of the course 'Economics and Management of Energy Systems' (in English, 30 hours – master degree level) at the Faculty of Science and Technology, Free University of Bozen (academic year 2015-2016)
- Contract professor of the module 'Business management' (48 hours) at three courses for the technical staff of the Universities of Udine, Trieste, and SISSA (post-graduate/post-diploma) organized by Consorzio Friuli Formazione (academic year 2015-2016)
- Teaching assistant of the course 'Quality Management' (22 hours - under-graduate level) at the University of Udine (academic year 2014-2015)
- Contract professor of the module 'Fundamentals of Organization' (8 hours) at Star Academy, a Business School organized by Consorzio Friuli Formazione, Austostar Group, and the University of Udine (post-graduate level) (2014)

- Expert in the field (“Cultore della Materia”) in Management Engineering (scientific sector Ing-Ind/35) at the University of Udine (2013-2015)
- Teaching assistant of the course ‘Business Strategy’ (6 hours – master degree level) at the University of Udine (2013)
- Contract professor of the module ‘Strategic purchasing management’ of the course “International Operations Management” (12 hours – post-graduate/post-diploma) organized by ENAIP Fvg (2012-2013)
- Teaching assistant of the course ‘Economia Aziendale’ (6 hours – under-graduate level) at the University of Udine (academic year 2012-2013)

**Other teaching related experiences:**

- Co-supervisor of 13 Bachelor’s theses in Industrial and Information Management Engineering at the University of Udine (topics: global sourcing, ISO14001, Failure Mode and Effects Analysis, lean and agile manufacturing, ISO26000, organizational legitimacy, reshoring)
- Co-supervisor of 9 Master’s theses in Management Engineering at the University of Udine and Polytechnic University of Milan (topics: global sourcing, reshoring, build-operate-transfer in service offshoring, Failure Mode and Effects Analysis, ISO 14001, SA8000, United Nations Global Compact)

**Other academic responsibilities**

- Co-chair of the international conference “8th Annual Conference of the European Decision Sciences Institute (EDSI 2018)” that will take place in Udine & Venice from 3rd to 6th June 2018. The topic of the conference is “Decision Sciences for the New Global Economy”. More than 100 scholars from all over the world are expected to attend the conference.
- Cooperation in organizing the job fair “Fiera del Lavoro UNIUD/FVG - Convegno Alig” (2010, 2011, 2012, 2013, 2014, 2015, and 2016 editions). These events have been organized in cooperation with Friuli Venezia Giulia region, industrial associations, and tens of national and international companies.
- Significant involvement in the Alumni Association of the Management Engineering at the University of Udine: Secretary for Members Relations (from 2009 till 2011) and then Vice President (from 2013 till 2016)
- Cooperation in the Internationalization of the Degree in Management Engineering of the University of Udine, in particular through the development of a Double Degree program between the University of Udine and the University of Klagenfurt (Austria)
- Chair of the session “Purchasing and Sourcing” at the 4th World Production & Operations Management (P&OM) Conference, Amsterdam, July 1st to 5th 2013
- Discussant of the research proposal “Performance Management of Cross-functional Sourcing Teams” (Anders Peder and Lysholm Hansen, Aalborg University) at the 2014 International Purchasing and Supply Education and Research (IPSER) Doctoral Workshop, Pretoria, April 13th 2014
- Discussant of the research proposal “A framework for open innovation in buyer-supplier relationships - consequences for organizations and social behavior” (Mattias Rehm) at the EDSI 2015 Doctoral student consortium, Taormina, 31<sup>st</sup> May 2015.
- Discussant of the paper “What drives green product development and

how do different drivers affect market performance? The case of eco-labeled products" (Dangelico Rosa Maria) at the XXVII Annual Meeting of the Italian Association of Management Engineering (AIIG), Bergamo, 13<sup>th</sup> – 14<sup>th</sup> October 2016

- Participant to the international forum 6th ICA Rectors and Deans Forum 2016, "The Life Science University in the 21st C Global World", Gent, 26<sup>th</sup> – 27<sup>th</sup> October 2016.
- Participant to the CEDIA-ICA Conference 2017, "Defining Agronomists Professional Profiles and Agricultural and Life Science Study Programmes", 4th – 5th May 2017, Vienna, Austria
- Participant as accredited expert to the G7 UNIVERSIY "Education for all", 29<sup>th</sup> and 30<sup>th</sup> June 2017, Udine, Italy
- Associate Editor of the international journal "Electronic Journal of Business Research Methods"
- International peer-review journal referee for the following leading international journals:
  - Supply Chain Management: An International Journal (2014-now)
  - Journal of Globalisation and Small Business (2014-now)
  - Production Planning and Control (2015-now)
  - Operations Management Research (2015-now)
  - Journal of Purchasing and Supply Management (2016-now)
  - International Journal of Operations and Production Management (2016-now)
  - Journal of Cleaner Production (2016-now)

**Memberships**

- Member of the following scientific associations:
  - Italian Association of Management Engineering (AIIG) (2012-now)
  - European Operations Management Association (EurOMA) (2012-now)

**Research and scholarships**

Date granted	Award Holder(s)	Funding Body	Title	Amount received
Jan. 2016 - now	Project Coordinator: Prof. Dominik Matt  Dr. Orzes is involved in the project as leader of Work Package 4.2 (Analysis of organizational requirements in smart SMEs) and 8.2 (Organization and network models for smart SMEs) and as responsible of communication and dissemination for unibz (Work Package 2).	European Union (H2020 program)	SME 4.0 - Industry 4.0 for SMEs	783,000 € (472,500 for unibz)
Jan 2016 – now	Project Coordinator: Prof. Nassimbeni  Dr. Orzes contributed to the	European Union agency EUROFOUND	European Reshoring Monitor	114,500 €

	development of the project proposal and has been (and is) responsible/leader for some activities (conceptual development of a system for searching, analyzing and reporting reshoring cases based on secondary data; writing the interim report; revision of annual reports).			
Feb 2016 - Feb. 2017	Dr. Guido Orzes	University of Udine	Assegno di Ricerca (Research Grant) "The internationalization of operations: reconfiguration decisions and evolution paths"	23463 €
Jan 2015 – Dec. 2015	Dr. Guido Orzes	University of Udine	Assegno di Ricerca (Research Grant) "The internationalization of operations: reconfiguration decisions and evolution paths"	23076 €
July 2014 – Nov. 2014	Dr. Guido Orzes	Lucmar sas	Research contract ("prestazione occasionale") for collecting data through interviews on the reshoring phenomenon in the footwear industry in Italy.	1500 €
Jan. 2012 – Sept. 2016	Scientific reponsibles: Prof. Guido Nassimbeni / Prof. Marco Sartor  Dr. Orzes has been involved in the projects as PhD student or research fellow and has assumed responsibility for some of their parts (e.g., development of scientific/commercial proposal, data	//	Twenty studies/researches funded through agreements/contracts between leading firms (such as Automotive Lighting, Brovedani Group, Banca Popolare di Cividale, UNIQA protezione, Friul Intagli Industries) and the University of Udine. Among them: (1) "Analisi dei processi di operation e di supporto"	> 80,000 €

	analysis, reporting).		(CV15_013) for BANCA POPOLARE DI CIVIDALE S.C.p.A; (2) "Analisi e ottimizzazione del processo di collaudo estetico di componenti plastici stampati ad iniezione impiegati nella realizzazione di fanali posteriori per auto" (CV15_019) for AUTOMOTIVE LIGHTING ITALIA SPA; (3) "Individuazione ed implementazione di un modello per la rilevazione dei costi interni e la loro imputazione alle principali attività/servizi erogati da alcuni dipartimenti di Uniqa Protezione" (CV14_009) for UNIQA PROTEZIONE SPA; (4) "Analisi degli scostamenti nei costi della produzione in Friul Intagli Industries SPA" (CV14_010) for FRIUL INTAGLI INDUSTRIES SPA; (5) "Studio di soluzioni per il miglioramento del piano principale di produzione" (CV14_020) for RONCADIN SPA; (6) "Strategia e analisi dell'ingresso del Gruppo Brovedani in Cina" (CV13_032) for BROVEDANI GROUP SPA.	
Jan. 2012 – Dec. 2014	Dr. Guido Orzes	Ministero dell'Istruzione, dell'Università e della Ricerca	Ministerial PhD Scholarship	48,203 €

In addition to the aforementioned projects, I have been involved (and/or I am currently involved) in many research projects in collaboration with leading institutions worldwide, including:

- University of Manchester (UK), Prof. Richard Lamming
- University of Exeter (UK), Dr. Fu Jia
- University of Rhode Island (US), Prof. Maling Ebrahimpour
- Wakayama University (Japan), Prof. Ruihong Gao
- University of Cardiff (UK), Dr. Anne Touboulis
- EU Agency Eurofound, Dr. John Hurley and Dr. Donald Storrie
- University of Bologna (Italy), Prof. Andrea Zanoni and Dr. Paolo Barbieri
- University of Catania (Italy), Prof. Alessandro Ancarani and Prof. Carmela Di Mauro
- University of L'Aquila (Italy), Prof. Luciano Fratocchi
- Polytechnic University of Milan, Prof. Federico Caniato and Dr. Antonella Moretto

## Publications

- Chapters in books
 

Sartor M., Marmai A., Molfese R., Orzes G., "La certificazione etica d'impresa SA 8000", In: "La guida del Sole 24 ore alla Qualità", by M. Sartor, IISole24ORE, Milano, 2014, ISBN: 9788863455885.
- Journal Papers in refereed academic journals
  - \* Sartor M., Orzes G., Nassimbeni G., Jia F., Lamming R., 2014, "International purchasing offices: Literature review and research directions", *Journal of Purchasing and Supply Management*, vol. 20, n. 1, pp. 1-17, DOI: 10.1016/j.pursup.2013.09.002 (AIIG 2015/2016: GOLD, 2016 Impact Factor: 3.24).
  - \* Jia F., Lamming R., Sartor M., Orzes G., Nassimbeni G., 2014, "Global purchasing strategy and International Purchasing Offices: Evidence from case studies", *International Journal of Production Economics*, vol. 154, pp. 284-298, DOI: 10.1016/j.ijpe.2013.09.007 (AIIG 2015/2016: GOLD, 2016 Impact Factor: 3.493).
  - \* Jia F., Lamming R., Sartor M., Orzes G., Nassimbeni G., 2014, "International purchasing offices in China: A dynamic evolution model", *International Business Review*, vol. 23, n. 3, pp. 580-593, DOI: 10.1016/j.ibusrev.2013.09.006 (AIIG 2015/2016: SILVER, 2016 Impact Factor: 2.476).
  - \* Nassimbeni G., Sartor M., Orzes G., 2014, "Countertrade: Compensatory Requests to Sell Abroad", *Journal for Global Business Advancement*, vol. 7, n. 1, pp. 69-87, DOI: 10.1504/JGBA.2014.058884 (AIIG 2015/2016: COPPER).
  - \* Sartor M., Orzes G., Nassimbeni G., Jia F., Lamming R., 2015, "International Purchasing Offices in China. Roles and resource/capability requirements", *International Journal of Operations and Production Management*, vol. 35, n. 8, pp. 1125-1157, DOI: 10.1108/IJOPM-09-2013-0440 (AIIG 2015/2016: GOLD, 2016 Impact Factor: 3.339).
  - \* Ancarani, A., Di Mauro, C., Fratocchi, L., Orzes, G., Sartor, M., 2015, "Prior to reshoring: A duration analysis of foreign manufacturing ventures", *International Journal of Production Economics*, vol. 169, pp. 141-155, DOI: 10.1016/j.ijpe.2015.07.031 (AIIG 2015/2016: GOLD, 2016 Impact Factor: 3.493).
  - \* Sartor, M., Orzes, G., Di Mauro, C., Ebrahimpour, M., Nassimbeni, G.,



2016, "The SA8000 Social Certification Standard: Literature Review and Theory-based Research Agenda", *International Journal of Production Economics*, vol. 175, pp. 164-181, DOI: 10.1016/j.ijpe.2016.02.018 (AIIG 2015/2016: GOLD, 2016 Impact Factor: 3.493).

\* Jia F., Orzes, G., Nassimbeni G., Sartor M., 2017, "Global sourcing strategy and structure: Toward an integrated conceptual framework", *International Journal of Operations and Production Management*, Vol. 27, No. 7, DOI: 10.1108/IJOPM-09-2015-0549 (AIIG 2015/2016: GOLD, 2016 Impact Factor: 3.339).

\* Orzes G., Sartor M., Nassimbeni G., Fratocchi L., 2017, "Build-Operate-Transfer (BOT): An emerging entry mode for service offshoring", *Production Planning and Control*, Vol. 28, No. 4, pp. 295-309, DOI: 10.1080/09537287.2017.1282055 (AIIG 2015/2016: GOLD, 2016 Impact Factor: 2.369).

\* Nassimbeni G., Orzes G., Sartor M., in press, "Strategic Types and Competences of Domestic and Foreign Plants: An Empirical Study", *Global Business Review*, Vol. 19, No. 4, p. 1-25, doi: 10.1177/0972150917698267 (2016 Scopus-Scimago Journal Rank Q2).

\* Di Mauro, C., Fratocchi, L., Orzes, G., Sartor, M., in press, "Offshoring and backshoring: A multiple case study analysis", *Journal of Purchasing and Supply Management*, DOI: 10.1016/j.pursup.2017.07.003 (AIIG 2015/2016: GOLD, 2016 Impact Factor: 3.24).

\* Orzes G., Jia F., Sartor M., Nassimbeni G., 2017, "Performance implications of SA8000 certification", *International Journal of Operations and Production Management*, Vol. 37, No. 11, pp. 1625-1653, DOI: 10.1108/IJOPM-12-2015-0730 (AIIG 2015/2016: GOLD, 2016 Impact Factor: 3.339).

Orzes G., Moretto A.M., Ebrahimpour M., Sartor M., Moro M., Rossi M., 2018, United Nations Global Compact: Literature review and theory-based research agenda, *Journal of Cleaner Production*, Vol. 177, pp. 633-654 (AIIG 2015/2016: SILVER, 2016 Impact Factor: 5.715).

- Papers in international conferences proceedings (peer-reviewed)

Sartor M., Orzes G., Nassimbeni G., Jia F., Lamming R., 2012, "International Purchasing Offices: Literature review and research directions", In: "Purchasing and Supply Management in a Changing World. IPSERA 2012 Conference Proceedings", Edited by Esposito E., Evangelista P., Pastore G., Raffa M., Edizioni Scientifiche Italiane, Napoli, 2012, ISBN 978-88-495-2346-1.

Nassimbeni G., Orzes G., Sartor M., 2012, "Foreign/domestic plant profiles - Preliminary results of an International survey", Proceedings of the Third Annual Conference of the European Decision Sciences Institute, Istanbul, 24-27 June 2012.

Jia F., Lamming R., Nassimbeni G., Sartor M., Orzes G., 2012, "International Purchasing Offices in China: Results from the empirical research", In: "Serving the World", Proceedings of the 4th P&OM World Conference, ISBN: 9789491621000.

Nassimbeni G., Orzes G., Sartor M., 2012, "Domestic vs foreign plants: does this distinction really matter?", In: "Serving the World", Proceedings of the 4th P&OM World Conference, ISBN: 9789491621000.

Orzes G., 2012, "International Purchasing Offices: Literature review and research directions", Proceedings of the 8th IPSERA Doctoral Workshop on Purchasing and Supply Management, Matera, 10 October.

Jia F., Lamming R., Sartor M., Orzes G., Nassimbeni G., Ruihong G., 2012, "International purchasing offices in China: An evolution process model", In: "Purchasing and Supply Management for a sustainable world. Proceedings of the 22nd Annual IPSERA Conference", Edited by Giannakis M., Johnsen T., Miemczyk J., Kamann D.J., Bernardin E., 2013, ISBN: 978-2-9515695-7-7, Audencia Nantes School of Management.

Orzes G., Fratocchi L., Nassimbeni G., Sartor M., 2013, "The Build-Operate-Transfer (BOT) model in service offshoring", In: "Operations management at the hearth of the Recovery." Proceedings of the 20th EurOMA Conference", Edited by Fynes B., Coughlan P., UCD and TCD Schools of Business, 2013, ISBN: 978-1-905254-74-3.

Sartor M., Orzes G., Nassimbeni G., Pasquon, F., 2013, "Social Accountability 8000: Literature review and research directions", Proceedings of the Fourth Annual Conference of the European Decision Sciences Institute, Budapest, 16-19 June 2013.

Sartor M., Nassimbeni G., Orzes G., 2014, "The SA8000 social certification standard: State of the art and research agenda", In: "23rd Annual IPSERA Conference Proceedings", Edited by Badenhorst-Weiss, H., Ambe, M., Cilliers, O., Kujawa, B., 2014, ISBN: 978-0-620-60348-5, pp. 1262-1271.

Orzes G., Jia F., Nassimbeni G., Sartor M., 2014, "Global sourcing literature: A citation and co-citation analysis", In: "Operations management in an Innovation Economy", Proceedings of the 21<sup>st</sup> EurOMA Conference, Edited by Perrone G., Bruccoleri M., University of Palermo.

Sartor M., Orzes G., Di Mauro C., Ebrahimpour M., Nassimbeni G., 2014, "The SA8000 Social Certification Standard: Literature Review and Research Directions", Proceedings of the 45<sup>th</sup> Annual Meeting Decision Sciences Institute

Jia F., Orzes G., Nassimbeni G., Sartor M., 2015, "Global sourcing strategy and structure: Toward an integrated conceptual framework", In: "Technology and the Rapidly Changing Global Business Landscape", Proceedings of the 24th Annual Ipsera Conference, Edited by Dullaert W., Hofstra N., Kamann D.J., de Leeuw S., ISBN: 9789082370706

Orzes G., 2015, "The effects of SA8000 certification on firm performances: An empirical analysis", In: "Decision Sciences for the Service Economy", Proceedings of the sixth annual conference of the European Decision Sciences Institute", C.R.I.G. Series, Edited by Di Mauro C., Ancarani A., Giammanco M.D., ISBN: 9788894102307

Orzes G., Jia F., Sartor M., Nassimbeni G., 2015, "Does social accountability pay off? An empirical investigation on the performance

impact of SA8000", Proceedings of the 22<sup>nd</sup> EurOMA Conference, Neuchatel, Switzerland (winner of the Chris Voss Highly Commended Award).

Sartor M., Orzes G., Nassimbeni G., Touboulic A., 2015, "ISO 14001 certification: literature review and research directions", In: "Decision Sciences for the Service Economy", Proceedings of the sixth annual conference of the European Decision Sciences Institute", C.R.I.G. Series, Edited by Di Mauro C., Ancarani A., Giammanco M.D., ISBN: 9788894102307

Sartor M., Orzes G., Nassimbeni G., Touboulic A., 2015, "The ISO 14001 environmental certification: State of the art and research agenda", 46th Annual Decision Sciences Institute Meeting, Seattle, USA.

Di Mauro, C., Fratocchi, L., Orzes, G., Sartor, M., 2016, "Moving manufacturing offshore and back home: A case study analysis", In: "The Water Footprint in Decision Sciences: EDSI 2016 Conference Proceedings", European Decision Sciences Institute, Edited by Honkonen J, Kovacs G., Kuula M.

Di Mauro, C., Fratocchi, L., Orzes, G., Sartor, M., 2016, "Offshoring and Reshoring Motivations: A Case Study Approach", First World Congress And 2016 Asia Pacific DSI Conference: Managing Big Data and Decision Making in a New Global Economy, Beijing, China.

Di Mauro, C., Fratocchi, L., Orzes, G., Sartor, M., 2016, "Offshoring and reshoring in the internationalization strategy: A multiple case study approach", Proceedings of the 47th Annual Meeting of Decision Sciences Institute, Austin, USA.

Ebrahimpour M., Moretto A., Moro M., Orzes G., Rossi M., Sartor M., 2017, "United Nations Global Compact: Literature review and research directions", Proceedings of the 4th International EurOMA Sustainable Operations and Supply Chain Forum, Milano, Italy.

Orzes G., Moretto A., Ebrahimpour M., Sartor M., Moro M., Rossi M., 2017, "United Nations Global Compact: Literature review and research directions", Proceedings of the 24<sup>th</sup> EurOMA Conference, Edinburgh, United Kingdom.

Wan L., Orzes G., Sartor M., Di Mauro C., Nassimbeni G., 2017, "Entry modes in reshoring strategies: An empirical analysis", Proceedings of the 24<sup>th</sup> EurOMA Conference, Edinburgh, United Kingdom (winner of the Chris Voss Best Paper Award).

- Papers in national conferences proceedings (peer-reviewed)

Sartor M., Orzes G., Nassimbeni G., Lamming R., Jia F., 2012, "Roles, capabilities and critical success factors of International Purchasing Offices in China", In: "Capitale Umano, Creatività e Innovazione", XXIII RSA AiIG 2012, Università degli Studi della Basilicata, Edited by Schiuma G., Matera.

Orzes G., 2012, "International Purchasing Offices: an empirical research", Conferenza di Dottorato. Presentazione dell'attività di Dottorato di Ricerca in Ingegneria Industriale e dell'Informazione 2012,

Udine, December 20<sup>th</sup> 2012 (abstract).

Orzes G., 2013, "International Purchasing Offices: an empirical research", 2013 PhD Conference in Industrial Sciences and Information Technologies, Udine, June 27<sup>th</sup> 2013 (abstract).

Nassimbeni G., Sartor M., Orzes G., 2013, "Domestic vs. foreign plants: an empirical investigation", Proceeding of the XXIV Conference of the Italian Association of Management Engineering, Milan, October 17<sup>th</sup> to 18<sup>th</sup> 2013.

Orzes G., 2014, "International Purchasing Offices: an empirical research", 2014 PhD Conference in Industrial Sciences and Information Technologies, Udine, June 26<sup>th</sup> 2014 (abstract).

Ancarani, A., Di Mauro, C., Fratocchi, L., Orzes, G., Sartor, M., 2015, "A survival analysis of offshore initiatives", Proceeding of the XXVI Conference of the Italian Association of Management Engineering, Vicenza, October 15<sup>th</sup> to 16<sup>th</sup> 2015.

Di Mauro, C., Fratocchi, L., Orzes, G., Sartor, M., 2016, "Dall'off-shoring al reshoring manifatturiero: alcune evidenze da quattro casi di piccole imprese italiane", XIII Workshop cMET - Ricerca economica e politiche. Studi, analisi e progetti per lo sviluppo economico e sociale, Napoli, June 15<sup>th</sup> to 16<sup>th</sup> 2016.

Orzes G., Jia F., Sartor M., Nassimbeni G., 2016, "The effects of the ethical certification SA8000 on firm performances: A secondary data analysis", XXVII Conference of the Italian Association of Management Engineering, Bergamo, October 13<sup>th</sup> to 14<sup>th</sup> 2016.

Wan L., Orzes G., Sartor M., Di Mauro C., Nassimbeni G., 2017, "Entry modes in reshoring strategies: An empirical analysis", XXVIII Conference of the Italian Association of Management Engineering, Bari, October 19<sup>th</sup> to 20<sup>th</sup> 2017.

- Other publications

Orzes G., 2015, "International Purchasing Offices: an empirical research", Unpublished doctoral dissertation, University of Udine, Udine, 8<sup>th</sup> April 2015, available at: <http://hdl.handle.net/10990/573>.

Orzes G., 2013, "L'internazionalizzazione degli approvvigionamenti: Il ruolo degli International Purchasing Offices", PhD Expo 2013, University of Udine, 27<sup>th</sup> June 2013.

Orzes G., 2014, "Il backshoring manifatturiero nei processi di internazionalizzazione", PhD Expo 2013, University of Udine, 16<sup>th</sup> June 2014.

Fratocchi L., Ancarani A., Barbieri P., Di Mauro C., Nassimbeni G., Sartor M., Vignoli M., Zanoni A., "Tempo di reshoring manifatturiero, direttrici geografiche e motivazioni", Sistema & Impresa, Gennaio/Febbraio 2017, pp. 86-92.

**Bibliometric parameters**

	Parameters for candidates for the national (Italian) scientific habilitation to associate professor - sector competition 09 / B3	Dr. Guido Orzes
Number of papers (last 5 years)	6	<b>11</b>
Number of citations (last 10 years)	64	<b>64</b>
H Index (last 10 years)	4	<b>6</b>

Other bibliometric parameters:

	Dr. Guido Orzes
Total number of citations	64 (source: Scopus) 50 (source: Thomson Reuters Web of Science) 153 (source: Google Scholar)
Average number of citations per publication*	5.82 (source: Scopus) 5.56 (source: Thomson Reuters Web of Science) 3.73 (source: Google Scholar)
Total Impact Factor	37.54
Average Impact Factor per publication**	3.41
Hirsch Index	6 (source: Scopus) 6 (source: Thomson Reuters Web of Science) 7 (source: Google Scholar)

\* calculated based on the publications included in the considered database

\*\* calculated based on the publications with Impact Factor

**Further data**

- Presentations at leading international conferences in the last 3 years (contributions selected through peer review)

23th Annual International Purchasing and Supply Education and Research (IPSERA) Conference, "Purchasing and Supply Management in difficult times: The sky is the limit", Pretoria (South Africa), April 13th to 16th 2014, Title of the paper presented: "The SA8000 social certification standard: State of the art and research agenda"

21st Annual European Operations Management (EurOMA) Conference, "Operations Management in an Innovation Economy", Palermo (Italy), June 20th to 25th 2014, Title of the paper presented: "Global sourcing literature: A citation and co-citation analysis"

2015 European Decision Sciences Institute Conference Doctoral Consortium, "Decision Sciences for the Service Economy", Taormina (Italy),

May 31st to June 3rd 2015, Title of the paper presented: "The effects of SA8000 certification on firm performances: An empirical analysis"

22nd Annual European Operations Management (EurOMA) Conference, "Operations Management for Sustainable Competitiveness", Neuchatel (Switzerland), June 26th to July 1st 2015, Title of the paper presented: "Does social accountability pay off? An empirical investigation on the performance impact of SA8000"

2015 European Decision Sciences Institute Conference, "Decision Sciences for the Service Economy", Taormina (Italy), May 31st to June 3rd 2015, Title of the paper presented: "ISO 14001 certification: literature review and research directions"

4th International EurOMA Sustainable Operations and Supply Chains Forum, Milan (Italy), 27<sup>th</sup>-28<sup>th</sup> February 2017, Title of the paper presented: "United Nations Global Compact: Literature Review and Research Directions"

24<sup>th</sup> Annual European Operations Management (EurOMA) Conference, "Inspiring Operations Management", Edinburgh (UK), July 1<sup>st</sup> to July 4<sup>th</sup> 2017, Title of the paper presented: "United Nations Global Compact: Literature Review and Research Directions"

- Presentations at leading national conferences in the last 3 years (contributions selected through peer review)

XXVI Conference of the Italian Association of Management Engineering, Vicenza, October 15th to 16th 2015, Title of the presentation: "A survival analysis of offshore initiatives"

XXVII Conference of the Italian Association of Management Engineering, Bergamo, 13<sup>th</sup>-14<sup>th</sup> October 2016, Title of the paper presented: "The effects of the ethical certification SA8000 on firm performances: A secondary data analysis"

- Presentations at international workshops in the last 3 years (invited)

Shartech Workshop organized by the Chamber of Commerce and Industry of Slovenia, Nova Gorica (Slovenia), March 5th 2015, Title of the presentation: "IPOs: literature review and empirical findings"

- Presentations at national conferences in the last 3 years (invited)

2013 PhD Conference in Industrial Sciences and Information Technologies, Udine, June 27th 2013, Title of the presentation: "International Purchasing Offices: an empirical research"

2014 PhD Conference in Industrial Sciences and Information Technologies, Udine, June 26th 2014, Title of the presentation: "International Purchasing Offices: an empirical research"

Negotiorum fucina organized by the Italian Association of Purchasing Managers, S. Miniato (Italy), June 13th to 14th 2014, Title of the Roundtable: University

Lunch seminar for PhD Student and Professors at the University of

Bergamo. Titolo del presentaiton: "Reshoring: characterisation of the phenomenon and empirical analyses".

Roundtable at the conference Negotiorum fucina organized by the Italian Association of Purchasing Managers, Verona (Italy), 16<sup>th</sup>-17<sup>th</sup> June 2017, Title of the roundtable: The impact of Industry 4.0 on the supply chain

**Awards for the scientific activities**

2017 Chris Voss Best Paper Award at the 24th European Operations Management Association (EurOMA) conference with the paper "Entry modes in reshoring strategies: An empirical analysis" (Wan L., Orzes G., Sartor M., Di Mauro C., Nassimbeni G.)

2015 Chris Voss Highly Commended Award at the 22nd European Operations Management Association (EurOMA) conference with the paper "Does social accountability pay off? An empirical investigation on the performance impact of SA8000" (Orzes G., Jia F., Sartor M., Nassimbeni G.)

Scientific allowance (level 3 out of 3) achieved after the evaluation of the scientific curriculum by the Mentoring Group of the Faculty of Science and Technology of the Free University of Bozen-Bolzano October 2016.

Award for the Best performance in the scientific production indexed in Scopus/Web of Science for the year 2017 in the research area "Industrial Engineering and Automation" of the Faculty of Science and Technology (Free University of Bozen-Bolzano)

Scientific Habilitation as Associate Professor in Management Engineering (sector 09/B3 Ingegneria Economico Gestionale) achieved in 2017

**Entrepreneurship**

I have been involved in a wide set of technology transfer projects (see the list reported above).

**Statement of interest**

I have been working at the Free University of Bozen since April 2016 as Contract Professor and then as Assistant Professor (since October 2016). I found a very positive and international environment there that has given me a lot of professional satisfactions. During this year and half, I taught three courses (Introduction to Business Management, Industrial Accounting and Management and Economics and Management of Energy Systems), I continued the research activities started during my Post-Doc at the University of Udine (mainly focusing on reshoring and on sustainability) and started some new research activities (on the Industry 4.0), I developed some application for third-party funding, and I have been involved in several other tasks in support to my Faculty (recruitment of contract professor, committee for the admission of student at bachelor and master degrees, exam commissions). The evaluation received by the students were very positive and I obtained significant research achievements, such as the best paper of the European Operations Management Conference and some publications on leading international journals. I am therefore very interested to keep working at the Free University of Bozen and to assume increasing responsibilities at didactical, research and institutional level. If I would be recruited, I could significantly

contribute to further strengthen the Research and Teaching agenda of the Faculty of Science and Technology.

**Language competence**

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
<b>Italian</b>	Mother tongue				
<b>English</b>	C1	C1	C1	C1	C1
	Cambridge Certificate in Advanced English (Level C1, December 2016) (mark: 189)				
<b>Deutsch</b>	B1	B1	B1	B1	B1
	Telc Deutsch B1 Zertificat (Level B1, April 2017) (MARK: 189)				

Levels: A1/A2: Basic user - B1/B2: Independent user - C1/C2 Proficient user  
[Common European Framework of Reference for Languages](#)

The undersigned GUIDO ORZES gives his consent to his personal data being processed, within the limits of the legislative decree 196/2003, for formalities connected with the present procedure.

Place and date BOLZANO 16.01.2018