

**Personal information**



Marina Sartor Hoffer

Place and date of birth: Bolzano/Bozen 1960.01.08

Nationality: Italy

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**Education since leaving school**

1989 Degree in Pedagogy with mark: 108/110 ISCEF5 Università degli Studi di Firenze, Firenze.

2019.05.28 Ph. D. in General Pedagogy, Social Pedagogy and General Education, Faculty of Education of the Free University of Bolzano/Bozen, Campus Brixen, Regensburgerallee 16.

Title: *Education to dialogue: Eric Berne's Transactional Analysis as a framework in teacher education. An explorative study.*

**Present appointment**

Research Fellow – Libera Università di Bolzano/Freie Universität Bozen, Faculty of Education, – for the Project “NeuroTrain: Neurocognition of arithmetic (re-)learning (NeuroTrain)”.

**Statement of interest**

My academic interest is focused on Clinical Pedagogy and Pedagogical Diagnostics; within these macro-areas it pursues the study of effective communication in the educational process to foster practices of Education to Dialogue through the assumption of communication styles inspired by Eric Berne's Transactional Analysis and Schulz Von Thun's framework. The study interest aims to address the educational demands of the post-modern individual by highlighting the role of relational-existential skills as prerequisites for any successful learning. The theoretical model is rooted in the philosophy of Personalism, but it is also based on in the existentialist and hermeneutic movements of the 20th century, according to which the dialogical attitude is an existential and relational competence, aimed at optimising the educational relationship, facilitating the learning process, fostering the healthy development of the pupils' personality and active citizenship. My skills in 'Diagnostik und Beratung', acquired at the Faculty of Lehrer/innenbildung of the University of Innsbruck, are based on the contribution of Pedagogical Diagnostics to the teaching profession, aimed at training future teachers in the analysis of the needs and the design of educational pathways both for students living with discomfort in their lives and for ordinary work. There are several fields of application for this specific topic in different contexts and the contribution to neurosciences is a further application,

**Relevant  
Professional  
Experiences**

being able to link the acquisition of relational-existential skills with the cognitive ones.

Teacher for literary subjects and history since 1996 in secondary school, currently assigned at the Istituto Tecnico Economico "Falcone e Borsellino", Bressanone.

02.2019 – 02.2020 Research Fellow in Unibz (Faculty of Computer Science) for the Project "Coconats" (<https://coconats.inf.unibz.it>)

2014–2015 Teacher "Italienisch II Sprache" MS "O. von Wolkenstein", Brixen

1999–2012 Teacher for Italian Literature and History in the Secondary School, also in the LLL program, at the ITIS "A. Meucci", Firenze, at the same time coordinator for class and department, and service in the educational counselling.

2007–2010 Lecturer for Italian Literature and History in the Secondary School, IPSC "Sassetti-Peruzzi", Firenze  
Lecturer for adult education at the "Sollicciano" maximum security prison – Florence

2011–2012 Lecturer for Italian Literature and History in the Secondary School, ISISTL "Russell-Newton", Scandicci (Firenze), including Adult Education

2006–2008 Lecturer L2 - Adult Education - Distretto 17 Scandicci - Le Signe, Lastra a Signa (Firenze), Institute with glotto-linguistic experimentation by Prof. T. De Mauro

1990–1999 Lecturer for special education in secondary schools:  
Professionale. "Marconi", Siena, Liceo Sc. Sociali "Machiavelli-Capponi", Firenze - Ist. "A.Volta", Bagno a Ripoli, Liceo Linguistico "G. Pascoli", Firenze, Ist. Prof. per i Servizi Sociali "E. Morante", Firenze, Ist. Prof. "Sassetti-Peruzzi", Firenze and Scandicci.

1981–1989 Employee in the Municipality of Florence, Palazzo Vecchio, Florence; Educational Sector and in the General Secretariat and the Mayor's Office.

1989-1998 Family Counselling, teacher-trainer, counsellor in foster care and handicap situations (with assessment of psychomotor skills) -with parallel attendance of the "Scuola per Consulenti Familiari" in Rome (UCIPEM) in the Centre for counselling and support "La Famiglia", Via XXV Aprile Scandicci (FI).

1989-1998 Lecturer trainer for the Family Counselling School in Rome, inspired by Berne's Transactional Analysis, V. Frankl's Logotherapy, Schulz Von Thun's active listening, and aimed at the prevention of youth discomfort and social marginality, support for families and schools.

**Participation  
international  
conferences:**

at

It follows a list of major exhibitions:

- AISRE/EURAC - XXXIX Conferenza Italiana di Scienze Regionali, Bolzano, 17-19.09.2018, presentation:

“Maieutic for dialogue: connecting an argumentative approach to mediation and educational transactional analysis in the field of education. interdisciplinary signposts for promoting inclusive and participatory societies”.

- ECER International Conference "Inclusion and Exclusion, Resources for Educational Research?" Date: 4 - 7 September 2018, Bolzano

Paper & presentation:

Title: “Outlining Relational Skills In The Contest Of Education To Dialogue: Eric Berne’s Transactional Analysis As A Framework In Teacher Education”.

- Theory Development and Research International Conference by EATA and IARTA, London (UK), “Working At The Relational Edge Of Evidence” London, July 5th, 6th 2018

Presentation:

Title: “Constructive or Destructive Behaviors? Keeping a clear distinction thanks to Educational Transactional Analysis. A pathway for Teachers”.

- Winter School, Unibz Campus Brixen, 17-18 Dec. 2017

Presentation, Title:

Education to Dialogue: Fostering a Dialogical Attitude in the Educational Context.

- WASET, Innsbruck, ICHPTA 25-26.01.18. 20<sup>th</sup> International Conference on humanistic psychology and transactional analysis.

Presentation: A proposal on the Educational Transactional Analysis as a dialogical vision of culture: conceptual signposts and practical tools for Educators.

- IISES 34<sup>th</sup> International Academic Conference Florence, 13-16 Sept. 2017, presentation & proceedings: Title: “Educating to dialogue: connecting an argumentative approach to mediation and educational transactional Analysis. Some transkills signposts for promoting inclusive and participative societies”.

International Congress 28-29.05.2018 – Giustizia riparativa ed educazione dei minori, Unibz, Campus Brixen

Currently Research Fellow in Unibz for a one-year project, Faculty of Computer Science, Bolzano

**Lecturing assignment for training** (2020 and 2021) Teaching assignment within the ESF project "Mediazione digitale", file code FSE 10135. Project title: "Modulo 3. Aspetti di mediazione e facilitazione digitale con gli anziani".

(2020) Istituto Don Calabria, Ospedale Sacro Cuore, Negrar (VR). Teaching in-service training course for healthcare personnel.

(2017) Scuole FAES Verona: teaching in-service training course for high school teachers.

**Academic contributions** 29.05.2018, Unibz, Campus Brixen. Contribution to the organisation of the International Conference 28-29.05.18. "Giustizia riparativa e rieducazione dei minori".

Proofreading for Unibz and Chemnitz University (DE).

From 07.2020 to 07.2021 member of the editorial board of the review MEDIARES (<https://www.mediaresrivista.it>).

### **Publications**

Sartor Hoffer, M., (2019). *La cura della relazione e la costruzione della persona a favore di giovani sottoposti a misure giudiziarie restrittive: dalla cultura del remedy all'apertura al dialogo. Un orientamento pedagogico ispirato al pensiero di Eric Berne*. In:

Sartor Hoffer M.(2019).Dalla cultura del remedy all'apertura al dialogo. Un orientamento pedagogico ispirato al pensiero di Eric Berne. In: (a cura di: N. Lupoli) *Del reo e del reato*. Napoli: Guida Ed. EAN 9788868665968

Reggio, F., Sartor Hoffer M., (2017). *Educating to Dialogue: connecting an argumentative Approach to Mediation and Educational Transactional Analysis. Some tranSkills Signposts for promoting, inclusive and participative Societies*. No 5908323, Proceedings of International Academic Conferences from International Institute of Social and Economic Sciences. ISBN 978-80-87927-43-4<sup>[1]</sup>ISSN 2336-5617; pag. 214-231. Published by International Institute of Social and Economic Sciences.Website: [www.iises.net](http://www.iises.net) Publication Type: E-book. Edited by: Jiri Rotschedl, Klara Cermakova Copyright © 2017. DOI: [10.20472/IAC.2017.034.046](https://doi.org/10.20472/IAC.2017.034.046)

Reggio, F., Sartor Hoffer, M. (2019). Maieutic for dialogue: connecting an argumentative approach to mediation and educational transactional analysis. In: *Le regioni d'europa tra identità locali, nuove comunità e disparità territoriali*. Pagg 379-396 Milano: Franco Angeli

Sartor Hoffer, M., (2018). A Proposal on the Educational Transactional Analysis as a Dialogical Vision of Culture: Conceptual Signposts and Practical Tools for Educators. (Version 10008514). *International Journal of Business, Human and Social Sciences: 11.0(1)*, 165 - 169. [doi.org/10.5281/zenodo.1315699](https://doi.org/10.5281/zenodo.1315699)

Fronza, I., Sartor Hoffer M., Baroni S., C. Pahl (2019). *About Computational Thinking Assessment: a Proposal for Primary School First Year from a Pedagogical Perspective*. Proceedings of the 2nd Systems of Assessments for Computational Thinking Learning Workshop (TACKLE 2019), co-located with 14th European Conference on Technology Enhanced Learning (EC-TEL 2019), 17-09-2019, published at <http://ceur-ws.org>, vol.2434.

Sartor Hoffer, M., Gross, B., (2020). Educazione al Dialogo – parte I. La dialettica al servizio della Pedagogia nei Logic Speech e Debate Clubs. *Ricerche di Pedagogia e Didattica – Journal of Theories and Research in Education* 15,1 (2020). ISSN 1970-2221. DOI: <https://doi.org/10.6092/issn.1970-2221/8577>

**Language  
competence**

2011 Patentino A/Zweisprachigkeit A - Ufficio Bilinguismo della Provincia di Bolzano. Conoscenza e competenza di Livello A per la lingua Tedesca (C1)  
English B2, level certified by Unibz in a/a 2016  
French, level B2, not certified  
Italian, mother tongue

**Driving license**

Type of driving license: Patente B

Bressanone/Brixen 04.09.2023

Signature: Marina Sartor Hoffer.





<p><b>Informativa ai sensi degli artt. 13, Reg UE 2016/679 “Regolamento Europeo in materia di protezione dei dati personali”</b></p>	<p><b>Data protection code in compliance with art. 13 of the REG EU 2016/679</b></p>
<p><b>1. Finalità, base giuridica del trattamento cui sono destinati i dati</b></p> <p>1.1 I dati personali da Lei forniti direttamente al titolare verranno trattati nel rispetto del Regolamento Europeo, della normativa nazionale in materia, nonché degli obblighi di riservatezza.</p> <p>1.2 Le operazioni di trattamento saranno finalizzate unicamente alla corretta esecuzione dei compiti istituzionali dell'Università, nonché all'espletamento di tutti gli adempimenti connessi al procedimento di selezione per il quale ha presentato la documentazione. La base giuridica del trattamento è quindi di natura contrattuale e precontrattuale.</p> <p>1.3 I compiti istituzionali dell'Università riguardano la didattica e la ricerca e sono di rilevante interesse pubblico.</p>	<p><b>1. Purpose, legal basis of the processing</b></p> <p>1. Your personal data you provided to the owner of the data processing will be used in adherence to the European Regulation, the national law and the internal Regulations as well as in accordance with the obligation to observe secrecy.</p> <p>1.2. The processing of personal data will be exclusively finalized to fulfill the institutional duties of the University as well as to carry out all the tasks related to the duties of your application. The legal basis for processing is therefore contractual and pre-contractual.</p> <p>1.3. The institutional tasks of the University concern didactics and research and are of relevant public interest.</p>
<p><b>2. Modalità del trattamento</b></p> <p>2.1 Il trattamento dei dati avverrà in modo da garantire la sicurezza e la riservatezza nel pieno rispetto di quanto previsto dal “Regolamento Europeo” e dalla legislazione nazionale in materia e dei Regolamenti universitari interni e potrà essere effettuato mediante operazioni manuali e/o l'utilizzo di strumenti informatici e/o telematici atti tra l'altro a memorizzare, gestire o trasmettere i dati stessi.</p>	<p><b>2. Modalities of processing</b></p> <p>2. 1. The processing of personal data will ensure your safety as well as your privacy in adherence to the European Regulation, the national law and the internal Regulations: the processing of personal data will be carried out through manual transactions and/or using digital and telematics instruments capable of storing, processing or transmitting the data itself.</p>
<p><b>3. Periodo di conservazione dei dati</b></p> <p>3.1 I Suoi dati verranno conservati per un periodo di tempo non superiore a quello necessario al soddisfacimento delle finalità indicate e comunque per il tempo strettamente necessario all'espletamento degli adempimenti previsti per legge. Si specifica che l'anagrafica e i dati di carriera sono conservati dall'Ateneo illimitatamente nel tempo. I dati inerenti graduatorie sono conservati illimitatamente nel tempo. La conservazione dei restanti dati è sotteso ai tempi di conservazione degli atti amministrativi che li contengono.</p>	<p><b>3. Period of conservation</b></p> <p>3.1 Your personal data will be saved for a timeframe that will not exceed the required time to fulfill the indicated purposes and anyway only for the strictly necessary time length to comply with the duties prescribed by the law. The personal data and career data are kept by the University indefinitely over time. The data concerning the rankings are kept indefinitely over time. The retention of the remaining data is subject to the time limits for the retention of the administrative acts containing them.</p>
<p><b>4. Natura obbligatoria o facoltativa del conferimento</b></p> <p>4.1 Die personenbezogenen Daten, die Sie betreffen und uns lieferten, sind für ein korrektes Abwickeln des Auswahlverfahrens, an dem Sie</p>	<p><b>4. Mandatory or optional nature of the transmitting</b></p> <p>4.1 Your personal data transmitted to us are essential for the correct running of the operations related to your application.</p>

<p>teilnehmen, unabdingbar und ihre Übermittlung ist gesetzlich verpflichtend. Eine Verweigerung der Mitteilung der erforderlichen Informationen oder der Einwilligung zu ihrer Verarbeitung oder deren Widerruf kann die Hinderung der Verfahrensabwicklung, an der Sie interessiert sind, zur Folge haben und es insbesondere unmöglich machen, Ihre Anfrage zu bearbeiten.</p>	<p>Providing the personal data is legally required. Your refusal to provide them, the lack of consensus for processing them when necessary or your withdrawal of the consensus may therefore prevent the smooth running of the operations of your direct interest causing the impossibility to proceed in your submitted request.</p>
<p><b>5. Elaborazione e ambito di comunicazione e diffusione dei dati</b></p> <p>5.1 Il trattamento dei dati personali raccolti potrà essere effettuato dai nostri incaricati, allo scopo adeguatamente formati nel pieno rispetto di quanto previsto dal Codice della Privacy. I Suoi dati potranno essere, altresì, trattati da soggetti cui la facoltà di accedervi sia riconosciuta da disposizioni di legge, o di normativa secondaria. In particolare, i Suoi dati nel rispetto delle norme del REG UE 2016/679, potranno essere comunicati ad altro soggetto pubblico per gli adempimenti connessi al controllo delle dichiarazioni sostitutive di cui all'art. 71 del D.P.R. 445/2000. I dati potranno, inoltre, essere a tutti i soggetti che, secondo le norme di legge, sono tenuti a conoscerli o possono conoscerli, nonché ai soggetti che sono titolari del diritto di accesso.</p>	<p><b>5. Processing, communication and dissemination of personal data</b></p> <p>5.1 The processing of the collected personal data may be carried out by our adequately trained employees in full compliance with the provisions of the Privacy code. Your personal data may be also processed by subjects entitled by the law or secondary legislation. Your data may be transmitted to another public institution in order to verify the declarations in lieu of certificate (see art. 71 of D.P.R: 445/2000). The data could be furthermore transmitted to all the subjects who must/can receive communication about them and to all the subjects who are entitled to access to your data.</p>
<p><b>6. Estremi identificativi del titolare, responsabile e del Privacy Officer</b></p> <p>6.1 Titolare del trattamento è la Libera Università di Bolzano, con sede legale in Piazza Università n. 1, 39100 Bolzano, nella persona del Presidente e legale rappresentante pro tempore.</p> <p>6.2 Il Data Protection Officer (DPO) della Libera Università può essere contattato al seguente indirizzo e-mail: <a href="mailto:privacy@unibz.it">privacy@unibz.it</a>.</p>	<p><b>6. Owner of the data processing and Data protection officer</b></p> <p>6.1 The owner of the data processing is the Free University of Bolzano, registered office "Piazza Università n. 1, Bolzano" in the person of the President and legal representative pro tempore.</p> <p>6.2. The Data Protection officer can be contacted under the following e-mail address: <a href="mailto:privacy@unibz.it">privacy@unibz.it</a></p>
<p><b>7. Esistenza di un processo decisionale automatizzato</b></p> <p>7.1 Lei non verrà sottoposto a una decisione basata unicamente sul trattamento automatizzato dei dati personali da Lei forniti, che produca effetti giuridici che la riguardano o che incidano in modo analogo significativamente sulla sua persona.</p>	<p><b>7. Decision based on automated processing</b></p> <p>7.1 You will not be subject to a decision based solely on automated processing, which produces legal effects concerning you or similarly significantly affects you..</p>
<p><b>8. Diritti dell'interessato</b></p> <p>8.1 Lei ha il diritto di chiedere al Titolare l'accesso ai dati che la riguardano, la loro rettifica o la cancellazione, l'integrazione dei dati</p>	<p><b>8. Your rights</b></p> <p>8.1 You have the right to request from the Owner of the data processing access to and rectification or erasure of personal data, to</p>



<p>incompleti, la limitazione del trattamento, la portabilità dei dati e di proporre reclamo all'autorità nazionale (Garante della Privacy <a href="http://www.garanteprivacy.it/">http://www.garanteprivacy.it/</a>) nonché di esercitare gli altri diritti riconosciuti dalla Normativa Applicabile (artt. 15 ss. GDPR). Qualora per il trattamento dei dati personali è stato prestato il consenso, è riconosciuta la facoltà di revocarlo.</p> <p>8.2. L'esercizio dei diritti può essere esercitato scrivendo all'indirizzo e-mail: <a href="mailto:privacy@unibz.it">privacy@unibz.it</a> oppure ai seguenti numeri/Indirizzi: Libera Università di Bolzano, Piazzetta Franz Innerhofer 8, 39100 Bolzano, Ufficio personale accademico, tel. 0471 – 011300, fax. 0471 – 011 309. Prima di poterLe fornire, o modificare qualsiasi informazione, potrebbe essere necessario verificare la Sua identità.</p>	<p>have incomplete personal data completed, the restriction of processing concerning the data subject and to object to processing as well as the right to data portability and the right to lodge a complaint with a supervisory authority (Garante della Privacy <a href="http://www.garanteprivacy.it/">http://www.garanteprivacy.it/</a>), as well as to exercise the other rights recognized by Applicable Law (Art. 15 ff. GDPR).</p> <p>8.2. If you have consented to processing of your personal data, you have the right to withdraw such consent at any time. You can exercise your rights by using the following E-Mail address: <a href="mailto:privacy@unibz.it">privacy@unibz.it</a>, or by contacting_ Free University of Bozen-Bolzano, Personnel Academic Staff, tel. 0471 – 011300, fax. 0471 – 011 309 Before we can provide you the requested information, we may need to verify your identity.</p>
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