

MIRCO TONIN

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Affiliation

Full Professor, Faculty of Economics and Management, Free University of Bozen-Bolzano, Italy
October 2015 – now

Research Fellow, IZA – Institute for the Study of Labor, Bonn, 2011 – now

Research Affiliate, CESifo, Munich, 2013 – now

Research Fellow, Dondena Centre for Research on Social Dynamics and Public Policy, Welfare State and Taxation Unit, Bocconi University, 2015 – now

Education and Previous Positions

Full Professor, Economics Department, University of Southampton, UK, April 2015 – Sep. 2015

UniCredit Foscolo Europe Fellow, Central European University, Hungary, 2011 – 2015

Associate Professor, Economics Department, University of Southampton, UK, 2013 – 2015

Lecturer, Economics Division, University of Southampton, UK, 2007 – 2013

Ph. D. in Economics, Institute for International Economic Studies, Stockholm University, Sweden, 2002 – 07

Currency Analyst, DZ (Deutsche Zentral-Genossenschaft) Bank CEE Research, Budapest, Hungary, 2000 – 2002

Laurea in Economics, Bocconi University, Italy. Summa cum laude. 1995 – 2000

Research Experience

Consultant, World Bank, 2008, and International Labour Office (ILO), 2003-13.

Visiting Researcher, Hungarian National Bank, Summer, 2006; Hungarian Academy of Sciences – Institute of Economics, Winter, 2006, Summer, 2009, 2010, and 2012; Central European University, Summer, 2007 and 2008; University of Sassari, Summer, 2011; Center for Economic Studies (CES), University of Munich, Spring, 2013; LUISS, Rome, Spring 2015.

Publications

Journal Articles:

1. “Peer Pressure and Productivity: The Role of Observing and Being Observed” (with Sotiris Georganas and Michael Vlassopoulos), *Journal of Economic Behavior & Organization*, vol. 117 (2015), pages 223-232.
2. “Are Public Sector Workers Different? Cross-European Evidence from Elderly Workers and Retirees” (with Michael Vlassopoulos), *IZA Journal of Labor Economics*, vol. 4:11 (2015), pages 1-21.
3. “Corporate Philanthropy and Productivity: Evidence from an Online Real Effort Experiment” (with Michael Vlassopoulos), *Management Science*, vol. 61 (2015), pages 1795-1811.
4. “Benefits Conditional on Work and the Nordic Model” (with Ann-Sofie Kolm), *Journal of Public Economics*, vol. 127 (2015), pages 115-126.
5. “Are Workers Motivated by the Greater Good? Evidence from the Private and Public Sectors”, *IZA World of Labor*, 2015: 138.
6. “The Source of the Gender Gap in Economics Enrollment” (with Jackie Wahba) – *CESifo Economic Studies*, vol. 61 (2015), pages 72-94.
7. “Referral Incentives in Crowdfunding” (with Victor Naroditskiy, Sebastian Stein, Long Tran-Thanh, Michael Vlassopoulos, and Nicholas R. Jennings), *Proceedings of the Second AAAI Conference on Human Computation and Crowdsourcing (HCOMP-2014)*, pages 171-183.
8. “Reporting Import Tariffs (and Other Taxes)”, *International Tax and Public Finance*, vol. 21 (2014), pages 153-173.
9. “An Experimental Investigation of Intrinsic Motivations for Giving” (with Michael Vlassopoulos), *Theory and Decision*, vol. 76 (2014), pages 47-67.
10. “Experimental Evidence of Self-Image Concerns as Motivation for Giving” (with Michael Vlassopoulos), *Journal of Economic Behavior & Organization*, vol. 90 (2013), pages 19–27.
11. “Underreporting of Earnings and the Minimum Wage Spike”. *IZA Journal of European Labor Studies*, vol. 2 (2013), issue 2.
12. “Minimum Wage and Tax Evasion: Theory and Evidence”, *Journal of Public Economics*, volume 95 (2011), issue 11-12, pages 1635–1651.
13. “In-Work Benefits and Unemployment” (with Ann-Sofie Kolm), *International Tax and Public Finance*, volume 18 (2011), issue 1, pages 74-92.
14. “Disentangling the Sources of Pro-socially Motivated Effort: A Field Experiment” (with Michael Vlassopoulos), *Journal of Public Economics*, volume 94 (2010), issue 11-12, pages 1086-1092.

15. “Employment Protection Legislation and Job Stability: A European Cross-Country Analysis” (with Sandrine Cazes), *International Labour Review*, volume 149 (2010), issue 3, pages 261-285.

Refereed Book Chapters:

16. “Why Give Away your Wealth? An Analysis of the Billionaires' View” (with Jana Sadeh and Michael Vlassopoulos) forthcoming in: *Social Economics*, edited by J. Costa-Font and M. Macis, MIT press, 2015.
17. “Too Low to Be True: The Use of Minimum Thresholds to Fight Tax Evasion” in: *Critical Issues in Taxation and Development*, edited by Clemens Fuest and George R. Zodrow, MIT press, 2013.
18. “Informality” in: *Perspectives on Labour Economics for Development*, edited by Sandrine Cazes and Sher Verick, ILO and Academic Foundation, 2013.

Working Papers

1. “Sharing One's Fortune? An Experimental Study on Earned Income and Giving” (with Michael Vlassopoulos).
2. “Racial Discrimination in Local Public Services: Evidence from US Counties” (with Corrado Giulietti and Michael Vlassopoulos).
3. “Scary or 'Meh'? Exploring User Perceptions of Online Privacy Disclosures” (with Helia Marreiros, Michael Vlassopoulos, Richard Gomer, m.c. schraefel).

Other Publications

1. “Note to bosses: workers perform better if you give to charity” (with Michael Vlassopoulos), *The Conversation*, January 2015.
2. “What drives the philanthropy of billionaires?: Technological innovators are changing philanthropy” (with Michael Vlassopoulos), *TechTank Blog, Brookings Institution*, October 2014.
3. “The gender gap in Economics enrolment: where does it arise” (with Jackie Wahba), *Royal Economic Society Newsletter*, October 2014.
4. “Are public sector workers different?” (with Michael Vlassopoulos), *Public Sector Executive*, August/September 2014.
5. “Are government workers really more public-spirited than those in the private sector?” (with Michael Vlassopoulos), *The Conversation*, June 2014.
6. “Working Harder for the Greater Good” (with Michael Vlassopoulos), *Economic Review*, vol. 30, issue 4, April 2013.
7. “Minimum Wage or Minimum Tax?” in: *The Hungarian Labour Market Review and Analysis 2012*, edited by P. Benczur, Hungarian Academy of Sciences, 2013.
8. “Working informally: Exclusion or Choice?” *Economic Review*, vol. 30, issue 1, September 2012.

9. "Do social incentives matter? Evidence from an online experiment" (with Michael Vlassopoulos), *Vox*, 26 July 2012.
10. "Tax Evasion", *Economic Review*, vol. 28, issue 1, September 2010.
11. "Are workers motivated by the greater good? Evidence from a field experiment" (with Michael Vlassopoulos), *Vox*, 28 May 2010.
12. "Employment Protection Legislation in Central and East European Countries", *South East Europe Review*, issue 4, 2009, pp. 447-491.
13. "Experimenting with the Minimum Wage", *Economic Review*, vol. 27, issue 2, November 2009.
14. "The Wage Dimension of Flexibility and Security in Selected Central and Eastern European Countries" in: Cazes, S., Nesporova, A. (eds.) "*Flexicurity: a relevant approach for Eastern Europe?*", International Labour Office, Geneva, 2007.

Honours and Grants

- "Best Paper Award" 9th Young Economists' Workshop on Social Economy, Forli, Italy, 2012
- "G.B. Brocchi" Grammar School Gold Medal, 2011
- Fellow of the Higher Education Academy, since 2010
- Bocconi University Gold Medal for Best Graduates in 2000

Main Grants

- **Leverhulme Trust**, Research Grant, 2015-2018, with Álmos Telegdy.
- **ESRC**, Research Grant, 2013-2015, with Carmine Ornaghi.
- **EPRSC**, Research Grant, 2013-2015, with m. schraefel, S. Rhys Thomas, M. Vlassopoulos, E. Gerding.
- **ESRC**, First Grant, 2009-2012, with Michael Vlassopoulos.
- **UniCredit & Universities Foundation**, Foscolo Europe Fellowship, 2011-2015.

Smaller Grants

- **British Academy**, Small Research Grant, 2013-2015, with V. Naroditskiy, S. Stein, M. Vlassopoulos, L. Tran-Thanh.
- **British Academy**, Small Research Grant, 2009, with Michael Vlassopoulos.
- **University of Southampton**, Strategic Interdisciplinary Research Development Fund, 2013, with V. Naroditskiy, S. Stein, M. Vlassopoulos, L. Tran-Thanh.
- **University of Southampton**, Strategic Research Development Fund, 2012, with C. Ornaghi.
- **University of Southampton**, Strategic Research Development Fund, 2013, with Michael Vlassopoulos.
- **University of Southampton**, Small Grant, 2008.
- **Central European University**, Conference and Academic Events Fund, 2012.

- **Royal Economic Society**, Special Project Grant 2011; 2015.
- **UniCredit & Universities Foundation**, Workshop Grant 2012; 2013; 2014; 2015.
- **Southern Water**, Workshop Grant 2015.

Teaching and Supervision

Undergraduate: Applied Microeconomics, Introduction to Econometrics, and Introduction to Statistics for Economics, at the University of Southampton.

MSc: Public Economics and Finance, at the Central European University, Budapest.

PhD: Applied Econometrics, at the University of Southampton.

Mini courses: Forensic Economics for graduate students, at the Center for Economic Studies (CES) of the University of Munich.

Supervision of several undergraduate, master and PhD dissertations.

Internal PhD Examiner, University of Southampton.

External PhD Examiner, Agricultural University, Peshawar, Pakistan.

Postgraduate Certificate in Academic Practice (PCAP), University of Southampton, 2010.

Fellow of the Higher Education Academy (Recognition Reference: 40064), since 2010.

Other Professional Activities

Refereeing - Journals: American Economic Review, Review of Economic Studies, Journal of the European Economic Association, Management Science, Journal of Public Economics, Journal of Labor Economics, Journal of Economic Behavior & Organization, Industrial and Labor Relations Review, Experimental Economics, The B.E. Journal of Economic Analysis & Policy, International Economic Journal, European Economic Review, Southern Economic Journal, Labour Economics, Scandinavian Journal of Economics, Journal of Public Economic Theory, International Tax and Public Finance, Contemporary Economic Policy, CESifo Economic Studies, Emerging Markets Finance and Trade, European Sociological Review, Labour - Review of Labour Economics and Industrial Relations, IZA World of Labor.

Refereeing - Others: ESRC, National Science Foundation, Routledge, Danish Council for Independent Research, British Academy.

Conference Organization:

- Workshop on “The Determinants and Implications of Prosocial Behaviour”, Southampton, May 2011;
- Workshop on “The Social Dimension of Organizations”, CEU, Budapest, April 2012;

- Workshop on “Behavioral and Organizational Economics”, IZA, Bonn, June 2013;
- Workshop on “Public Organizations”, Vienna, September 2014;
- Workshop on “The Economics of Discrimination”, Naples, September 2015;
- Workshop on “Managing Water Demand”, London, September 2015;
- Workshop on “The Economics of Philanthropy”, CESifo Venice Summer Institute 2016.

Member of the **Royal Economic Society Conference Programme Committee**, 2015 – 2017.

Member of the **Editorial Board**, *Heliyon*, Elsevier, 2015 – .

Member of the **Editorial Board**, *Economic Review*, 2011 – 2014.

Research mentioned in: Financial Times, The Times, BBC, Guardian, Bloomberg Business Week, Forbes, Daily Mail, Daily Mirror, Independent on Sunday, Daily Telegraph, The Scotsman, Irish Independent, The Economist blog, The Wall Street Journal blog, United Press, Huffington Post (France), TV2 (Denmark), The Times of India and many others.

Comments on current affairs appeared in: Time magazine, Ottawa Citizen, UniNews.

Recent Seminar and Conference Presentations

2015 (and scheduled): University of Bologna; Rajk László College for Advanced Studies, Budapest; EIEF, Rome; Sapienza University, Rome; University of Cologne; CESifo Area Conference on Employment and Social Protection, Munich; Italian Regulatory Authority for Electricity Gas and Water, Milan; University of Kassel.

2014: CESifo Conference on Social Economics, Munich; Royal Economic Society Annual Conference; School of Public Policy, CEU, Budapest; Conference on the Economics of Study Choices, Germany; European University Institute.

2013 - 2012: Tax Administration Research Centre Inaugural Workshop, Exeter; FEEM, Milan; University of Regensburg; CESifo Workshop on “The Determinants of Gender Gaps: Institutional Design and Historical Factors”; University of Vienna; Department of Cognitive Science, CEU; Thurgau Experimental Economics Meeting "Institutions and Behavior"; CEPR Public Policy Symposium, London School of Economics; 9th Young Economists' Workshop on Social Economy, Forli, Italy; University of Exeter; IZA, Bonn; RWTH Aachen University; University of Milano – Bicocca; University of Brescia.