

MIRCO TONIN

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Affiliation

Full Professor in Economic Policy, Faculty of Economics and Management, Free University of Bozen-Bolzano, Italy October 2015 – now

Director of the Master in Economics and Management of the Public Sector, Faculty of Economics and Management, Free University of Bozen-Bolzano, Italy October 2017 – now

Research Fellow, IZA – Institute for the Study of Labor, Bonn, 2011 – now

Research Affiliate, CESifo, Munich, 2013 – now

Research Fellow, Dondena Centre for Research on Social Dynamics and Public Policy, Welfare State and Taxation Unit, Bocconi University, 2015 – now

Education and Previous Positions

Full Professor, Economics Department, University of Southampton, UK, April 2015 – Sep. 2015

UniCredit Foscolo Europe Fellow, Central European University, Hungary, 2011 – 2015

Associate Professor, Economics Department, University of Southampton, UK, 2013 – 2015

Lecturer, Economics Division, University of Southampton, UK, 2007 – 2013

Ph. D. in Economics, Institute for International Economic Studies, Stockholm University, Sweden, 2002 – 07

Currency Analyst, DZ (Deutsche Zentral-Genossenschaft) Bank CEE Research, Budapest, Hungary, 2000 – 2002

Laurea in Economics, Bocconi University, Italy. Summa cum laude. 1995 – 2000

Research Experience

Consultant, World Bank, 2008, and International Labour Office (ILO), 2003-13.

Visiting Researcher, Hungarian National Bank, Summer, 2006; Hungarian Academy of Sciences – Institute of Economics, Winter, 2006, Summer, 2009, 2010, and 2012; Central European University, Summer, 2007 and 2008; University of Sassari, Summer, 2011; Center for Economic Studies (CES), University of Munich, Spring, 2013; LUISS, Rome, Spring 2015; Telecom Ecole de Management, Paris, Winter 2017.

Working Papers

1. "Make Your Voice Heard": pay-what-you-want to support independent information (with Alessandra Casarico)
2. Water Tariffs and Consumers' Inaction (with Carmine Ornaghi)
3. The Effects Of The Universal Metering Programme On Water Consumption, Welfare And Equity (with Carmine Ornaghi)

Publications

Journal Articles:

1. Corrado Giulietti, Mirco Tonin and Michael Vlassopoulos, "Racial Discrimination in Local Public Services: A Field Experiment in the US", *Journal of the European Economic Association*, forthcoming. <https://doi.org/10.1093/jeea/jvx045>
2. Helia Marreiros, Mirco Tonin, Michael Vlassopoulos, m.c. schraefel "Now that you mention it": A Survey Experiment on Information, Salience and Online Privacy", *Journal of Economic Behavior & Organization*, 2017, vol. 140, pages 1-17. <https://doi.org/10.1016/j.jebo.2017.03.024>
3. Mirco Tonin and Michael Vlassopoulos, "Sharing One's Fortune? An Experimental Study on Earned Income and Giving", *Journal of Behavioral and Experimental Economics*, 2017, vol. 66, pages 112-118. DOI: <http://dx.doi.org/10.1016/j.socec.2016.04.014>
4. Mirco Tonin and Michael Vlassopoulos, "Corporate Philanthropy and Productivity: Evidence from an Online Real Effort Experiment", *Management Science*, 2015, vol. 61, pages 1795-1811. DOI: <http://dx.doi.org/10.1287/mnsc.2014.1985>
5. Ann-Sofie Kolm and Mirco Tonin, "Benefits Conditional on Work and the Nordic Model", *Journal of Public Economics*, 2015, vol. 127, pages 115-126. DOI: <http://dx.doi.org/10.1016/j.jpubeco.2014.05.010>
6. Sotiris Georganas, Mirco Tonin and Michael Vlassopoulos, "Peer Pressure and Productivity: The Role of Observing and Being Observed", *Journal of Economic Behavior & Organization*, 2015, vol. 117, pages 223-232. DOI: <http://dx.doi.org/10.1016/j.jebo.2015.06.014>
7. Mirco Tonin and Jackie Wahba, "The Source of the Gender Gap in Economics Enrollment" *CESifo Economic Studies*, 2015, vol. 61, pages 72-94. DOI: <http://dx.doi.org/10.1093/cesifo/ifu033>
8. Mirco Tonin and Michael Vlassopoulos, "Are Public Sector Workers Different? Cross-European Evidence from Elderly Workers and Retirees", *IZA Journal of Labor Economics*, 2015, vol. 4:11, pages 1-21. DOI: <http://dx.doi.org/10.1186/s40172-015-0027-3>

9. Mirco Tonin, “Are Workers Motivated by the Greater Good? Evidence from the Private and Public Sectors”, *IZA World of Labor*, 2015, vol. 138, pages 1-10. <http://wol.iza.org/articles/are-workers-motivated-by-the-greater-good>
10. Helia Marreiros, Richard Gomer, Mirco Tonin, Michael Vlassopoulos, m.c. schraefel "Scared or Naive? An Exploratory Study on Users Perceptions of Online Privacy Disclosures", *IADIS International Journal on WWW/Internet*, 2015, vol. 13, pages 1-16. <http://www.iadisportal.org/ijwi/papers/2015131201.pdf>
11. Mirco Tonin, “Reporting Import Tariffs (and Other Taxes)”, *International Tax and Public Finance*, 2014, vol. 21, pages 153-173. DOI: <http://dx.doi.org/10.1007/s10797-012-9262-8>
12. Mirco Tonin and Michael Vlassopoulos, “An Experimental Investigation of Intrinsic Motivations for Giving”, *Theory and Decision*, 2014, vol. 76, pages 47-67. DOI: <http://dx.doi.org/10.1007/s11238-013-9360-9>
13. Mirco Tonin and Michael Vlassopoulos, “Experimental Evidence of Self-Image Concerns as Motivation for Giving”, *Journal of Economic Behavior & Organization*, 2013, vol. 90, pages 19–27. DOI: <http://dx.doi.org/10.1016/j.jebo.2013.03.011>
14. Mirco Tonin, “Underreporting of Earnings and the Minimum Wage Spike”, *IZA Journal of European Labor Studies*, 2013, vol. 2, pages 1-18. DOI: <http://dx.doi.org/10.1186/2193-9012-2-2>
15. Mirco Tonin, “Minimum Wage and Tax Evasion: Theory and Evidence”, *Journal of Public Economics*, 2011, vol. 95, pages 1635–1651. DOI: <http://dx.doi.org/10.1016/j.jpubeco.2011.04.005>
16. Ann-Sofie Kolm and Mirco Tonin, “In-Work Benefits and Unemployment”, *International Tax and Public Finance*, 2011, vol. 18, pages 74-92. DOI: <http://dx.doi.org/10.1007/s10797-010-9148-6>
17. Mirco Tonin and Michael Vlassopoulos, “Disentangling the Sources of Pro-socially Motivated Effort: A Field Experiment”, *Journal of Public Economics*, 2010, vol. 94, pages 1086-1092. DOI: <http://dx.doi.org/10.1016/j.jpubeco.2010.08.011>
18. Sandrine Cazes and Mirco Tonin, “Employment Protection Legislation and Job Stability: A European Cross-Country Analysis”, *International Labour Review*, 2010, vol. 149, pages 261-285. DOI: <http://dx.doi.org/10.1111/j.1564-913X.2010.00087.x>

Refereed Book Chapters:

19. Kimberley Scharf and Mirco Tonin, “Introduction”, in: *The Economics of Philanthropy: Donations and Fundraising*, edited by Kimberley Scharf and Mirco Tonin, MIT Press, 2018. <https://mitpress.mit.edu/books/economics-philanthropy>
20. Jana Sadeh, Mirco Tonin and Michael Vlassopoulos “Why Give Away your Wealth? An Analysis of the Billionaires' View” in: *Social Economics*, edited by J. Costa-Font and M. Macis, MIT press, 2017. <https://mitpress.mit.edu/books/social-economics>
21. Mirco Tonin, “Too Low to Be True: The Use of Minimum Thresholds to Fight Tax Evasion” in: *Critical Issues in Taxation and Development*, edited by Clemens Fuest and George R. Zodrow, MIT press, 2013 (ISBN: 978-0-262-01897-5). <http://mitpress.mit.edu/books/critical-issues-taxation-and-development>

22. Mirco Tonin, “Informality” in: *Perspectives on Labour Economics for Development*, edited by Sandrine Cazes and Sher Verick, ILO and Academic Foundation, 2013 (ISBN: 978-92-2-126714-0). http://www.ilo.org/global/publications/books/forthcoming-publications/WCMS_190112/lang--en/index.htm

Refereed Conference Proceedings

23. Helia Marreiros, Richard Gomer, Mirco Tonin, Michael Vlassopoulos, m.c. schraefel, “Exploring User Perceptions of Online Privacy Disclosures”, *Proceedings of the 14th International Conference on WWW/INTERNET (ICWI 2015)*.
24. Victor Naroditskiy, Sebastian Stein, Long Tran-Thanh, Mirco Tonin, Michael Vlassopoulos, and Nicholas R. Jennings, “Referral Incentives in Crowdfunding”, *Proceedings of the Second AAAI Conference on Human Computation and Crowdsourcing (HCOMP-2014)*, 2014, pages 171-183. <http://www.aaai.org/ocs/index.php/HCOMP/HCOMP14/paper/viewFile/8948/8967>

Edited Books

25. *The Economics of Philanthropy: Donations and Fundraising*, edited by Kimberley Scharf and Mirco Tonin, MIT Press (ISBN: 9780262038447), 2018.
<https://mitpress.mit.edu/books/economics-philanthropy>

Other Academic Publications

26. Gender Differences in Earnings and Leadership: Recent Evidence on Causes and Consequences (with Mario Macis), ifo DICE Report 2 / 2017, vol 15, June 2017.
27. “Minimum Wage or Minimum Tax?” in: *The Hungarian Labour Market Review and Analysis 2012*, edited by P. Benczur, Hungarian Academy of Sciences, 2013.
28. “Employment Protection Legislation in Central and East European Countries”, *South East Europe Review*, issue 4, 2009, pp. 447-491.
29. “The Wage Dimension of Flexibility and Security in Selected Central and Eastern European Countries” in: Cazes, S., Nesperova, A. (eds.) “*Flexicurity: a relevant approach for Eastern Europe?*”, International Labour Office, Geneva, 2007.

Other Publications

See: <https://sites.google.com/site/mircotonin/research-1>

Honours and Grants

- “Best Paper Award” 9th Young Economists' Workshop on Social Economy, Forli, Italy, 2012
- “G.B. Brocchi” Grammar School Gold Medal, 2011
- Fellow of the Higher Education Academy, since 2010
- Bocconi University Gold Medal for Best Graduates in 2000

Main Grants

- **Free University of Bozen-Bolzano**, CRC grant, 2017-2020, with Steve Stillman.
- **Leverhulme Trust**, Research Grant, 2015-2018, with Álmos Telegdy.
- **ESRC**, Research Grant, 2013-2015, with Carmine Ornaghi.
- **EPRSC**, Research Grant, 2013-2015, with m. schraefel, S. Rhys Thomas, M. Vlassopoulos, E. Gerding.
- **ESRC**, First Grant, 2009-2012, with Michael Vlassopoulos.
- **UniCredit & Universities Foundation**, Foscolo Europe Fellowship, 2011-2015.

Smaller Grants

- **British Academy**, Small Research Grant, 2013-2015, with V. Naroditskiy, S. Stein, M. Vlassopoulos, L. Tran-Thanh.
- **British Academy**, Small Research Grant, 2009, with Michael Vlassopoulos.
- **University of Southampton**, Strategic Interdisciplinary Research Development Fund, 2013, with V. Naroditskiy, S. Stein, M. Vlassopoulos, L. Tran-Thanh.
- **University of Southampton**, Strategic Research Development Fund, 2012, with C. Ornaghi.
- **University of Southampton**, Strategic Research Development Fund, 2013, with Michael Vlassopoulos.
- **University of Southampton**, Small Grant, 2008.
- **Central European University**, Conference and Academic Events Fund, 2012.
- **Royal Economic Society**, Special Project Grant 2011; 2015.
- **UniCredit & Universities Foundation**, Workshop Grant 2012; 2013; 2014; 2015.
- **Southern Water**, Workshop Grant 2015.

Teaching and Supervision

Undergraduate: Economic Policy at the Free University of Bozen-Bolzano. Applied Microeconomics, Introduction to Econometrics, and Introduction to Statistics for Economics, at the University of Southampton.

MSc: Economics and Politics in the Public Sector at the Free University of Bozen-Bolzano. Public Economics and Finance, at the Central European University, Budapest.

PhD: Applied Econometrics, at the University of Southampton.

Mini courses: Forensic Economics for graduate students, at the Center for Economic Studies (CES) of the University of Munich.

Supervision of several undergraduate, master and PhD dissertations.

Internal PhD Examiner, University of Southampton.

External PhD Examiner, University of Trento; Agricultural University, Peshawar, Pakistan.

Postgraduate Certificate in Academic Practice (PCAP), University of Southampton, 2010.

Fellow of the Higher Education Academy (Recognition Reference: 40064), since 2010.

Other Professional Activities

Refereeing - Journals: American Economic Review, Review of Economic Studies, Journal of the European Economic Association, Management Science, Journal of Public Economics, Journal of Labor Economics, Games and Economic Behavior, Journal of Economic Behavior & Organization, Industrial and Labor Relations Review, Experimental Economics, The B.E. Journal of Economic Analysis & Policy, International Economic Journal, European Economic Review, *Economica*, Southern Economic Journal, International Economic Review, Labour Economics, Scandinavian Journal of Economics, The Journal of Development Studies, Journal of Public Economic Theory, International Tax and Public Finance, National Tax Journal, Contemporary Economic Policy, CESifo Economic Studies, Emerging Markets Finance and Trade, European Sociological Review, Labour - Review of Labour Economics and Industrial Relations, IZA World of Labor, Pacific Economic Review, International Journal of Human-Computer Studies, International Review of Administrative Sciences. See: publons.com/a/463193/

Refereeing - Others: ESRC, National Science Foundation, Routledge, Danish Council for Independent Research, British Academy.

Conference Organization:

- Workshop on “The Determinants and Implications of Prosocial Behaviour”, Southampton, May 2011;
- Workshop on “The Social Dimension of Organizations”, CEU, Budapest, April 2012;
- Workshop on “Behavioral and Organizational Economics”, IZA, Bonn, June 2013;
- Workshop on “Public Organizations”, Vienna, September 2014;
- Workshop on “The Economics of Discrimination”, Naples, September 2015;
- Workshop on “Managing Water Demand”, London, September 2015;
- Euregio Economics Meeting, Bolzano, April 2016.
- Workshop on “The Economics of Philanthropy”, CESifo Venice Summer Institute 2016.

Member of the Program Committee **ICEEE-8th (Eighth Italian Congress of Econometrics and Empirical Economics)**, 2018

Member of the **Royal Economic Society Conference Programme Committee**, 2015 – 2017.

Member of the **Editorial Board**, *Heliyon*, Elsevier, 2015 – .

Member of the **Editorial Board**, *Economic Review*, 2011 – 2014.

Research mentioned in: New York Times, Financial Times, The Times, BBC, Guardian, Bloomberg Business Week, Pacific Standard, Forbes, Fortune, Daily Mail, Daily Mirror, Independent on Sunday, Daily Telegraph, The Scotsman, Irish Independent, The Economist blog, The Wall Street Journal blog, United Press, Huffington Post (France), TV2 (Denmark), The Times of India and many others.

Comments on current affairs appeared in: Time magazine, Ottawa Citizen, Sole24Ore, Libero, Südtiroler Wirtschaftszeitung, Dolomiten, Corriere dell'Alto Adige, Corriere del Trentino, Rai Südtirol Radio, Radio Südtirol1, Rai Alto Adige, Salto.bz, Philanthropy Impact Magazine, Library Journal, UniNews.

Recent Seminar and Conference Presentations

2018 (and scheduled): Current Trends in Public Sector Research, Masaryk University, Brno (keynote speaker); Università Bocconi, Milan; European Public Choice Society Annual Conference, Rome.

2017: EEA Lisbon; Erasmus University Rotterdam; 11th IMPRS-Uncertainty Topics Workshop, International Max Planck Research School, Trento; CESifo Area Conference on Applied Microeconomics, Munich; Ski & Labor Seminar 2017, Zams, Austria.

2016: EALE, Ghent; University of Kassel; IRVAPP (Trento); University of Padua, University of Verona; University of Innsbruck; Telecom Ecole de Management, Paris; 1st Marco Fanno Alumni Workshop, Milan.

2015: University of Bologna; Rajk László College for Advanced Studies, Budapest; EIEF, Rome; Sapienza University, Rome; University of Cologne; CESifo Area Conference on Employment and Social Protection, Munich; Italian Regulatory Authority for Electricity Gas and Water, Milan; Brucchi Lucchino Conference, Bergamo.

2014: CESifo Conference on Social Economics, Munich; Royal Economic Society Annual Conference; School of Public Policy, CEU, Budapest; Conference on the Economics of Study Choices, Germany; European University Institute.