

Curriculum Vitae

Professor Günter Schamel, Ph.D.

Current Address: Free University of Bozen-Bolzano
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Birthday: 25. March 1966
Birthplace: Bayreuth - Germany.



Employment:

as of 7/2016	Full Professor, Free University of Bozen-Bolzano (FUB)
as of 9/2020	Program Director, B.Sc. Tourism Sport & Event Management (TSE)
9/2014 – 9/2020	Program Director, B.Sc. Economics and Social Sciences (PPE)
2/2013 – 9/2018	Vice-Dean Research, Faculty of Economics and Management (FUB)
10/2006-6/2016	Associate Professor, Free University of Bozen-Bolzano (FUB)
5/2001 – 9/2006	Assistant Professor/Research Associate, Humboldt-University Berlin
4/1995 – 8/2000	Thaer-Institute of Agricultural and Horticultural Sciences.
9/2000 – 4/2001	Visiting Professor, Iowa State University, Department of Economics
9/2001 – 10/2001	Visiting Professor, The University of Adelaide, School of Economics
2/2000 – 4/2000	and Center for International Economic Studies
1/1993 – 3/1995	Ph.D. Research Assistant, Cornell University USA. Dyson School of Applied Economics and Management
6/1992 – 8/1992	Research Internships at The World Bank Washington D.C., USA.
6/1991 – 8/1991	Operations Department: Privatization and Sector Adjustment Units.
9/1990 – 12/1990	MSc/PhD Research Assistant University of California, Davis, CA, USA.
4/1989 – 12/1989	Department of Agricultural Economics.

Academic Degrees / Credentials:

May 2005	German Habilitation: Venia Legendi in Agricultural Economics Humboldt-University Berlin. Thematic Area: "Economic Analysis of Environmental, Trade, and Product Quality Issues in Agricultural Markets."
August 1995	Doctor of Philosophy (Ph.D.) Dyson School of Applied Economics and Management, Cornell University (USA), Dissertation: "Agricultural Trade and the Environment: Analyzing Policy Linkages and Social Welfare."
March 1990	Master of Science (M.Sc.) in Agricultural Economics. University of California, Davis

Tertiary Education:

1/1991 – 3/1995	Doctoral Studies Cornell University , Dyson School of Applied Economics and Management Study Fields: Applied Policy Analysis, International Trade and Development Economics, Resource and Environmental Economics.
8/1992 – 12/1992	PhD Exchange Scholar University of California, Berkeley , Department of Economics & Department of Agricultural and Resource Economics .
9/1988 – 3/1990	MSc & Ph.D. Study University of California, Davis , USA
9/1990 – 12/1990	Department of Agricultural Economics
10/1985 – 8/1988	MSc Study Agricultural Economics. Technical University Munich (TUM)
4/1990 – 8/1990	Centre of Life and Food Science Weihenstephan (Study Abroad 9/88-4/90)
10/1984 – 9/1985	B.Sc. Study: Hochschule Weihenstephan-Triesdorf

Professional Engagement:

- **Vice President European Association of Wine Economists** (as of January 2020)
- **Co-Founder** [Alliance for Research on Wine and Hospitality Management \(ARWHM\)](#) with Cornell University, KEDGE Business School, EHL Lausanne, Hongkong Polytech U.
- **Italian Ministry of Education, Universities and Research (MIUR)**
Commissioner for the **Italian Abilitazione Scientifica Nazionale (ASN)**
Settore Concorsuale 07/A1 Economia Agraria ed Estimo (2016-18)

At Free University of Bozen-Bolzano:

- **Faculty Representative** in the Central Research Commission CRC (9/2012 - 9/2018)
Member Faculty Council School of Economics & Management (as of 10/2006)
Member Direct Call Recruitment Commission in Economics/Past Co-Chair (since 2007)
Chair of RTD Recruitment Commission in Applied Economics and Agricultural Economics
Organizer/Co-Organizer **Research Seminar Series** in Economics & Management (2011-18)
Erasmus Coordinator for U Mainz, Mannheim, Bayreuth and Hamburg (as of 9/2012)
Coordinator Bilateral Agreement with Brock University, Canada (since 2012)
- Degree Related Activities (Council Member & Admission Committee):
 - BSc [Tourism, Sport and Event Management](#) (2009-10 & **Director as of 9/2020**)
 - BSc Economics and Social Science PPE (2011-12 & Director 2014-20).
 - BSc Agricultural Economics Degree Council Member (2006-07)
 - BSc Economics and Management Degree Council (2007-09)
 - MSc Economics and Management of the Public Sector Degree Council (2012-14)
 - PhD "Management" Collegio dei Docenti & Selection Committee (as of 2021-)
 - PhD "Economics & Management" Collegio dei Docenti & Selection Committee (2014-20)
 - PhD "Mountain Environment & Agriculture" Member "Collegio dei Docenti" (2013-16)
 - PhD "Economics & Management" Co-Chair PhD Development Committee (2013-14)
- Local Organization and Scientific Program Committee **53rd Sidea Conference** (2016)
Local Organization **5th Conference American Association of Wine Economists** (2011)
Organizer: AAWE Pre-Conference Symposium (22.6.2011); Quality Challenges for Alto Adige Wine held on 30.11.2009; Local Wine Sector Workshop (21.11.2008).

Humboldt University Berlin:

Degree Council & Admission Committee MSc International Agricultural Science (1997-00)

Cornell University:

[Dyson School](#) Awards Committee PhD Student Representative (1993-1995)

Awards & Fellowships:

Lifetime Fellow [American Association of Wine Economics](#) as of June 2017
[Academy of Wine Business Research](#) 7th Conference Best Paper Runner-Up Prize 2013
[Prix de la VDQS - Vérone d'Oenométrie Domini Veneti](#) Best Paper Communication 2003
[University of California - Berkeley](#) Scholar Exchange Fellowship Award Fall Semester 1992
[German Academic Exchange Service](#) DAAD Graduate Fellowship Cornell University 1991-92
[Cornell University](#) Academic Tuition Fee Award from Cornell Graduate School 1991-95
[Konrad-Adenauer Foundation](#) Fellowship 1986-90 and **Alumni Network** Member since 1991
[Hanns-Seidel-Stiftung](#) Student Scholarship 1984-85, Alumni.

Extended Research Visits:

- July - August 2005
[Australian Wine Research Institute \(AWRI\)](#), in Adelaide, South Australia and
[National Wine & Grape Industry Centre](#), Wagga Wagga, NSW.
- February-April 2000, September - October 2001, February - March 2002
[The University of Adelaide](#), South Australia. [School of Economics, Centre for International Economic Studies](#).
- February - March 1998, September - October 1998
[Cornell University](#) in Ithaca, New York, USA.
[Dyson School of Applied Economics and Management](#).

Languages: German (native), English (fluent), Italian (B1) and French (basic)

Software Skills: [EViews](#) , [STATA](#) , [SPSS](#), [GTAP](#)

Current Research Interests

- Economics of Cooperatives and Organization
- Economics and Business of Local Food and Wine
- Sustainable Tourism Development
- Economic Analysis of Product Quality and Reputation

Research Citations in International Newspapers

- [The New York Times and Freakonomics \(2009\)](#)
- [San Francisco Chronicle \(2005\)](#)
- The Australian (2003)

Citations (Indexed as of 2 February 2026)

Google Scholar	2395 Citations	h-index = 24
ResearchGate	1783 Citations	h-index = 20
Scopus	854 Citations	h-index = 13
Web of Science	713 Citations	h-index = 12

PhD Student Supervision

At Free University of Bozen-Bolzano:

- Mario Huzel (2014-18). Essays on Financial Globalization and Structural Change. (Second Supervisor with Prof. Dr. Stefan Franz Schubert).

At Humboldt University Berlin:

- Lawrence Arbenser (2000-2004). Foreign Direct Investment and Economic Development: The Case of Ghana. (with Prof. Dr. Dr. h.c. Harald von Witzke).
- Oleksander Gevel (1999-2002). The Role of Transaction Costs in Ukrainian Agriculture. (With Prof. Dr. Dr. h.c. Dieter Kirschke)

PhD Thesis External Examiner

University of Hohenheim, Germany

- Rebecca Hansen (2026). Empirical Perspectives on the Competitiveness of European Agricultural Cooperatives?

University of Bordeaux, France

- Magalie Dubois (2023). Experience Goods and the Role of Experts?

At Hong Kong Polytechnic University, Hongkong, China

- Lisa Yip (2018). An Empirical Study of Wine Consumers' Preferences and Willingness to Pay.

University of New England, Australia

- James McFarlane (2017). Is There a Role for Wine Tourism in Regional Growth?

Post-Doc Mentoring at Free University of Bozen-Bolzano

- Dr. [Isabel Schäufele-Elbers](#) (as of 2/2022). Sustainability, Consumer Behavior, Tourism, Food Waste, Nudging Experiments, Wine. Currently at unibz.
- Dr. [Giulia Gastalrello](#) (12/2021 – 11/2025) Agricompet EU PRIMA-Project and ESF- SusWAin Project. Now working for Veneto Agricoltura.
- Prof. Dr. [Thomas Kopp](#) (2/2020 – 5/2020). Agricultural Economics and Rural Development, Sustainability and Equity. Now Full Professor at University of Giessen, Germany.
- Dr. [Marco Rogna](#) (4/2018 – 3/2020). The Market for Hail Insurance / Hail-Nets in South Tyrol. Now working at EU Joint Research Centre (JRC-Seville)
- Prof. [Katia L. Sidali](#) (2017–2018). Regional Products and Market Development in South Tyrol: Tourism, Sustainability, and Innovation. Now Associate Professor at University of Verona.
- Dr. [Mattia Cai](#) (2013–2016). Input-Output Models, Regional Development in South Tyrol: Sustainability, Cooperation, and Innovation. Now Trade Analyst at OECD, Paris.

EAAE Post-Doc Mentoring Program

- Dr. [Laura Moritz](#) (6/2025-5/2026). Agricultural Economics, Climate Adaptation and Mitigation, Experimental Economics. Currently working at University of Trento, Italy.
- Dr. [Daniel Chrisendo](#) (6/2024-5/2025) Agricultural Economics, Sustainable Food Systems and Nutrition, Gender Equality. Currently working at University of Cambridge, United Kingdom.

Competitive Research Grants and/or Third-Party Funding

Current Research Projects (at UNIBZ)

2026 - 2030 **ERC/MSCA Staff Exchange: WINES – Sustainable and Resilient Wine Ecosystems (110,220€ for unibz)** with Partners in Germany, Spain, France, Italy, The Netherlands, Portugal, Switzerland, South Africa, Argentina, Brazil, Chile.

2026 - 2029 **EU FutureFoodS: BETRUE – From Beef to bean (244,640€ for unibz)** with Funding Partners in The Netherlands (U Amsterdam), Germany (LMU Munich), and Denmark (U Copenhagen).

Past Research Projects and Grants (at UNIBZ)

2024 - 2025 **ESF: Driving the Sustainable Transition of Alto Adige Wine from Producers to Consumers – SusWAin** with Funding from the European Social fund.

2021 - 2025 **EU PRIMA H2020: Governing the Agri-Food Supply Chain: How to Improve Smallholders' Competitiveness – AGRICOMPET (257,400€ for unibz)** with Funding Partners in Spain (U Oviedo, U la Rioja), France (INRAE), Greece (AGRERI), Turkey (Bogazici U) and Italy (UNIVR).

2019 - 2022 **Social Capital, Quality Production and Cooperative Firms – SCOPE (9,950€)**
CRC Grant funded by [Free University of Bozen-Bolzano](#)

2017 - 2020 **Re-insurance of Hail Risks in South Tyrol - HAIL (199,500 €)**
Co-Investigator with Profs. A. Weissensteiner (Finance) and H. Gamper (Computer Science) Interdisciplinary Research Funds. Free University of Bozen-Bolzano,

2016 - 2018 **Local Residents and Demand for Quality Tourism – REDEQUT (9,700€)**
Partner: Prof. Schubert (Bozen) funded by [Free University of Bozen-Bolzano](#)

2014 - 2017 **Product Quality and Market Organization – ProMO (9,000€)**
PI for Internal Grant funded by [Free University of Bozen-Bolzano](#)

2012 - 2015 **Wine tourism: A resource for local wineries and rural destinations? (29,000€)**
Partners: Profs. L. Osti (Bolzano), F. Marangon (Udine), C. Mauracher (Venice).
Co-I for CRC Grant funded by [Free University of Bozen-Bolzano](#)

2011 - 2014 **Regional Food Products and Tourism (24,700€)**
Funding by University Foundation of [Free University of Bozen-Bolzano](#)

2009 - 2013 **Product Quality and Reputation in Cooperatives vs. Privately Owned Firms. (9,500€)** PI of CRC Grant funded by [Free University of Bozen-Bolzano](#)

2008 - 2011 **Tourism, growth, development, and sustainability in South Tyrol. (262,000€)**
Co-Investigator Provincial Grant [Autonomous Province Bozen-Bolzano](#).

2008 - 2010 **Regional Reputation Indicators in Economics (5,000€)**
PI Internal Grant funded by [Free University of Bozen-Bolzano](#).

2006 - 2008 **Economic Modeling of Product Reputation Effects (9,500€)**
Project PI Internal Grant funded by [Free University of Bozen-Bolzano](#)

Past Research Projects and Grants (Prior to joining UNIBZ)

2002 - 2004 **International Wine Markets and Trade (2,700€)**, Partner: Prof. Kym Anderson ([World Bank](#), Adelaide University). Funding Agency: [German Federal Ministry of Nutrition, Agriculture and Consumer Protection](#) (BMELV).

2002 - 2003 **International Cooperation Agribusiness Management & Rural Development Eastern Europe (4,800€)**. Funding by: [Gesellschaft für Internationale Zusammenarbeit](#) (GiZ) with Prof. Dr. Ströbel (FH-Weienstephan/Triesdorf)

2000 - 2005 **Economics and Policy of Bio-Renewable Resources (35,000 USD)**
Funding Agency: [United States Department of Agriculture](#) (USDA).
Partner: Prof. Gallagher (Iowa State University).

2000 - 2002 **Wine Pricing Models for Australia and New Zealand (3,850€)**, Research Exchange Fund [German Academic Exchange Service](#) (DAAD) and the [Australian National University](#) (ANU). Partner: Prof. Kym Anderson (Adelaide University).

1998 - 2002 **Agricultural Trade and the Environment (21,000€)**. [TransCoop Program](#) sponsored by [Alexander von Humboldt Foundation](#) (AvH) Partner: Cornell University

1998 - 1999 **U.S. Wetland Policy and their Welfare and Trade Implications (30,000 USD)**
National Research Initiative (NRI) Grant, [USDA](#) (United States Department of Agriculture). Partner: Prof. Harry de Gorter (Cornell University).

1997 - 1999 **International Agricultural Trade and the Environment: Welfare effects and Policy Linkages (7,900€)**. Scientific research exchange program funded by [DAAD](#) and [ACLS](#) Partner: Cornell University.

1996 - 1997 **Modeling Agri-Environmental Policies and their Trade Impacts (30,000 USD)**
NRI Grant, [USDA](#) (United States Department of Agriculture). Partner: Prof. Harry de Gorter (Cornell University).

Journal Associations (Editorial/Scientific Boards):

- [Journal of Wine Economics \(JWE\)](#)
Guest Editor of Special Issue on Wine Cooperatives [Vol. 13(3)]
Co-Guest Editor of Special Issue on Wine & Hospitality [Vol. 19(1)]
- [Wine Economics and Policy \(WEP\)](#)

Research Centers and Alliance Affiliations:

- [Wine Economics Research Centre \(The University of Adelaide\)](#)
- [Robert Mondavi Institute Center for Wine Economics \(UC Davis\)](#)

Academic Journal Peer Reviews for

American Economic Review (AER)	Economic Record (ECOR)
Journal of Political Economy (JPE)	Agricultural Economics (AgEcon)
American J Agric. Economics (AJAE)	Journal of Wine Research (CJWR)
Journal of Wine Economics (JWE)	Sustainability (Switzerland)
European Rev. Agric. Econ. (ERAЕ)	
Journal of Agric. Econ. (JAE)	
Australian J Agric. Res. Econ. (AJARE)	
Australian Economic Papers (AEP)	
Agric. and Resource Economics Review (ARER)	
German J of Agricultural Economics (AW)	
Journal of Agric. & Food Industrial Organization (JAFIO)	
International J of Wine Economics and Policy (WEP)	
International J of Wine Business Research (IJWBR)	
International J of Contemporary Hospitality Management (IJCHM)	
Journal of Institutional and Theoretical Economics (JITE)	
Journal of World Intellectual Property (JWIP)	
Review of Agricultural Economics (RAE)	
Agribusiness–An International Journal (AB)	

Institutional Peer Reviews for

Alexander von Humboldt-Stiftung (AvH)
Academy of Wine Business Research (AWBR)
Beratergruppe Entwicklungsorientierte Agrarforschung (GiZ-BEAF)
Società Italiana di Economia Agraria (SIDEA)
Washington State University, IMPACT Centre (WSU)
University of New England – Business School (UNE), University of Bordeaux (BSE)
Hong Kong Polytechnic University (SHTM), Universität Hohenheim.

Professional Association Memberships:

American Association of Wine Economics (AAWE)	Executive Board Member
Australian Agricultural and Resource Economics Society (AARES)	
European Association of Agricultural Economics (EAAE)	
Gesellschaft für Wirtschafts- und Sozialwissenschaften des Landbaus (GEWISOLA)	
International Association of Agricultural Economists (IAAE)	
Società Italiana di Economia Agraria (SIDEA)	

List of Scientific Publications

A Refereed Journal Articles and Book Chapters:

Giampietri, E., G. Gastaldello, L. Rossetto, **G. Schamel** (2026). "The phenomenon of virtual wine tourism experiences" Chapter 7 in *Trends for a sustainable and resilient wine tourism industry*. Springer Nature, Berlin. Forthcoming. ISBN 978-3-032-16333-2.

Schäufele-Elbers, I., M. Bosnjak, G. Gastaldello, **G. Schamel** (2025). "Nudging Meat off the Plate in Foodservice? A Systematic Review and Meta-Analysis Identifying Moderators in Field-Based Intervention Studies" *Journal of Environmental Psychology*. Vol. 108 (December) <https://doi.org/10.1016/j.jenvp.2025.102830>.

Gastaldello, G., M. Bosnjak, I. Schäufele-Elbers, **G. Schamel** (2025). "Are consumers willing to pay more for sustainable wine? A pre-registered systematic review and meta-analysis." *Food Quality and Preference*. Vol. 134, Dec. 2025. <https://doi.org/10.1016/j.foodqual.2025.105655>

Schäufele-Elbers, I., **G. Schamel**, M. Perathoner (2025). "Nudging food waste off the plate? An explorative study investigating the generation of plate waste over time and the effectiveness of information nudges to bridge the attitude-behavior gap." *Journal of Foodservice Business Research*. Vol. 28(4) pp 774-792. <https://doi.org/10.1080/15378020.2024.2359088>

Gastaldello, G., **G. Schamel**, N. Streletskaya, L. Rossetto (2024). "Uncorking the virtual frontier of wine experiences: interest drivers and potential consumers' profile." *International Journal of Contemporary Hospitality Management*. Vol. 36(8) pp. 2632-2652.

<https://doi.org/10.1108/IJCHM-07-2023-1107>

Gergaud, O., B. Rickard, **G. Schamel**. (2024). "Guest Editor's Introduction to the Special Issue: Wine and Hospitality." *Journal of Wine Economics*. Vol. 19(1) pp. 1-3.

<https://doi.org/10.1017/jwe.2024.10>

Gastaldello, G., I. Schäufele-Elbers, **G. Schamel**. (2024). Factors Influencing Wine Ratings in an Online Wine Community: The case of Trentino-Alto Adige? *Journal of Wine Economics*. Vol. 19(1). <https://doi.org/10.1017/jwe.2024.2>

Rokopanos, A., F. Bersimis, **G. Schamel**, C. Lallos (2023). "Spatial integration and hierarchy in Old-World wine markets: The role of the 2013 CAP reform." *Journal of Wine Economics*. Vol. 18(3) pp. 245-265. <https://doi.org/10.1017/jwe.2023.17>

Rogna, M., **G. Schamel**, A. Weissensteiner (2023). "Modelling the switch from hail insurance to antihail nets." *Australian Journal of Agricultural and Resource Economics*. Vol. 67(1) pp.118-136. <https://doi.org/10.1111/1467-8489.12499>

Niklas, B., Back, R., Cardebat, J.M., Gaeta, D., Pinilla, V., Rebelo, J., Rojas, R., **Schamel, G.**, (2022). "Wine industry perceptions and reactions to the COVID-19 crisis in the Old and New Worlds: Do business models make a difference?" *Agribusiness*. Vol. 38(4) pp. 810-831. <https://doi.org/10.1002/agr.21748>

Rogna, M., **G. Schamel**, A. Weissensteiner (2022). "The Apple Producers' Choice between Hail Insurance and Anti-Hail Nets." *Agricultural Finance Review*. Vol. 82(1) pp. 20-48.

<https://doi.org/10.1108/AFR-08-2020-0131>

Dubois, M., L. Agnoli, J.M. Cardebat, ... P. Masset, G. Meloni, V. Pinilla, J. Rebelo, L. Rossetto, **G. Schamel**, K. Simon-Elorz. (2021). Did wine consumption change during the Covid-19 lockdown in France, Italy, Spain, and Portugal? *Journal of Wine Economics*. Vol. 16(2) pp. 131-168. <https://doi.org/10.1017/jwe.2021.19>

Schamel, G., F.J. Santos-Arteaga (2021). "Metrics of Restaurant Ordering Behavior." *Cornell Hospitality Quarterly*. Vol 62(3) pp. 386-404. <https://doi.org/10.1177/19389655211020252>

Capitello, R., Sidali, K.L., **G. Schamel** (2021): "Wine terroir commitment in the development of a wine destination." *Cornell Hospitality Quarterly*. Vol 62(3) pp. 313-323.
<https://doi.org/10.1177/1938965521993084>

Schamel, G., A. Ros (2021): "Indicators of Individual Wine Reputation for Friuli Venezia Giulia" *Italian Journal of Economics*. Vol. 7, pp. 323–339 <https://doi.org/10.1007/s40797-020-00138-9>

Schubert, S.F., **Schamel, G.** (2020): " Sustainable Tourism Development: A Dynamic Model Incorporating Resident Spill-Overs" *Tourism Economics*. Vol. 27(7) pp. 1561-1587
<https://doi.org/10.1177/1354816620934552>

Sidali, K.L., A. Spitaler, **G. Schamel** (2019): "Agritourism: A Hedonic Approach of Quality Tourism Indicators in South Tyrol." *Sustainability*. Vol 11(13) 3747.
<https://doi.org/10.3390/su11133747>

Schamel, G. (2019): "Structure, Organization and a Vision: Reasons for the Success of Wine Cooperatives?" *Bio Web of Conferences*. Vol 12, 03018.
<https://doi.org/10.1051/bioconf/20191203018>

Sidali, K.L., S. Pizzo, E.I. Garrido-Pérez, **G. Schamel** (2019). "Between food delicacies and food taboos: A structural equation model to assess Western students' acceptance of Amazonian insect food" *Food Research International*. Vol 115 pp. 83-89.
<https://doi.org/10.1016/j.foodres.2018.07.027>

Schamel, G., F.J. Santos-Arteaga (2018). "Leader Effects and Gender Differences in Sequential Restaurant Ordering Environments." *Journal of Wine Economics*. Vol 13(4).
<https://doi.org/10.1017/jwe.2018.40>

G. Schamel. (2018). "Guest editor's introduction to the symposium: Organization and performance of cooperative firms in the wine sector." *Journal of Wine Economics*. Vol 13(3) pp. 260-263. <https://doi.org/10.1017/jwe.2018.33>

F.J. Santos-Arteaga; **G. Schamel.** (2018). "Firm Organizational and Payoff Imbalances: An Aggrievement Model with Cooperatives and Private Firms." *Journal of Wine Economics*. Vol 13(3) pp. 263-281. <https://doi.org/10.1017/jwe.2018.32>

Sidali, K.L, D. Huber, **G. Schamel** (2017): "Long-Term Sustainable Development of Tourism in South Tyrol: An Analysis of Tourists' Perception." *Sustainability*. Vol 9(10) 1791.
<https://doi.org/10.3390/su9101791>

Schamel, G. (2017): "Wine and Culinary Tourism: Preferences of Experiential Consumers" *Bio Web of Conferences*. Vol 9, 03021. <https://doi.org/10.1051/bioconf/20170903021>

Schamel, G., S.F. Schubert (2016): "An Optimal Control Model of Crop Thinning in Viticulture" *Bio Web of Conferences*. Vol. 7, 03022. <https://doi.org/10.1051/bioconf/20160703022>

Schamel, G. (2015): "Can German Wine Cooperatives Compete on Quality?" *Bio Web of Conferences*. Vol. 5, 03003. <https://doi.org/10.1051/bioconf/20150503003>

Schamel, G., F.J. Santos-Arteaga (2015). "An Empirical Analysis of Product Quality and Organizational Form" Ch. 10 in Windsperger et al. (Eds.) *Interfirm Networks*, Springer Verlag, Berlin.
https://doi.org/10.1007/978-3-319-10184-2_10

Schamel, G. (2014): "Wine quality, reputation, denominations: How cooperatives and private wineries compete?" *Bio Web of Conferences* Vol. 3, 03008.
<https://doi.org/10.1051/bioconf/20140303008>

Schamel, G. and G. Telfser (2013): "Are Agricultural Cooperatives Facing Market Concentration Downstream." In Brazda, et al. (Ed.): *Genossenschaften im Fokus einer neuen Wirtschaftspolitik*. Lit-Verlag, Berlin.

Schamel, G. (2013): "Bedeutung und Potential des Weintourismus in Südtirol." in: Scherhag, Knut (Hrsg.): *Weintourismus und Marketing*. EUL Verlag, Köln.

Schamel, G. (2012). "Weekend vs. Midweek Stays: Modeling hotel room rates in a small market." *International Journal of Hospitality Management*. Vol. 31 pp. 1113-18. <https://doi:10.1016/j.ijhm.2012.01.008>

Schamel, G. (2010): "German Wine Cooperatives: Lower Reward for Quality?" in Fanfani, R. & Ricci Maccarini, E., Eds., *The Role of Cooperatives in the European Agro-food System*. Bononia University Press, Bologna.

Schamel, G. (2009). "Dynamic Analysis of Brand and Regional Reputation: The Case of Wine." *Journal of Wine Economics*. Vol. 4(1) pp. 62-80. <https://doi.org/10.1017/S1931436100000687> (reprinted in: Ashenfelter, O., Gergaud, O., Storchmann, K., Ziembra, W. (Eds.): *Handbook of the Economics of Wine*, Vol.2 Chapter 3, World Scientific, 2018; and in Anderson, K. (Ed.): *The International Economics of Wine*. World Scientific, 2019).

Schamel, G. (2007). "Auction Markets for Specialty Food Products with Geographical Indications." *Agricultural Economics*. Vol. 37 November. <https://doi.org/10.1111/j.1574-0862.2007.00272.x>

Schamel, G. (2007). "Agricultural Trade Liberalization and Developing Countries." in Hofmann R. and G. Tondl (Eds.): *The European Union and the WTO Doha Round*. Nomos, Baden-Baden.

Schamel, G. (2006). "Geography vs. Brands in a Global Wine Market." *Agribusiness: An International Journal*. Vol. 22(3). <https://doi.org/10.1002/agr.20091>

Gallagher, P., **G. Schamel**, H. Shapouri, J. H. Brubaker. (2006). "The International Competitive-ness of the U.S. corn ethanol industry: A comparison with sugar-ethanol processing in Brazil." *Agribusiness: An International Journal*. Vol. 22(1). <https://doi.org/10.1002/agr.20072>

Schamel, G. (2005). "German Wine: Measurement and Evaluation of Product Quality." in Schriftenreihe der GeWiSoLa. Vol. 40. Landwirtschaftsverlag.

Storchmann K. and **G. Schamel** (2004). "Germany" Chapter 6 in Kym Anderson (Editor): *The World's Wine Markets*. London: Edward Elgar. <https://doi.org/10.4337/9781845420765.00016>

Schamel, G. (2003). "Welfare Economics of Conventional vs. Alternative Agriculture" *German Journal of Agricultural Economics - Agrarwirtschaft*. Heft 7. pp. 326-32.

Gallagher, P., H. Shapouri, J. Price, **G. Schamel**, H. Brubaker. (2003). "Some long-run effects of growing markets and renewable fuel standards on additives markets and the U.S. Ethanol Industry." *Journal of Policy Modeling*. Vol. 25(6-7) pp. 585-608. [https://doi.org/10.1016/S0161-8938\(03\)00055-3](https://doi.org/10.1016/S0161-8938(03)00055-3)

Schamel, G. and K. Anderson. (2003). "Wine Quality and Varietal, Regional and Winery Reputations: Hedonic Prices for Australia and New Zealand." *The Economic Record*. Vol 79(246) pp. 357-69. <https://doi.org/10.1111/1475-4932.00109> (reprinted in: Ashenfelter, O., Gergaud, O., Storchmann, K., Ziembra, W. (Eds.): *Handbook of the Economics of Wine*, Vol.2 Chapter 2, World Scientific, 2018).

Schamel, G. (2003). "A Hedonic Pricing Model for German Wine." *German Journal of Agricultural Economics - Agrarwirtschaft*. Heft 5. pp. 247-54.

Spetsidis, N. and **G. Schamel** (2002). "A Consumer Based Approach Towards New Product Development through Biotechnology in the Agro-Food Sector" Chapter 6 in Santaniello, Evenson, and Zilberman (Eds): *Market Development for Genetically Modified Foods*. Oxford.

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B Monographs / Edited Books:

Lun, L.-M., A. Dreyer, H. Pechlaner, **G. Schamel** (Editors). 2013. "Wine and Tourism: A value-added partnership for promoting regional economic cycles." EURAC Book Vol. 62. Bozen-Bolzano. ISBN: 978-88-88906-91-1

Schamel, G. 2004. "Economic Analysis of Environmental, Trade, and Product Quality Issues in Agricultural Markets." *Habilitationsschrift*. Humboldt Universität zu Berlin.

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Schamel, G. 1995. "Agricultural Trade and the Environment: Analyzing Policy Linkages and Social Welfare." *Dissertation*. Dyson School, Cornell University, Ithaca.

C Congress Proceedings:

Gastaldello, G., I. Schäufele-Elbers, A. Zago, U. Nizza, G., G. Schamel. (2023). "Towards a sustainable wine industry: Insights from Italian wine cooperatives." *Paper presented at the 2nd EuAWE Congress*, Chania, Greece. [Book of Abstracts](#)

Zago, A., U. Nizza, G. Gastaldello, G. Schamel. (2023). "Are cooperatives doomed to produce only low-quality wine? Not quite..." *Paper presented at the 2nd EuAWE Congress*, Chania, Greece. [Book of Abstracts](#)

Schamel, G., S. Schubert. (2023). "A Dynamic Model of Sustainable Development in the Wine Sector" *Paper presented at the 2nd EuAWE Congress*, Chania, Greece. [Book of Abstracts](#)

Schamel, G., G. Gastaldello (2022). "Exploring Online Community Wine Ratings: Are More Popular Wines Rated Higher?" *1st EuAWE Congress*, [Book of Abstracts](#), pp. 156-158. Vila Real, Portugal. ISBN: 978-989-704-494-6.

Schamel, G. (2018). "Grape Supply and Implicit Prices for Wine Quality Attributes." *Paper presented at the 2018 ICAE Congress*, Vancouver, Canada. ageconsearch.umn.edu/record/277043

Schamel, G., F.J. Santos-Arteaga (2015). "Firm Organizational and Payoff Imbalances: An Agri-grievement Model with Cooperatives and Private Firms." *Paper presented at the 2015 ICAE Congress*, Milano, Italy. <http://purl.umn.edu/212274>

Schamel, G., F.J. Santos-Arteaga (2013). "Strategic Choice of Organizational Form: A Theoretical Model and Empirical Evidence." *Paper presented at AAEA Meeting*, Washington D.C. [Link](#).

Schamel, G., S.F. Schubert (2012). "A Dynamic Optimal Control Model of Crop Thinning." *Paper presented at the 28th ICAE Congress* Foz do Iguaçu, Brazil. <http://purl.umn.edu/126565>

Schamel, G. (2011). "Brand Image and Regional Reputation: Does it Pay off to Outperform Your Regional Peers." *Proceedings of the 16th International Enology Symposium*. Fischer U. (Editor)

Schamel, G. (2010). "Reputation Indicators for Italian Wine Denominations" in Arfini, et al. (Eds.): *Spatial Dynamics in Agri-food Systems*. (EAAE-SYAL Seminar Proceedings).

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Schamel, G. (2004). "Online Auctions: Pricing Bordeaux Wine on eBay." Proceedings of the VDQS Oenometrics XI Conference in Dijon, France.

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Schamel, G. (2003). "International Wine Trade: Analyzing the Value of Reputation and Quality Signals." AgEcon Search ID 8861. Selected Paper. AAEA Annual Meeting in Montreal, Canada.

Schamel, G. and F. Höngen. (2003). "Adverse Selection in Developing Country Factor Markets: The Case of Fertilizers in Cambodia." Selected Paper. AAEA Meeting in Montreal, Canada.

Schamel, G. (2003). "Dynamics of Regional and Producer Reputation for California Wine." Proceedings CD, VDQS Oenometrics X Conference in Budapest, Hungary.

Schamel, G. (2003). "On the Dynamics of Food Quality and Reputation Indicators." Proceedings. 47th AARES Conference in Perth, WA, Australia.

Gallagher, P., G. Schamel, and H. Shapouri. (2002). "Some Price and Cost Analysis for the Corn Processing Sector." 14th Annual Integrated Crop Management Conference. Iowa State University.

Schamel, G. (2002). "California Wine Winners: A Hedonic Analysis of Regional and Winery Reputation Indicators." AgEcon Search ID=4500. AAEA Annual Meeting in Long Beach, CA.

Schamel, G. (2002). "A Hedonic Pricing Model for German Wine." Proceedings of the VDQS Oenometrics IX Conference in Montpellier, France.

Schamel, G. and H. de Gorter (2002). "Welfare Economics and Multifunctionality." Proceedings CD. 46th AARES Conference in Canberra, ACT, Australia.

Schamel, G. and K. Anderson (2001). "Wine Quality, Variety, and Regional Reputation: Hedonic

Prices for Australia and New Zealand." Proceedings. International Wine Economics Workshop. 11th Australian Wine Industry Technical Conference. Adelaide.

Spetsidis, N. and G. Schamel (2001). "A survey of consumer cognitions with regard to product scenarios of GM food in Germany." in Gil and Gracia (Eds.): The Food Consumer in the Early 21st Century. Proceedings 71st EAAE Seminar, Zaragoza, Spain.

Schamel, G. and K. Anderson (2001). "Wine Quality and Regional Reputation: Hedonic Prices for Australia and New Zealand." Proceedings. 45th AARES Conference, Adelaide.

Spetsidis, N. and G. Schamel (2000). "Biotechnology and New Product Development" Proceedings. 4th ICABR Conference. Ravello, Italy.

Müller, D. and G. Schamel. (2000). Crop Residue Management as an Erosion Control Strategy: An Optimal Control Approach. Background Poster Paper XIX. IAAE Conference. Berlin.

Schamel, G. (1997). "Umweltprobleme in der Landwirtschaft und ihre internationalen Dimensionen." Tagungsband zur 3. Jahrestagung des Fakultätsschwerpunktes Ökologie der Agrarlandschaften. Landw.-Gärtn. Fakultät, Humboldt University Berlin.

Professional / Scientific Presentations:

1. August 2025: 18th EAAE Congress in Bonn, Germany. "Nudging meat off the plate in foodservice?" (Contributed Paper with I Schäufele-Elbers).
2. June 2025: 17th AAWE Conference in San Luis Obispo, CA, USA. "How much are consumers willing to pay for sustainable wine: Results from a Meta-Analysis." (with G Gastaldello) and "The Dynamics of Sustainability and Reputation in Wine Production." (with SF Schubert)
3. May 2025. 7th ARWHM Workshop, Lausanne, Switzerland. "A default portion-size nudge to reduce meat consumption in a hotel restaurant." (with I Schäufele-Elbers) and "Food Clusters as Tourist Destinations: A Comparative Case-Study Design" (with KL Sidali)
4. May 2025. 4th EuAWE Congress, Zaragoza, Spain. "Producer and Regional Reputation Indicator Mapping using Online Consumer Ratings for German Wines." (Contr. Paper with G Gastaldello)
5. October 2024: 45. OIV World Congress in Dijon, France. "Reputation Indicator Map for Wine Geographical Indications in Italy." (Contributed Paper with G Gastaldello).
6. September 2024: 188th EAAE Seminar, in Chania, Greece: "Reputation Indicator Mapping for German Wine Regions." (Contributed Paper with Giulia Gastaldello).
7. August 2024: 32nd ICAE Congress, New Delhi, India. Trade and Supply Chain Organization in the Wine Market. Organizer and Presenter of Organized Symposium.
8. July 2024: 16th AAWE Conference in Stellenbosch, South Africa. "A comparative analysis of consumer wine ratings for Veneto and Trentino-Alto Adige." (with G Gastaldello).
9. June 2024. 6th ARWHM Workshop, Reims, France. "Paying more for sustainable wine: A systematic review and meta-analysis." (with G Gastaldello, M Bosnjak, I Schäufele-Elbers)
10. June 2024. 6th ARWHM Workshop, Reims, France. June 2024. "Nudging meat off the plate? A systematic review and meta-analysis of field intervention studies." (Contr. Paper with I Schäufele-Elbers, M Bosnjak M., Gastaldello G.)
11. June 2024. 3rd EuAWE Congress, Lecce, Italy. "Scoring and comparing wine cooperatives. An exploratory analysis for the Italian case." (Contr. Paper with A Zago, U Nizza, G Gastaldello)
12. June 2024. 3rd EuAWE Congress, Lecce, Italy. "How active are Italian wine cooperatives in sustainability? Development of a scoring system integrating environmental and social dimensions." (Contr. Paper with G Gastaldello, I Schäufele-Elbers, A Zago, U Nizza).
13. July 2023: 15th AAWE Conference in Stellenbosch, South Africa. "Quantifying the willingness to pay for wine grapes delivered to the coop winery." (Contributed Paper).
14. July 2023: ICA Research Conference, Leuven, Belgium. "Uncorked: detecting cooperators' sentiment in challenging times." (Contr. Paper with G Gastaldello, A Zago, U Nizza).
15. May 2023. 2nd EuAWE Congress, Chania, Greece. "Towards a sustainable wine industry: Insights from Italian wine cooperatives." (Contributed Paper with G Gastaldello, I Schäufele-Elbers, A Zago, U Nizza).
16. May 2023. 2nd EuAWE Congress, Chania, Greece. "Are cooperatives doomed to produce only low-quality wine? Not quite..." (Contr. Paper with G Gastaldello, A Zago, U Nizza).

17. May 2023. 2nd EuAWE Congress, Chania, Greece. "A Dynamic Model of Sustainable Development in the Wine Sector." (Contributed Paper with Stefan Schubert).
18. April 2023: 5th Wine & Hospitality Management Workshop in Hong Kong SAR, China. "The competitive landscape of Italian Geographical Indications: A wine perspective." (Contributed Paper with Giulia Gastaldello, Angelo Zago, Umberto Nizza).
19. April 2023: 5th Wine & Hospitality Management Workshop in Hong Kong SAR, China. "Who likes it digital? Insights on the demand for online wine experiences." (Contributed Paper with Giulia Gastaldello, Nadia Streletskaia, Luca Rosetto).
20. November 2022: 43. OIV World Congress in Ensenada, Mexico. "Quality Production in Wine Cooperatives: A Quantitative Case Study." (Contributed Paper).
21. September 2022: 4th Wine & Hospitality Management Workshop in Bolzano, Italy. "Wine quality perception: Do consumers and market match? The case of Trentino Alto Adige." (Contributed Paper with Giulia Gastaldello).
22. August 2022: 14th AAWE Conference in Tbilisi, Georgia. "The state-of-the-art of wine GIs reputation: Insights from the literature and the competitive landscape of Italian GI wines." (Contributed Paper with Giulia Gastaldello, Umberto Nizza, Angelo Zago).
23. August 2022: 14th AAWE Conference in Tbilisi, Georgia. "Quality Performance in Wine Cooperatives: A Quantitative Case Study." (Contributed Paper).
24. July 2022: ICA European Research Conference in Athens, Greece. "Quality Performance in a Wine Cooperative: A Quantitative Case Study." (Contributed Paper).
25. May 2022: 1st EuAWE Conference in Vila Real, Portugal. "Exploring Online Community Wine Ratings: Are More Popular Wines Rated Higher?" (Contributed Paper with Giulia Gastaldello).
26. April 2021: 2nd EuAWE Online Seminar. Discussant of: "Estimating supply functions for wine attributes: a two-stage hedonic approach." by E Oczkowski, Charles Stuart University.
27. February 2020: 64th AARES Conference in Perth, WA: "A model to explain the economic success of wine cooperatives and their individual members." (Contributed Paper).
28. January 2020: Inaugural EuAWE Meeting in Bordeaux, France: "Wine Economics: Synthesis of research progress, current projects, and a prospective vision." (Invited Contribution).
29. December 2019: CBTS Symposium in Brunico, Italy: "Agritourism and its Relevance for Direct Farm Sales." (Contributed Paper).
30. September 2019: 29th ÖGA Conference in Innsbruck, Austria: Modelling the Shift from Hail Insurance to Anti-Hail Nets. (Contributed Paper with Marco Rogna)
31. July 2019: 13th AAWE Conference in Vienna, Austria: "Do Denominations Rules Matter: A Hedonic Analysis for Veneto Wines." (Contributed Paper).
32. June 2019: 1st International Research Workshop on Wine Tourism in Strasbourg, France: "Attributes of Experiential Consumption: An Application to Wine and Culinary Tourism."
33. June 2019: IATRC Symposium in Seville, Spain: "Choosing between Hail Insurance and Anti-Hail Nets." (Contri. Paper with M Rogna).
34. June 2019: 3rd Wine & Hospitality Management Workshop in New York, USA: "Metrics on Restaurant Ordering Behaviour." (with Francisco Santos-Arteaga).

35. May 2019: 10th Workshop Tourism Economics & Management, Siena, Italy: "Sustainable Tourism Development: A Dynamic Model Incorporating Resident Spillovers." (with SF Schubert).
36. December 2018: CBTS Winter School in Brunico, Italy: "Consumer Behaviour in Tourism: An Economic Perspective." (Invited Presentation)
37. November 2018: 41. OIV World Congress in Punta del Este, Uruguay: "Structure, Organization and a Vision: Reasons for the Success of Wine Cooperatives?" (Contributed Paper).
38. September 2018: 164th EAAE Seminar, in Chania, Greece: "Analyzing Sustainable Rural Tourism Development." (Contributed Paper with Stefan F. Schubert).
39. August 2018: 30th IAAE Conference, Vancouver, Canada: "Grape Supply Chains and Implicit Prices for Quality Attributes." (Contributed Visual Presentation).
40. June 2018: 12th AAWE Conference in Ithaca, USA: "How to grow better grapes and make more money: An Exploratory Member Survey of Wine Cooperatives." (Contributed Paper).
41. May 2018: 2nd Wine & Hospitality Management Workshop in Lausanne, Switzerland: "Grape Supply Chains and Implicit Prices for Quality Attributes." (Contributed Paper)
42. February 2018: 1. Weintourismus Symposium at Geisenheim University, Deutschland: "Weintourismus in Südtirol." (Invited Presentation)
43. February 2018: 62nd AARES Conference in Adelaide, SA: "Wine Quality and Dynamic Reputation Effects for Australian Geographical Indications" and "The Impact of Amenities, Leisure Activities and Farm Type on Farm Holiday Rates." (Contributed Papers).
44. December 2017: 10th CBTS Symposium in Brunico, Italy: "Farm Holidays in South Tyrol: Analysing Accommodation Rates for the Red Rooster Brand." (Contributed Paper)
45. July 2017: 10th AWBR Conference at Sonoma State University, USA: "Culinary Wine Tourism: Exploring the Theory of Experiential Consumption." (Contributed Paper).
46. June 2017: 11th AAWE Conference in Padua, Italy: "Supply Chain Organization, Wine Quality and Prices in South Tyrol." (Contributed Paper).
47. June 2017: International AAWE Workshop in Bolzano, Italy: "Organizational Form and Payoff Imbalances in an Aggrievement Model: Cooperatives versus Privately Owned Wineries."
48. May 2017: 40. OIV World Congress in Sofia, Bulgaria: "Wine and Culinary Tourism: Preferences of Experiential Consumers." (Contributed Paper).
49. April 2017: 1st Wine & Hospitality Management Workshop in Bordeaux, France: "Culinary Wine Tourism: Supply Features and Demand Preferences in South Tyrol." (Invited Paper)
50. March 2017: Symposium WeinKulTour in Krems, Austria: "Kulinarischer Weintourismus in Südtirol." (Invited Presentation)
51. December 2016: 9th CBTS Symposium in Brunico, Italy: "Towards Identifying Demand Features for Culinary Wine Tourism in Alpine Regions." (Contributed Paper)
52. Sep 2016: 158th EAAE Seminar in Chania, Greece: "Supply Chain Organization, Wine Quality and Reputation." (Contributed Paper).
53. June 2016: 10th AAWE Conference in Bordeaux, France: "Metrics on Restaurant Ordering Behavior." (Contributed Paper).
54. May 2016: ICA2016 Conference in Almeria, Spain: "Effects of Supply Chain Structure on Grape and Wine Quality." (Contributed Paper).
55. December 2015: EMNet Conference, Cape Town, South Africa: "The Pricing Environment for Cooperatives in Downstream Wholesale Markets" (Contributed Paper).

56. October 2015: European Culinary and Wine Tourism Conference, Vienna, Austria: "Das nehme ich auch: Eine empirische Untersuchung zum Bestellverhalten." (Contributed Paper).

57. August 2015: 29th IAAE Conference, Milan, Italy: "Firm Organizational and Payoff Imbalances: An Aggrievement Model with Cooperatives and Private Firms." (Contributed Poster).

58. June 2015: CIRVE Conegliano, University of Padova: "Coordinating for Quality and Organization: An Empirical Investigation." (Invited Seminar Presentation).

59. June 2015: California Polytechnic State University, San Luis Obispo, CA: "Counterfeiting or Virtue and Value of Etiquette." (Invited Seminar Presentation).

60. May 2015: 9th AAWE Conference in Mendoza, Argentina: "Can German Wine Cooperatives Compete on Quality." (Contributed Paper).

61. April 2015: Department of Economics University of Verona: " Coordinating for Quality and Organization: A Theoretical Model and Empirical Findings." (Invited Research Seminar)

62. December 2014: 7th CBTS Symposium in Brunico, Italy: "Leader Effect on Choices from a Restaurant Menu: An Empiric Approach to Ordering Behavior." (Contributed Paper)

63. November 2014: 37. OIV World Congress in Mendoza, Argentina: "Wine Quality, Reputation and Denominations: How Cooperatives and Private Wineries Compete." (Contributed Paper).

64. July 2014: Geisenheim University, Germany: "Wine Economics: Applied Economic Science focused on Wine Sector." (Invited Research Seminar).

65. June 2014: 8. AWBR Conference, Geisenheim, Germany: "Influence of Price and Decision Style on Wine Quality Judgment and Purchase Intentions" (Contributed Paper w/ M. Bosnjak).

66. June 2014: 8th AAWE Conference in Walla Walla, WA: "Points for Sale: Examining the Market Entry of a New Wine Guide" (Contributed Paper).

67. May 2014: Tagung "Rund um den Wein" Akademie Deutsch-Italienische Studien in Merano, Italy. Thema: "Angewandte Wirtschaftswissenschaft zum Wein." (Invited Paper).

68. December 2013: 6th CBTS Symposium in Brunico, Italy: "Consumer Attitudes and Spending Propensity Towards Sustainable Tourism Products" (Contributed Paper).

69. November 2013: EMNet Conference in Agadir, Morocco: "Coordination for Quality and Organization: A Theoretical Model and Empirical Findings" (Contributed Paper).

70. August 2013: AAEA Annual Meeting in Washington DC: "Strategic Choice of Organizational Form: A Theoretical Model and Empirical Evidence." (Contributed Poster).

71. June 2013: 7th AAWE Conference in Stellenbosch, RSA: "The Strategic Choice of DOC vs. IGT Rules in Trentino-Alto Adige" (Contributed Paper).

72. June 2013: 7. AWBR Conference in St. Catharines, Canada: "Coordinating for Quality: How Cooperatives can beat Private Wineries on Quality and Reputation?" (Contributed Paper).

73. February 2013: 7th IGLS Forum and 136th EAAE Seminar in Innsbruck-Igls, Austria: "Factors Affecting Apple Prices Upstream: A Hedonic Approach." (with Georg Telfser).

74. December 2012: 5th CBTS Symposium in Brunico, Italy: "Identifying Segments for Wine Tourism Activities in Südtirol/Alto Adige" (Contributed Paper).

75. September 2012: 17. International Conference on Cooperative Studies. Vienna, Austria: "Are Agricultural Cooperatives Facing Market Concentration Downstream?" (with Georg Telfser).

76. August 2012: 28th IAAE Conference in Foz do Iguazu, Brazil: "A Dynamic Optimal Control Model of Crop Thinning" (with Stefan Schubert).

77. June 2012: 6th AAWE Conference at Princeton University, NJ, USA: "Virtue and Value of Etiquette" (Contributed Paper).

78. April 2012: DGT Wine Tourism Working Group Symposium, Oppenheim Germany: "Bedeutung und Potentiale des Weintourismus in Südtirol." (Contributed Paper).

79. March 2012: COOP2012 Conference in Berlin, Germany: "Can Cooperatives Compete with Privately Owned Firms Regarding Product Quality and Reputation?" (Contributed Paper).

80. February 2012: 56th AARES Conference in Perth, WA: "Wine Quality and Reputation of Cooperatives vs. Private Firms." (Contributed Paper).

81. October 2011: Tropentag in Bonn, Germany: "Transfer of GMOs Technology in African LDCs: Relevant Socioeconomic Factors to Consider" (Contributed Poster with R. Brozzi).

82. June 2011: 5th AAWE Conference in Bolzano, Italy: "To Cut or Not to Cut: Optimal Control in the Vineyard" (with Stefan Schubert).

83. June 2011: AAWE Pre-Conference Symposium in Bolzano, Italy: "Welche Preisstrategien der Südtiroler Produzenten sind im Markt zu beobachten? (with Martin Innerhofer)

84. May 2011: 16th Enological Symposium in Bolzano, Italy: "Brand Image and Regional Reputation: Does it pay off to outperform your regional peers?" (Invited Paper).

85. March 2011: TMC in Brunico, Italy: "Hedonistische Preisanalysen: Mögliche Anwendungen und Beispiele." (Tourism Industry Outreach Presentation).

86. December 2010: 3rd CBTS Symposium in Brunico, Italy: "The economic value of hotel room characteristics in Bolzano" (Contributed Paper).

87. June 2010: 4th AAWE Conference in Davis, CA: "Forensic Economics II: The Full Return of the Empty Bottle?" (Contributed Paper).

88. February 2010: 54th AARES Pre-Conference Workshop in Adelaide, SA: "Quantity vs. Quality: An Analysis of Wine Export Strategies into the U.S. Market." (Contributed Paper).

89. September 2009: 38th ACE Conference in Adelaide, Australia: "Empirical Analysis of Online Auctions Featuring Premium Australian Wine" (Contributed Paper).

90. August 2009: 27th IAAE Conference in Beijing, China: "Can German Wine Cooperatives Compete on Quality?" (Contributed Paper).

91. June 2009: 3rd AAWE Meeting in Reims, France: "Forensic Economics: Some Evidence for New Wine to be sold in Old Bottles." (Contributed Paper).

92. May 2009: 1st Beeronomics Conference in Leuven, Belgium: "A Beer Pricing Model for Major Cities around the World." (Contributed Paper).

93. August 2008: 2nd AAWE Meeting in Portland, Oregon: "Icons of Wine: France vs. Australia." and "Signaling wine quality with gold medals." (Contributed Papers).

94. July 2008: 4. AWBR Conference in Siena, Italy: "Can German Wine Cooperatives Compete on Quality?" (Contributed Paper).

95. June 2008: 31. OIV World Congress in Verona, Italy: "Measuring Reputation Indicators for Wine Regions and Brands over time." (Contributed Poster).

96. May 2008: AIEA2 Congress: The Role of Cooperatives in the European Agro-food System in Bologna: "German Wine Cooperatives: Lower Reward for Quality?" (Contributed Paper).

97. February 2008: 52. AARES Conference in Canberra, ACT: "The Impact of Outside Information in Online Auctions." (Contributed Paper).

98. August 2007: International Conference on World Wine Markets in Davis, California: "A Dynamic Analysis of Regional and Brand Reputation." (Contributed Paper).

99. May 2007: 1st AAWE Meeting in Trier, Germany: "Brand Image and Regional Reputation: Does it pay off to outperform your regional peers?" (Contributed Paper).

100. February 2007: 51. AARES Conference in Queenstown, New Zealand: " Producer Brands and Geographical Indications: Lessons from the Global Wine Market." (Contributed Paper).
101. December 2006: Christian-Albrechts-University Kiel: Producer Brands and geographical Indications: Possible lessons from the global wine market. Agricultural Economics Colloquium.
102. August 2006: 26th IAAE Conference in Gold Coast, Australia: "Auction Markets for Specialty Food Products with Geographical Indications." (Contributed Paper).
103. June 2006: XXIX OIV World Congress for Vine and Wine in Logrono, Spain: Brand Image, Quality and Regional Reputation: Lessons from the Global Wine Market. (Contributed Paper).
104. May 2006: VDQS Oenometrics XIII. Conference in Bordeaux, France: "German Wine: No Rewards for Quality Awards." (Contributed Paper).
105. August 2005: University of Adelaide: "Wine Quality, Geography, and Brands: Insights from Hedonic Pricing." Job Seminar at the School of Agriculture and Wine, Adelaide, Australia.
106. August 2005: Monash University. "Contributions to the Development of the Marketing Group." Job Seminar at the Department of Marketing, Monash University, Australia.
107. July 2005: WineTech Adelaide, South Australia: "Towards an Objective Measurement of Wine Quality: An Econometric Perspective." Invited Workshop Presentation.
108. July 2005: Charles Sturt University, New South Wales, Australia: "Wine Quality and Pricing - Insights from Hedonic Models." Seminar Presentation.
109. July 2005: 2nd AWBR Conference Rohnert Park, CA: "Geography vs. Brands in a Global Wine Market" & "An Empirical Analysis of Online Auctions for Bordeaux Wine" (Contr. Papers).
110. June 2005: University of Frankfurt: "Agricultural Trade Liberalization and the Developing Countries." Invited Conference Presentation at the Wilhelm Merton Center.
111. May 2005: VDQS Oenometrics XII Conference in Macerata, Italy: "Geography vs. Brands in a Global Wine Market." (Contributed Paper).
112. May 2005: Humboldt-University at Berlin: "Zur Ökonomik von alternativer Landbewirtschaftung, Weltagrarhandel und Umwelt." Habilitation Public Lecture and Disputation.
113. February 2005: Research Seminar at the School of Marketing, University of South Australia in Adelaide: "Geographical vs. Brand Indicators in the U.S. Wine Market."
114. February 2005: 49. AARES Conference in Coffs Harbour, Australia: "Existence and Impact of Adverse Selection in Developing Country Factor Markets." and "The Online Auction Market for Icon Wines." (Contributed Paper).
115. November 2004: Zeuthen Lectures and Workshop 2004: "Auctions, Resource Allocation and Efficiency" in Copenhagen, Denmark. (Selected Paper).
116. October 2004: Deutscher Tropentag 2004, Berlin, Germany: "Adverse Selection Problems in Developing Country Factor Markets: Fertilizers in Cambodia." (Selected Paper).
117. September 2004: 44. Jahrestagung der GeWiSoLa an der Humboldt-Universität Berlin: "German Wine: Measurement and Evaluation of Product Quality." (Selected Paper).
118. July 2004: AAEA Annual Meeting in Denver, Colorado: "eBay eEconomics: Factors that Determine Online Auction Prices." (Selected Paper).
119. July 2004: 7. Sensometrics Conference at UC Davis, California: "Do the German Wine Awards Really Reward Sensory Quality?" (Poster Presentation).
120. July 2004: 28. OIV World Congress for Vine and Wine: Effectiveness of Geographical vs. Brand Promotion Efforts in International Wine Markets (Contributed Paper).

121. May 2004: VDQS Oenometrics XI Conference in Dijon, France: Online Auctions: Pricing Bordeaux Wine on eBay. (Contributed Paper).

122. May 2004: Fachhochschule Geisenheim-Wiesbaden. "Export Performance of German White Wine." and "Marketing and Promotion Potentials in the U.S. Wine Market."

123. February 2004: 48. AARES Conference in Melbourne, Australien: Effectiveness of Generic vs. Brand Promotion Efforts in International Wine Markets (Contributed Paper).

124. August 2003: 25. IAAE Conference in Durban, South Africa: New World Wine in the New World: Hedonic Analysis of Reputation and Quality Signaling. (Contributed Paper).

125. August 2003: XXV. IAAE Conference in Durban, South Africa: "The WTO Millennium Round So Far." (Invited Panel Discussion Leader).

126. July 2003: AAEA Annual Meeting in Montreal, Canada: "International Wine Trade: Analyzing the Value of Reputation and Quality Signals." (Selected Paper).

127. July 2003: AAEA Annual Meeting in Montreal, Canada: "Adverse Selection in Developing Country Factor Markets: The Case of Fertilizers in Cambodia." (Selected Paper).

128. June 2003: TU München: Kolloquium VWL/Umwelt-/Ressourcenökonomie/Agrarpolitik: "Welfare Economics of Alternative Agriculture, International Trade and the Environment."

129. May 2003: VDQS Oenometrics X Conference in Budapest, Hungary: A Dynamic Analysis of Regional and Producer Reputation for California Wine. (Contributed Paper).

130. May 2003: Institut für Agrarentwicklung in Mittel- und Osteuropa (IAMO) und Martin-Luther University, Halle. "Umwelt, 'gesunde' Nahrungsmittel und die Märkte der Agrar- und Ernährungswirtschaft in Mittel- und Osteuropa." (Probevorlesung).

131. February 2003: AARES 47. Annual Conference in Perth, WA, Australia: Dynamics of Food Quality and Reputation Indicators (Contributed Paper).

132. December 2002: IATRC Annual Meeting in Monterey, California: Food Quality Indicators, Public Policy and Trade. (Contributed Paper).

133. August 2002: X. EAAE Congress in Zaragoza, Spain: "Focusing on Consumer Attention: Price-Quality Relationships and Reputation Indicators." (Contributed Paper).

134. August 2002: X. EAAE Congress, Zaragoza, Spain: "Emerging Trends and Economic Implications of Agricultural and Food Policy Reforms" (Panel Presentation).

135. July 2002: AAEA Annual Meeting in Long Beach, California: California Wine Winners: A Hedonic Analysis of Regional and Winery Reputation Indicators. (Selected Paper).

136. May 2002: VDQS Oenometrics IX Conference in Montpellier, France: A Hedonic Pricing Model for German Wine. (Contributed Paper).

137. March 2002: Australian National University, Canberra, Australia: Welfare Effects and Distortions via Trade and Environmental Policy. Research School of Pacific and Asian Studies.

138. February 2002: 46. AARES Conference in Canberra, ACT, Australia: Welfare Economics and Multifunctionality. (Contributed Paper).

139. October 2001: 11th Australian Wine Industry Technical Conference: Int'l Wine Economics Workshop, Adelaide. "Wine Quality, Varietal, Regional and Winery Reputation: Hedonic Prices for Australia and New Zealand." (Paper with Kym Anderson).

140. October 2001: 11th Australian Wine Industry Technical Conference: Int'l Wine Economics Workshop, Adelaide: "Overview of the German Wine Market." (Paper with K. Storchmann).

141. August 2001: DIW Berlin - German Institute for Economic Research Seminar: "Ethanol instead of MTBE as a fuel additive in the U.S.: Why and where should it come from?"

142. July 2001: World Bank Conference "Leveraging Trade, Global Market Integration, and the New WTO Negotiations for Development:" The Multifunctional Character of Agriculture and the WTO Trade Negotiations. (Conference Paper with Harry de Gorter).

143. June 2001: Dissertation Colloquium at Humboldt University Berlin: The Role of Transaction Costs in Ukrainian Agriculture. (Ph.D. Dissertation Discussant for O. Gevel).

144. May 2001: VDQS Oenometrics VIII Conference in Napa Valley, California: Wine Quality and Winery, Regional and Varietal Reputation. (Contributed Paper with Kym Anderson).

145. April 2001: 71. EAAE Seminar, Zaragoza, Spain: A Survey of Consumer Cognition's with regard to Product Scenarios of GM foods in Germany. (Poster Presentation with N. Spetsidis)

146. January 2001: AARES 45. Annual Conference, Adelaide, Australia: Wine Quality and Regional Reputation: Hedonic Prices for Australia and New Zealand. (Contributed Paper with K Anderson).

147. August 2000: 4th ICABR Conference in Ravello, Italy: Biotechnology and New Product Development. (Contributed Paper with N. Spetsidis).

148. August 2000: XIX. IAAE Conference in Berlin: Crop Residue Management as an Erosion Control Strategy: An Optimal Control Approach. (Poster Paper with Daniel Müller).

149. July 2000: Christian-Albrechts-University Kiel: Multifunktionalität der Landwirtschaft: Theoretische Überlegungen - Praktische Relevanz. Agricultural Economics Colloquium.

150. March 2000: Adelaide University, Australia: Adelaide: Wine Quality and Prices. AARES South Australia Branch Seminar.

151. March 2000: Adelaide University, Australia: More on Welfare Effects and Distortions via Environmental and Trade Policy. School of Economics Research Seminar.

152. February 2000: Georg-August-University Göttingen: "Theorie und Praxis von Agrarumweltpolitik." Agricultural Economics Seminar.

153. October 1999: 40. GeWiSoLa Annual Meeting, Christian-Albrechts-Universität Kiel An Analysis of Agri-Environmental Policies and their Trade and Welfare Effects.

154. August 1999: IX. EAAE Congress in Warsaw, Poland: Gains and Distortions with Environmental and Trade Policy. (Contributed Paper).

155. November 1998: Humboldt University Berlin: Seminar zur Handels- und Entwicklungsforschung: Eine Anwendung optimaler Kontrollmodelle auf Bodenerosionsprobleme.

156. August 1997: XXIII. IAAE Conference in Sacramento, California: "Food Quality, Reputation and Price: The Case of Wine." (Contributed Paper). and "Agricultural Trade and the Environment: Domestic versus Global Perspectives." (Poster Paper).

157. April 1997: Humboldt-University Berlin: Seminar Handels- und Entwicklungsforschung: Optimale Umwelt- und Handelspolitik aus nationaler und globaler Perspektive.

158. October 1996: HU Berlin, LGF: 3. Wissenschaftliche Jahrestagung Ökologie der Agrarlandschaften: Umweltprobleme in der Landwirtschaft und ihre internationalen Dimensionen.

159. September 1996: 37. GeWiSoLa Meeting, Justus-Liebig University Gießen: Wissenschaftliche Fortschritte und Herausforderungen in der Analyse von Märkten der Agrar- und Ernährungswirtschaft. (Plenary Paper with Harald von Witzke).

160. September 1996: VIII. EAAE Conference in Edinburgh: Analyzing Environmental Policy with Endogenous Pollution Abatement and Output Reduction. (Contributed Paper).

161. July 1996: AAEA Meeting San Antonio, Texas: Analyzing Environmental Policy: Pollution Abatement vs. Output Reduction. (Selected Paper).

162. June 1996: IATRC Summer Symposium in Minneapolis, Minnesota: Wine Quality and Price: A Hedonic Approach. (Contributed Paper).

163. January 1996: Humboldt-Universität Berlin: Seminar Handels- und Entwicklungsforschung: Dynamische Optimierung: Einführung, ökonomische Interpretation, Anwendung.
164. December 1995: Humboldt-Universität Berlin: Workshop Agrarökonomie: Abatement vs. Output Reduction: Analyzing Environmental Regulations Applied to U.S. Corn Production.
165. October 1995: Cornell University: Seminar Department of Applied Economics and Management: Analyzing Environmental Policy: Pollution Abatement versus Output Reduction.
166. June 1995: HU Berlin: Seminar Handels- und Entwicklungsforschung: Internationaler Agrarhandel und Umwelt: Eine Analyse von Politikabhängigkeiten und sozialer Wohlfahrtseffekte.