

## Syllabus Course description

Course title	Product Development and Design
Course code	47585
Scientific sector	ING-IND/35 (Module 1) "Product Development"
	ING-IND/15 (Module 2) "Engineering and Product Design"
Degree	Master in Industrial Mechanical Engineering
Semester	1
Year	OPT
Academic year	2025/2026
Credits	6
Modular	Yes

Total lecturing hours	32
Total lab and exercise hours	24
Attendance	Not mandatory, but highly recommended
Recommended preliminary knowledge	None
Course page	https://www.unibz.it/en/faculties/engineering/master- industrial-mechanical-engineering/course- offering/?academicYear=2025

Specific educational objectives	The course provides insights into the new trends in product development and design. First, students will be guided in the adoption of a managerial view to understand how to structure an innovation process and how to incorporate the Voice of the Customer (VOC) in new product development decisions. Furthermore, they will learn how to investigate the patterns of consumer decision making through market research, thus better understanding the utility and desirability of new products.  Second, they will be able to understand an engineering view of designing industrial products. Here, students will learn best practices in generation of new product concepts and their subsequent evaluation, which will take
	place by means of state-of-the-art systems and methods.

Module 1	Product Development
Lecturer	Dr. Margherita Molinaro
Scientific sector of the	ING-IND/35
lecturer	



Teaching language	English
Teaching assistant (if any)	-
Office hours	Appointment by email
List of topics covered	<ul> <li>Innovation and product development</li> <li>The concept of innovation</li> <li>New Product Development (NPD) processes and models</li> <li>External innovation sources in NPD</li> </ul>
	<ul> <li>Market-driven product planning tools</li> <li>Survey-based market research: the Conjoint Analysis</li> <li>From customer needs to product characteristics: the Quality Function Deployment (QFD)</li> <li>Forecasting new products: techniques and strategies</li> </ul>
Teaching format	Frontal lectures and exercises

Module 2	Engineering and Product Design
Lecturer	Prof. Yuri Borgianni and Dr. Aurora Berni
Scientific sector of the lecturer	ING-IND/15
Teaching language	English
Office hours	Appointment by email
Teaching assistant (if any)	-
Office hours	-
List of topics covered	<ul> <li>Engineering design</li> <li>Cycles to design new products</li> <li>Conceptual design and early design phases</li> <li>Creativity and other metrics to assess the quality of design outcomes</li> <li>Stimulation and other treatments to support idea generation</li> </ul>
	<ul> <li>Human-Product Interaction</li> <li>User Experience and product appraisal</li> <li>Subjective and objective data in product evaluation</li> <li>Use of eye-tracking in Human-Product Interaction</li> <li>Hands-on activities to design experiments on Human-Product Interaction</li> </ul>
Teaching format	Frontal lectures, laboratory and experimental activities

Learning outcomes	Intended Learning Outcomes (ILO)
	<ul> <li>Knowledge and understanding</li> <li>Students should acquire the knowledge and the understanding of:         <ul> <li>New product development process and related concepts</li> </ul> </li> </ul>



	to verify the understanding of the contents. The duration of the written exam is 30 minutes.
Assessment	Module 1 is assessed with groupworks and a written exam
	related to product development and design  Ability to learn  Ability to autonomously extend the knowledge acquired during the study course by reading and understanding
	<ul> <li>Communication skills</li> <li>Ability to prepare, conduct and join interactive discussions in class</li> <li>Ability to structure, prepare, and present arguments</li> </ul>
	<ul> <li>Making judgements</li> <li>Ability to transfer the knowledge and methods learned to real practical applications thanks to groupworks, exercises and simulation of experimental activities within product development and design</li> </ul>
	<ul> <li>Tools and approaches for market research in new product development</li> <li>Engineering design cycles</li> <li>Creative conceptual design</li> <li>User Experience in engineering and product design</li> <li>Systems to test human-product interaction</li> <li>Applying knowledge and understanding</li> <li>Ability to frame a product development process and its governance structure</li> <li>Ability to apply the Quality Function Deployment tool to a simple product</li> <li>Ability to properly design a Conjoint Analysis</li> <li>Ability to understand the main drivers behind product development and design</li> <li>Ability to meditate about concepts instead of rushing to solutions</li> <li>Ability to identify the main elements to be tested to allow the appraisal of design ideas and new products</li> <li>Ability to organize tests aimed to evaluate people's experience with new products</li> </ul>

• Essential tools and methods for customer



Evaluation criteria and criteria for awarding marks	For Module 1, the mark is calculated from the results of the groupworks (60%) and the written exam (40%).  For Module 2, the mark is calculated from the results of the written exam.
	<ul> <li>The final mark (Module 1+2) is calculated as the average between the scores achieved in each single module.</li> <li>The following criteria are taken into consideration for the assignment of the marks: <ul> <li>Ability to accurately illustrate concepts about the topics of the course</li> <li>Clarity of answers</li> <li>Mastery of specialistic terminology</li> <li>(For the groupworks) Ability to apply product planning tools and derive managerial recommendations</li> </ul> </li> </ul>

Required readings	Lecture notes and documents for exercises will be available on the Microsoft Teams of the course.
Supplementary readings	Books and articles will be possibly suggested by the lecturers during the course.