

Syllabus Course description

Course title	Introduction to Management
Course code	30160
Scientific sector	SECS-P/08
Degree	Tourism, Sport and Event Management
Semester and academic year	1 st Semester – 2024/2025
Year	1 st year
Credits	6
Modular	No

Total lecturing hours	36
Total lab hours	-
Total exercise hours	18
Attendance	suggested, but not required
Prerequisites	not foreseen
Course page	https://www.unibz.it/it/faculties/economics-
	management/bachelor-tourism-sport-event-
	management/course-offering/?academicYear=2024

Specific educational objectives	The course refers to the basic educational activities and belongs to the scientific area of Business Administration.
	The main objective of the course is to provide a general overview of scientific content in the area of general management. It focuses on the scientific notions related with general management covering the main functions of management such as planning, organizing, and controlling, and specific topics like managerial decision-making and quality management. In the end of the course students should be able to understand different approaches to management and reflect on their own management style.

Lecturer	Dott. Claudia Cozzio Mail: Claudia.Cozzio@unibz.it Campus Bruneck-Brunico, 1st Floor, Professors Room 1.08; Link Website: https://www.unibz.it/it/faculties/economics- management/academic-staff/person/42530-claudia-cozzio
Scientific sector of the lecturer	SECS-P/08
Teaching language	English
Office hours	https://www.unibz.it/en/timetable/?department=26°re e=13009%2C13134
Lecturing assistant	TBD
Teaching assistant	-
Office hours	-



List of topics covered	The course covers the following main topics:
	 What is management and who is a manager The history of managerial thought Planning in management Organizational structures and human resources management Understanding leadership Controlling work and organizational processes
Teaching format	Frontal lectures, discussions of case studies, exercises

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Learning outcomes	 Knowledge and understanding Knowledge and understanding of enterprises 'management theories
	 Knowledge and understanding organizational behavior in different settings Knowledge and understanding organization and management of human resources Knowledge and understanding of the interplay between different functions of management
	Applying knowledge and understanding
	 Ability to apply diverse aspects of managerial theory to the service sector Ability to analyze internal and external managerial problems offering possible solutions Ability to manage human resources in different organizational settings Ability to see management of the organization as separate functions and as a whole
	Making judgments in order to choose and apply management theories with respect to the current situation of the firm
	Communication skills in the ability to discuss situations relevant for management in a precise and coherent way
	Learning skills through acquisition of basic notions of general management and instruments and models of managerial decision-making

Assessment	Attending students:
	Project and group presentation: 30% of the final grade
	Final written exam: 70% of the final grade.
	The presentation will require students to work in groups



	
	on an assignment on one topic given by the lecturer.
	The final written exam consists of multiple choice questions aimed at evaluating general understanding of managerial theories and concepts, and essay style questions evaluating capacity to express independent judgment with respect to a managerial situation. Duration exam: 90 minutes
	Non-attending students: Final written exam: 100% of the final grade The final written exam consists of multiple choice questions plus brief open questions aimed at evaluating general understanding of managerial theories and concepts, and essay style questions evaluating capacity to express independent judgement with respect to a managerial situation.
	Duration exam: 120 minutes
Assessment language	English
Evaluation criteria and criteria for awarding marks	The assessment of group presentation is based on the ability to apply theoretical knowledge, ability to work in a team, creativity, critical thinking, problem solving.
	The assessment of written exam is based on the relevance with respect to the question and clarity in exposition, ability to base own opinion on acquired knowledge and critical thinking, ability to structure response into concise and clear way.
	NOTE: Project work is valid for the academic year only in which the work has been taken place and cannot be carried over beyond that timeframe.
Required readings	Robbins , S.P., Coulter, M.A., and De Cenzo, D.A. (2020) Fundamentals of Management, 11th Edition
Supplementary readings	Daft, R. (2016) Management, 12th edition Daft, R., and Marcic, D. (2013) Building management skills. An Action-First Approach, 1st edition Schermerhorn, R.J. (2012). Exploring Management, 3rd Edition. John Wiley and Sons. Boddy, D. (2008). Management. An Introduction. 4th Edition. Bazerman M.H. Moore D. A. (2009) Judgment in

managerial decision making, 7th edition