

Syllabus Course description

Course title	Social Entrepreneurship
Course code	27241
Scientific sector	SECS-P/08
Degree	Master Entrepreneurship and Innovation
Semester and academic year	1st semester, ay 2021-22
Year	2 nd study year
Credits	6
Modular	No
Total lecturing hours	36
Total lab hours	0
Total exercise hours	0
Attendance	Highly recommended
Prerequisites	None
Course page	https://www.unibz.it/en/faculties/economics-

Course page	nttps://www.unibz.it/en/faculties/economics- management/master-entrepreneurship-innovation/course- offering/?academicYear=2021
Specific educational	The course refers to the typical educational activities and belongs to the scientific area of Entrepreneurship

objectives	belongs to the scientific area of Entrepreneurship.
	The objective of this course is to gain knowledge on the specific objectives and challenges of social entrepreneurship, as well as the major business models available to create social impact.
	The module has a very practical orientation, whereby a substantial part of the in-class work is based on case study discussion, and aims to give students the tools and the understandings to launch a venture that relies on market means to address social problems. For not- attending students the practical orientation remains as inherent in the choice of the textbook.

Lecturer	Valeria Cavotta, Office E203, e-mail: Valeria.Cavotta@unibz.it, tel. +39.0471.013522; web- page: https://www.unibz.it/en/faculties/economics- management/academic-staff/person/39400-valeria- cavotta
Scientific sector of the lecturer	SSD SECS-P/08
Teaching language	English



Supplementary readings

Office hours	please refer to the lecturer's web page
Lecturing assistant	Not foreseen
Teaching assistant	Not foreseen
Office hours	18
List of topics covered	PART I Theoretical part of the module
	 Introduction to Social Entrepreneurship Introduction to Social Entrepreneurship Opportunities recognition and intentions in Social Entrepreneurship Marketing and Funding Social Enterprises Managing Hybridity Business Models in Social Entrepreneurship Social Impact Scaling in Social Entrepreneurship PART II Tools for creating a Social Enterprise Impact Business Model Canvas
Teaching format	Frontal lectures with intense interaction
Learning outcomes	Understand key features and concepts of social entrepreneurship Learn how to launch a social enterprise Understand key managerial challenges of running a social enterprise
Assessment	Team project and oral exam for attending students Oral exam for non-attending students
Assessment language	English
Evaluation criteria and criteria for awarding marks	Team Project: originality and quality of the solution applied to the social problem chosen along the various elements of the canvas.
	Exam: clarity of answers, mastery of major theoretical concepts, ability to establish relationships between topics
Required readings	Academic articles and book chapters are uploaded on unibz reserve collection
	 For non-attending students, the mandatory material is: "Introduction to Social Entrepreneurship" by Chanine, Constant available online on Reserve Collection Additional chapters/articles uploaded on the

Reserve Collection

Collection

Additional documents will be uploaded on unibz Reserve