**Syllabus**

**Course description**

<table>
<thead>
<tr>
<th>Course title</th>
<th>Economics and management of energy systems</th>
</tr>
</thead>
<tbody>
<tr>
<td>Course code</td>
<td>45520</td>
</tr>
<tr>
<td>Scientific sector</td>
<td>ING-IND/35</td>
</tr>
<tr>
<td>Degree</td>
<td>Master in Energy Engineering</td>
</tr>
<tr>
<td>Semester</td>
<td>II</td>
</tr>
<tr>
<td>Year</td>
<td>2020/21</td>
</tr>
<tr>
<td>Credits</td>
<td>6</td>
</tr>
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<td>Modular</td>
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</tr>
<tr>
<td>Total lecturing hours</td>
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<tr>
<td>Total lab hours</td>
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</tr>
<tr>
<td>Total exercise hours</td>
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</tr>
<tr>
<td>Attendance</td>
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<td>Prerequisites</td>
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<td>Course page</td>
<td><a href="http://www.unibz.it/it/sciencetechnology/">http://www.unibz.it/it/sciencetechnology/</a></td>
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</tbody>
</table>

**Specific educational objectives**
The course is part of the Management Engineering scientific area. The course aims to introduce students to the understanding and analysis of basic economic concepts. These concepts are referred to the energy sector through some case studies or examples. The first part focuses on quality management tools. The second part focuses on business planning and investment analysis. The third part outlines the basic elements of the management of projects.

**Lecturer**
Marco Sartor

**Scientific sector of the lecturer**
ING-IND/35

**Teaching language**
English

**Office hours**
Indicated in the timetable

**Teaching assistant (if any)**
- 

**List of topics covered**

**Part 1 - QUALITY MANAGEMENT TOOLS**
- FMEA
- QFD
- Customer satisfaction analysis
- Other quality management tools

**Case study applications**
- Examples in the energy industry.

**Part 2 - INVESTMENTS ANALYSIS AND BUSINESS PLANNING**
- Investment analysis. Criteria for evaluating investments under certainty conditions. Methods
comparison.
- Other calculations of cost-effectiveness. Break-even analysis. The choices of make or buy.
- Business planning

**Case study applications**
- Evaluation of investments in the energy sector.

### Part 3
**PROJECT MANAGEMENT**
- Introduction to project management.
- Time control and management.
- Costs control and management.
- Phases of a project.

**Case study applications**
- Examples in the energy industry.

### Teaching format
The teaching format is based on frontal lectures and exercises. In addition to a solid theoretical background a special attention will be devoted to specific exercises and case studies discussion. Several case studies and practical examples will allow the students a better understanding and application of the acquired theoretical knowledge in practice.

### Learning outcomes

**Knowledge and Understanding**
- Basic understanding of management and business administration
- To know the main methods of investment analysis
- To know some quality management tools useful in the energy sector

**Applying knowledge and understanding**
- Analysis and solution methods
- Ability to formulate the analysis of profitability of an investment, choosing the appropriate method
- Ability to formulate the analysis of economic convenience

**Making judgements**
- Systems Thinking - overview of the business organization
- Ability to transfer the knowledge and methods learned to real practical applications

**Communication skills**
- Ability to structure and prepare scientific and technical documentation describing project activities with language specific to the scientific area

**Ability to learn**
- Ability to autonomously extend the knowledge acquired during the study course by reading and understanding

### Assessment
The assessment is based on intermediate exercises and/or
<table>
<thead>
<tr>
<th>Assessment language</th>
<th>English</th>
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<tbody>
<tr>
<td>Evaluation criteria and criteria for awarding marks</td>
<td>The assessment is given by the evaluation of the clarity of answers, mastery of language (also with respect to teaching language), ability to summarize and establish relationships between topics, ability to apply theory to concrete cases/project works.</td>
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<tr>
<td>Required readings</td>
<td>Lecture slides and notes.</td>
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<tr>
<td>Supplementary readings</td>
<td></td>
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