

## Syllabus Course description

Course title	Social Entrepreneurship
Course code	27241
Scientific sector	SECS-P/08
Degree	Master Entrepreneurship and Innovation
Semester and academic year	1st semester, ay 2020-21
Year	2 <sup>nd</sup> study year
Credits	6
Modular	No
Total lecturing hours	36
Total lab hours	0
Total exercise hours	0
Attendance	Highly recommended
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Prerequisites	None
Course page	https://www.unibz.it/en/faculties/economics-
	management/master-entrepreneurship-innovation/course-
	offering/?academicYear=2020
Specific educational	The course refers to the typical educational activities and
objectives	belongs to the scientific area of Entrepreneurship.
	The objective of this course is to gain knowledge on the
	specific objectives and challenges of social entrepreneurship, as well as the major business models
	available to create social impact.
	available to create social impact.
	The module has a very practical orientation, whereby a
	substantial part of the in-class work is based on case
	study discussion, and aims to give students the tools and
	the understandings to launch a venture that relies on
	market means to address social problems. For not-
	attending students the practical orientation remains as
	inherent in the choice of the textbook.
	innerent in the choice of the textbook.
Lecturer	Valeria Cavotta, Office E203, e-mail:
	Valeria.Cavotta@unibz.it, tel. +39.0471.013522; web-
	page: https://www.unibz.it/en/faculties/economics-
	management/academic-staff/person/39400-valeria-
	cavotta
Scientific sector of the	SSD SECS-P/08
lecturer	33D 3LC3-F/00



Office hours	please refer to the lecturer's web page
Lecturing assistant	Not foreseen
Teaching assistant	Not foreseen
Office hours	18
List of topics covered	PART I Theoretical part of the module
	<ul> <li>Introduction to Social Entrepreneurship         <ul> <li>Introduction to Social Entrepreneurship</li> <li>Opportunities recognition and intentions in Social Entrepreneurship</li> <li>Marketing and Funding Social Enterprises</li> <li>Managing Hybridity</li> <li>Business Models in Social Entrepreneurship</li> <li>Social Impact</li> <li>Scaling in Social Entrepreneurship</li> </ul> </li> <li>PART II Tools for creating a Social Enterprise</li> <li>Impact Business Model Canvas</li> </ul>
Teaching format	Frontal lectures with intense interaction
Learning outcomes	Understand key features and concepts of social entrepreneurship Learn how to launch a social enterprise Understand key managerial challenges of running a social enterprise
Assessment	Team project and oral exam for attending students Oral exam for non-attending students
Assessment language	English
Evaluation criteria and	Team Project: originality of the solution applied to the
criteria for awarding marks	social problem in question and goodness of the canvases  Exam: clarity of answers, mastery of major theoretical concepts, ability to establish relationships between topics
Required readings	Academic articles and book chapters are uploaded on unibz reserve collection
	For non-attending students, the mandatory textbook to study is: "Introduction to Social Entrepreneurship" by Chanine, Constant available online on Reserve Collection
Supplementary readings	Additional documents will be uploaded on unibz Reserve Collection