

## Syllabus Course description

| Course title               | Best Practice                       |
|----------------------------|-------------------------------------|
| Course code                | 30149                               |
| Scientific sector          | SECS-P/08                           |
| Degree                     | Tourism, Sport and Event Management |
| Semester and academic year | 2 <sup>nd</sup> Semester, 2020/2021 |
| Year                       | 2 <sup>nd</sup> and 3 <sup>rd</sup> |
| Credits                    | 6                                   |
| Modular                    | No                                  |

| Total lecturing hours | 24   |
|-----------------------|--|
| Total lab hours       | -  |
| Total exercise hours  | 24   |
| Attendance            | Compulsory   |
| Prerequisites         | not foreseen   |
| Course page           | https://www.unibz.it/it/faculties/economics-<br>management/bachelor-tourism-sport-event- |
|                       | management/course-offering/?academicYear=2020  |

| F                                  |  |
|------------------------------------|--|
| Specific educational<br>objectives | The course refers to the educational activities chosen by the student.   |
|                                    | The course is open for students of the Tourism-, Sport-<br>and Event Management program who interested in<br>contemporary "Best Practice" examples in destination<br>development, marketing and management. Sound<br>knowledge in Economics, Business Management,<br>Destination Management, Marketing etc. is an advantage.<br>Educational objectives are:                    |
|                                    | <ul> <li>to provide students with basic factual and<br/>methodological knowledge of modern strategy<br/>development and their implementation by state of<br/>the art management on the basis of market known<br/>best practice</li> </ul>  |
|                                    | <ul> <li>to foster the process of capability and competence<br/>building to prepare students for real life destination<br/>management to stimulate teamwork and to build<br/>'social competencies' to support and foster team<br/>work capabilities.</li> </ul>  |
|                                    | This course is based on a real project, dealing with crisis<br>management of skiing resorts. A real project means, that<br>the students take the role of a consultant group while the<br>project partner is a company or destination. The students<br>first will do a desk research on the case and related best<br>practices. In case the regulations related to the COVID-19 |



| pandemic allow travelling, a 2 days field trip in the   |
|---|
| destination / to the company they will develop proposals<br>how to resolve the given problem or improve                   |
| competitiveness. Otherwise online based stakeholder discussions will replace the excursion. These proposals               |
| will be presented to the case partner by the students themselves.   |
| On completion of Best Practice, students should be able to:   |
| <ul> <li>identify best practice drivers and competences</li> <li>analyse the impact of businesses on a region</li> </ul>  |
| <ul><li>apply strategic thinking in a business context</li><li>describe and understand what factors create best</li></ul> |
| <ul> <li>practice in business</li> <li>understand, how to make strategic and tactical decisions in businesses</li> </ul>  |
| <ul> <li>recognise and discuss both the economic and social<br/>issues related to best practice</li> </ul>                |
| <ul> <li>become professionally current by investigating "real<br/>life" examples</li> </ul>                               |
| prepare and present a concept in front of managers,<br>stakeholders, policy makers and local press                        |

| Lecturer                             | Thomas Bausch,<br>E-Mail: <u>Thomas.Bausch@unibz.it</u> ,<br>Office 3, 1 <sup>st</sup> floor, URSULINEN_UNIBZ Campus Bruneck-<br>Brunico,<br><u>https://www.unibz.it/en/faculties/economics-</u><br><u>management/bachelor-tourism-sport-event-</u><br>management/course-offering/person/112-thomas-bausch                                |
|--------------------------------------|---|
| Scientific sector of the<br>lecturer | SECS-P/08   |
| Teaching language                    | English   |
| Office hours                         | https://www.unibz.it/en/timetable/?department=26&degre<br>e=13009%2C13134   |
| List of topics covered               | Best practice cases, international/regional/local analysis,<br>business models, operations, outlook, consultancy work.<br>The course follows a strategic and managerial orientation<br>in combination with a "real-case" example, but it also<br>explores operational aspects from a multi-disciplinary and<br>socio-economic perspective |
| Teaching format                      | <ul> <li>The course builds on four different, but complementing learning formats:</li> <li>Seminar, providing students with a systematic view on best practice to selected aspects of destination development, marketing and management</li> <li>Group work on best practice examples, the real case,</li> </ul>                          |
|                                      | integrating a holistic view on destinations, their environment, opportunities and threats   |



|                   | - Real case <b>Study trip</b> to hands-on experience and learn about best practice examples   |
|-------------------|---|
|                   | <ul> <li>Group Presentation and Report on real case</li> </ul>  |
|                   | (including best practice examples) to apply skills learned<br>and cases investigated  |
| Learning outcomes | Knowledge and understanding   |
|                   | Knowledge and understanding of:   |
|                   | <ul> <li>of what comprises best practice in a regional and<br/>sectoral setting in industries and destinations</li> <li>of the role and impact of best practice strategies</li> </ul> |
|                   | on business management decisions and<br>destination performance   |
|                   | <ul> <li>of current best practice issues and topics in<br/>Tourism-, Sport-, and Eventmanagement</li> </ul>   |
|                   | Applying knowledge and understanding<br>Ability to:   |
|                   | <ul> <li>apply basic theoretical and methodological<br/>knowledge to an actual real case</li> </ul>   |
|                   | <ul> <li>correctly use best practice management terms</li> </ul>  |
|                   | understand what factors contribute to achieve   |
|                   | <ul> <li>best practice performance (best of class approach)</li> <li>identify key issues that may contribute and/or create a basis for best practice</li> </ul>                       |
|                   | Making judgements   |
|                   | To be able to:  |
|                   | <ul> <li>identify and determine drivers of best practice</li> <li>critically reflect and contextualise information on<br/>best practice</li> </ul>                                    |
|                   | <ul> <li>decide which data and information is relevant for<br/>best practice reporting</li> </ul>   |
|                   | Communication skills  |
|                   | <ul> <li>Ability to:</li> <li>structure and prepare scientific and technical</li> </ul>   |
|                   | <ul> <li>Structure and prepare sciencific and technical<br/>documentation on best practice seminar topics</li> </ul>  |
|                   | <ul> <li>communicate with managers, stakeholders of best<br/>practice companies in a way that corresponds to<br/>professional standards</li> </ul>                                    |
|                   | <ul> <li>operate in a best practice team with different<br/>levels of knowledge, aptitudes and motivations</li> </ul>   |
|                   | <ul> <li>taking the consumer perspective of pre defined<br/>target groups</li> </ul>  |
|                   | <ul> <li>prepare and present a final presentation and</li> </ul>  |



| report, using appropriate and correct technical and scientific terminology   |
|--|
| Learning skills  |
| Ability to learn:  |
| <ul> <li>how discuss current best practice and real caye<br/>issues from different perspectives</li> </ul>   |
| <ul> <li>how to extend knowledge acquired during the<br/>course by reading and understanding subject<br/>related scientific and technical literature</li> </ul>    |
| how to think in alternatives in a consequential way  |
| how to extend and complement basic knowledge and<br>facts acquired through searching for additional insights<br>from diverse scientific and non-scientific sources |

| Assessment  | <ul> <li>Three different modes are used to assess and value the contribution of students, each counting towards the final mark.</li> <li>Final presentation and related real case report 60 per cent (60 of 100) towards the final mark</li> <li>peer assessment, counting for 15 per cent (15 of 100) of the final mark</li> <li>final exam, counting for 25 per cent (25 of 100) of the final mark</li> <li>Theory: assessed through a written exam with review questions at the end of the course (25%)</li> <li>Application: assessed through a written group project report and peer evaluation (75%)</li> </ul> |
|---|---|
|   | Duration of the exam: 30 minutes<br>NOTE: project work and peer assessment are valid for the<br>current academic year and cannot be carried over beyond   |
| Assessment Janguage                                 | that time-frame   |
| Assessment language                                 | English   |
| Evaluation criteria and criteria for awarding marks | The final grade is the weighted average of the three parts of assessment  |
|   | Theory: assessed through a written exam with review questions at the end of the course (25%)  |
|   | Application: assessed through a written real case group project report (60%) and peer evaluation (15%)  |
|   | Relevant for assessment of theory:  |
|   | <ul> <li>feasibility of the proposed solution, clarity of<br/>answers, argumentative logic and context, ability to<br/>evaluate and answer in a concise and precise way,<br/>mastery of language (also with respect to technical</li> </ul>   |



Supplementary readings

|                   | <ul> <li>terms), critical analysis and discussion of the underlying theory and practice</li> <li>Relevant for assessment of application: <ul> <li>completeness of information, proper documentation of materials, use of scientific literature to underpin argumentation, use of actual/current issues to support the argumentative logic, creativity, critical thinking, team work and team management, quality of technical summary and professional presentation of results</li> </ul></li></ul> |
|-------------------|---|
| Required readings | literature is depending on the organisations to be<br>evaluated and will be distributed during classroom<br>sessions  |

current articles and cases will be provided during class